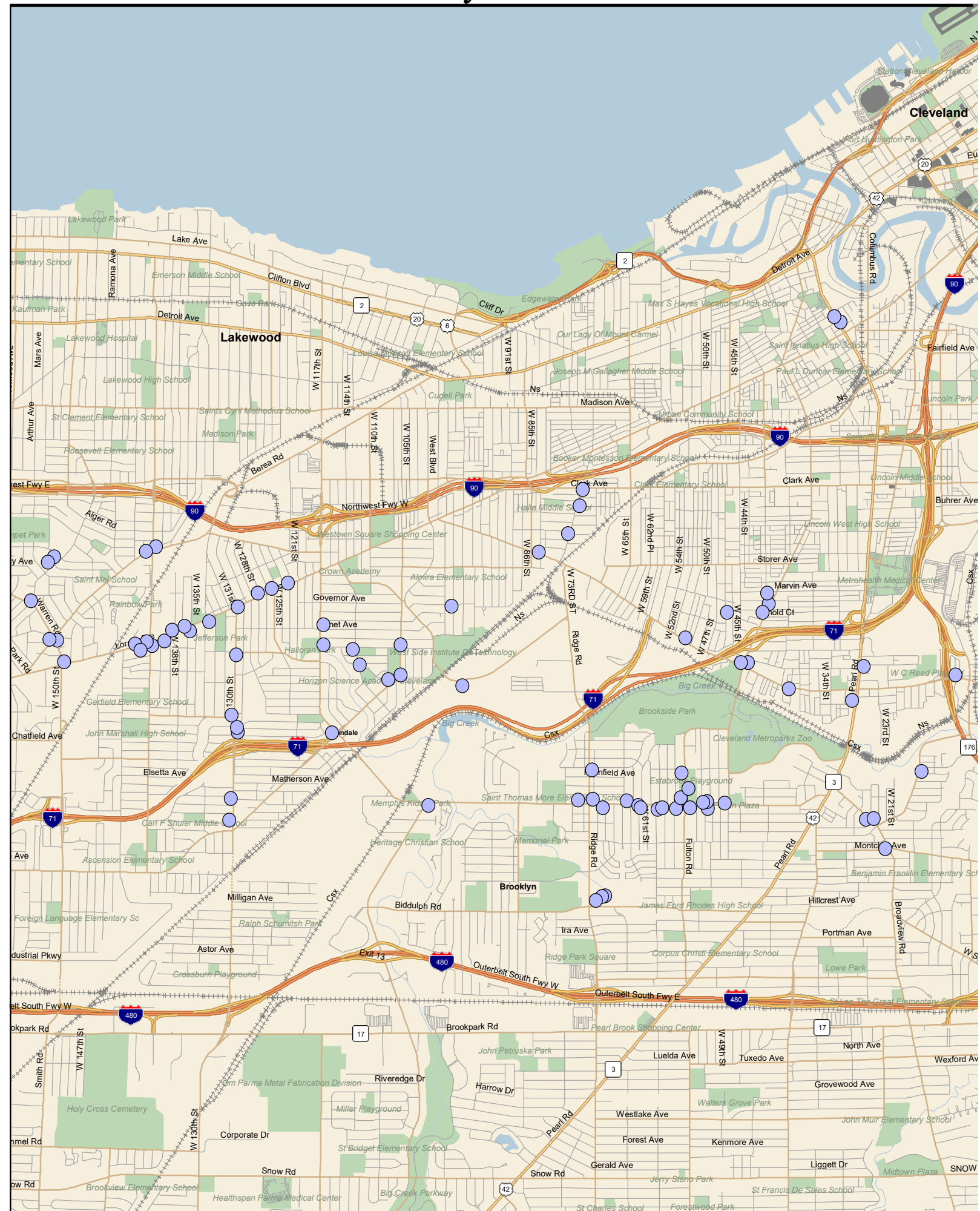


Territory Plot - 612



Route: 612 Overview Week 1

Day	Number Of Stops	CEs	Cases	Kegs
M	18	653.20	593.30	2.30
T	18	675.00	531.60	10.40
W	17	618.60	548.50	4.00
F	20	730.90	628.20	2.60
	73	2,677.70	2,301.70	19.30

Route: 612 Monday Week 1

Cus #	Name	Address	City	Blk	CEs	Cases	Kegs
41035	Conv Food #3-061	12520 Lorain Avenue	Cleveland		56.43	49.86	.00
41050	New Wave Deli & Market	12702 Lorain Avenue	Cleveland		46.88	39.31	.00
41085	Vinny's Beverage	13531 Lorain Avenue	Cleveland		22.59	21.09	.00
41105	Fat Boy's Country Club	13835 Lorain Avenue	Cleveland		23.40	22.00	.22
41120	Normandy Tavern	13999 Lorain Avenue	Cleveland		28.30	35.80	.00
41125	BP #1109 (F)	14008 Lorain Avenue	Cleveland		26.04	23.32	.00
41056	Q's Drive Thru	12945 Lorain Avenue	Cleveland		15.33	14.02	.00
41157	JS Mini Mart	14910 Lorain Avenue	Cleveland		21.63	18.46	.00
50385	Speedway #45567 (EDI)	15520 Munn Road	Cleveland	X	79.77	75.09	.00
50430	T & W Mart	15239 Triskett Road	Cleveland	X	48.46	45.15	.00
50435	One Stop Sunoco #5	15240 Triskett Road	Cleveland	X	52.36	45.36	.00
49253	Shell (EFT Memphis)	7210 Memphis Avenue	Cleveland	X	45.81	43.05	.00
41135	Ann's Beverage	14120 Lorain Avenue	Cleveland		34.89	28.91	.00
50405	Woody's	13932 Triskett Road	Cleveland		21.37	21.48	.00
50445	Third Place, The (EFT)	3314 Warren Road	Cleveland		53.57	38.63	2.06
50460	Warren Road Tavern	3356 Warren Road	Cleveland		21.76	21.57	.02
41090	Bar Cle	13560 Lorain Avenue	Cleveland		30.70	30.72	.00
41130	Rite Shop Food Mart	14053 Lorain Avenue	Cleveland		23.89	19.50	.00
18					653.20	593.40	2.30

Route: 612 Tuesday Week 1

Cus #	Name	Address	City	Blk	CEs	Cases	Kegs
49178	Gasway Drive Thru	4702 Memphis Avenue	Cleveland		58.42	50.47	.00
10192	Gas and Go (W 25th)	3870 West 25th Street	Cleveland		24.17	20.77	.00
37105	Gino's Cento Anno	1314 Denison Avenue	Cleveland		16.39	10.72	.86
40521	16-Bit Bar & Arcade (EFT)	1880 West 25 Street	Cleveland		18.86	.77	2.59
34295	Denison Gas and Go	3742 Fulton Road	Cleveland		49.05	40.25	.00
49190	American Legion #469	4910 Memphis Avenue	Cleveland		12.89	11.79	.18
49027	Broadview Sunoco (EFT)	2039 Broadview Road	Cleveland		94.67	81.66	.00
49065	Old Brooklyn Social Club	2301 Broadview Road	Cleveland		23.37	20.68	.50
49160	Kenny's Tavern	4227 Fulton Road	Cleveland		15.88	8.09	1.45
49295	Dina's Pizza & Pub (EFT)	5701 Memphis Avenue	Cleveland		26.02	10.69	2.31
49530	Denley's Market	4059 Valley Road	Cleveland		39.68	33.02	.00
40530	Harry Buffalo TownHall (EFT)	1909 West 25th Street	Cleveland		28.25	11.95	2.48
34165	Escape Lounge	3829 Denison Avenue	Cleveland		20.05	19.52	.00
34180	Sav-Way	4926 Denison Avenue	Cleveland		74.55	63.72	.00
34275	Fulton Food Mart	3510 Fulton Road	Cleveland		72.40	63.84	.00
34280	West Side Shop Express	3548 Fulton Road	Cleveland		28.42	24.27	.00
34305	Quick Shop Food (Cleve)	4053 Marvin Avenue	Cleveland		35.41	29.29	.00
34325	Conv Food #3-132	3753 Pearl Road	Cleveland		36.55	30.16	.00
18					675.00	531.80	10.40

Route: 612 Wednesday Week 1

Cus #	Name	Address	City	Blk	CEs	Cases	Kegs
49415	Tavern on Biddulph	7104 Biddulph Road	Brooklyn		18.17	10.22	1.68
49007	Brooklyn Pub	6900 Biddulph Road	Brooklyn		27.54	22.20	.23
49010	Biddulph Beverage	6980 Biddulph Road	Brooklyn		75.72	66.16	.00
41335	Tiedeman Supermarket	4295 Tiedeman Road	Brooklyn		20.00	20.00	.00
49250	Dairy Mart #5451 (F)	7460 Memphis Avenue	Brooklyn		39.22	37.33	.00
49385	Charlie's Beverage	4171 Ridge Road	Cleveland		39.73	34.22	.00
49225	Lucky's Bar & Grill	6021 Memphis Avenue	Cleveland		14.51	10.84	.97
49150	Discount Drug Mart #17	4170 Fulton Road	Cleveland	X	71.79	67.25	.00
49200	Snack Box Food Mart (Cleve)	4920 Memphis Avenue	Cleveland	X	31.21	27.13	.00
49253	Shell (EFT Memphis)	7210 Memphis Avenue	Cleveland	X	45.81	43.05	.00
49170	Alcove Lounge	4262 Fulton Road	Cleveland		17.46	15.73	.25
49210	Murphy's Law	5303 Memphis Avenue	Cleveland		12.65	11.36	.28
49220	Conv Food #3-053	5741 Memphis Avenue	Cleveland		93.30	81.15	.00
49235	Memphis Corner Food	6226 Memphis Avenue	Cleveland		50.46	44.68	.00
49245	MC G'S Pub & Grub	6815 Memphis Avenue	Cleveland		13.08	9.27	.61
10877	787 Market	6105 Memphis Avenue	Cleveland		28.57	33.07	.00
49215	Blue Palm Restaurant & Lounge	5517 Memphis Avenue	Cleveland		19.39	14.79	.00
17					618.60	548.40	4.00

Route: 612 Friday Week 1

Cus #	Name	Address	City	Blk	CEs	Cases	Kegs
41370	Conv Food #3-065	3584 West 105th Street	Cleveland		61.28	52.16	.00
43276	Pioneer Gas (CI)	3935 West 130th Street	Cleveland		11.86	9.91	.00
49178	Gasway Drive Thru	4702 Memphis Avenue	Cleveland		58.42	50.47	.00
43278	Giant Mart	4200 West 130th Street	Cleveland		32.85	27.45	.00
41415	Jabco Petroleum (EFT)	3585 West 117th Street	Cleveland		88.94	82.15	.00
41405	Mega Mart (EDI)	3519 West 117th Street	Cleveland		34.86	29.02	.00
41375	Star Value (EFT)	3691 West 105th Street	Cleveland		44.89	38.32	.00
42585	Clark Deli and Grill	3101 West 73rd Street	Cleveland		12.20	10.43	.00
43275	West Mini Mart #4817 (EFT F)	3892 West 130th Street	Cleveland		36.91	32.48	.00
43277	Yunes Oil & Son (CC)	3945 West 130th Street	Cleveland		25.37	22.38	.00
43280	JJ's Grab-N-Go (EFT)	4282 West 130th Street	Cleveland		40.96	35.00	.00
49210	Murphy's Law	5303 Memphis Avenue	Cleveland		12.65	11.36	.28
49295	Dina's Pizza & Pub (EFT)	5701 Memphis Avenue	Cleveland		26.02	10.69	2.31
50499	Bellaire Gas USA (EFT)	3934 West 117th Street	Cleveland		29.68	24.95	.00
42015	Headquarters Bar and Grill	9617 Clinton Road	Cleveland		15.26	15.02	.00
42055	Tom's Food Market (CC)	8202 Denison Avenue	Cleveland		37.16	29.12	.00
42590	Rite Shop Food Market	3153 West 73rd Street	Cleveland		44.46	38.70	.00
42600	Hill Pub and Grill	3256 West 73rd Street	Cleveland		21.23	21.56	.00
43010	Bellaire Gas Way (EFT)	10606 Bellaire Road	Cleveland		81.01	72.09	.00
43045	Bosworth Tavern	3655-57 Bosworth Road	Cleveland		14.86	15.00	.00
20					730.90	628.40	2.60

Route: 612 Overview Week 2

Day	Number Of Stops	CEs	Cases	Kegs
M	18	593.00	530.60	2.30
T	18	684.80	544.80	10.20
W	18	791.50	701.40	4.00
F	20	763.40	655.40	2.60
	74	2,832.60	2,432.10	19.10

Route: 612 Monday Week 2

Cus #	Name	Address	City	Blk	CEs	Cases	Kegs
41030	Pride of Erin	12226-28 Lorain Avenue	Cleveland		14.14	14.14	.00
41035	Conv Food #3-061	12520 Lorain Avenue	Cleveland		56.43	49.86	.00
41050	New Wave Deli & Market	12702 Lorain Avenue	Cleveland		46.88	39.31	.00
41080	Charlie's Place (Lorain)	13347 Lorain Avenue	Cleveland		14.82	14.18	.00
41085	Vinny's Beverage	13531 Lorain Avenue	Cleveland		22.59	21.09	.00
41105	Fat Boy's Country Club	13835 Lorain Avenue	Cleveland		23.40	22.00	.22
43270	Cooley Mini Mart	3671 West 130th Street	Cleveland		8.44	7.39	.00
41056	Q's Drive Thru	12945 Lorain Avenue	Cleveland		15.33	14.02	.00
50385	Speedway #45567 (EDI)	15520 Munn Road	Cleveland	X	79.77	75.09	.00
50430	T & W Mart	15239 Triskett Road	Cleveland	X	48.46	45.15	.00
50435	One Stop Sunoco #5	15240 Triskett Road	Cleveland	X	52.36	45.36	.00
49253	Shell (EFT Memphis)	7210 Memphis Avenue	Cleveland	X	45.81	43.05	.00
41135	Ann's Beverage	14120 Lorain Avenue	Cleveland		34.89	28.91	.00
50405	Woody's	13932 Triskett Road	Cleveland		21.37	21.48	.00
50420	Casey Jones Tavern	14026 Triskett Road	Cleveland		20.36	19.61	.00
50445	Third Place, The (EFT)	3314 Warren Road	Cleveland		53.57	38.63	2.06
41104	Z Beverage	13712 Lorain Avenue	Cleveland		12.57	9.75	.00
50460	Warren Road Tavern	3356 Warren Road	Cleveland		21.76	21.57	.02
18					593.00	530.70	2.30

Route: 612 Tuesday Week 2

Cus #	Name	Address	City	Blk	CEs	Cases	Kegs
49530	Denley's Market	4059 Valley Road	Cleveland		39.68	33.02	.00
40530	Harry Buffalo TownHall (EFT)	1909 West 25th Street	Cleveland		28.25	11.95	2.48
49178	Gasway Drive Thru	4702 Memphis Avenue	Cleveland		58.42	50.47	.00
10192	Gas and Go (W 25th)	3870 West 25th Street	Cleveland		24.17	20.77	.00
37105	Gino's Cento Anno	1314 Denison Avenue	Cleveland		16.39	10.72	.86
40521	16-Bit Bar & Arcade (EFT)	1880 West 25 Street	Cleveland		18.86	.77	2.59
34325	Conv Food #3-132	3753 Pearl Road	Cleveland		36.55	30.16	.00
34578	Tower Food Mart	4519 Bush Avenue	Cleveland		29.75	26.43	.00
49027	Broadview Sunoco (EFT)	2039 Broadview Road	Cleveland		94.67	81.66	.00
49065	Old Brooklyn Social Club	2301 Broadview Road	Cleveland		23.37	20.68	.50
49160	Kenny's Tavern	4227 Fulton Road	Cleveland		15.88	8.09	1.45
49295	Dina's Pizza & Pub (EFT)	5701 Memphis Avenue	Cleveland		26.02	10.69	2.31
34165	Escape Lounge	3829 Denison Avenue	Cleveland		20.05	19.52	.00
34180	Sav-Way	4926 Denison Avenue	Cleveland		74.55	63.72	.00
34275	Fulton Food Mart	3510 Fulton Road	Cleveland		72.40	63.84	.00
34280	West Side Shop Express	3548 Fulton Road	Cleveland		28.42	24.27	.00
34290	7-11 #36731 (EDI F)	3735 Fulton Road	Cleveland		41.94	38.76	.00
34305	Quick Shop Food (Cleve)	4053 Marvin Avenue	Cleveland		35.41	29.29	.00
18					684.80	545.00	10.20

Route: 612 Wednesday Week 2

Cus #	Name	Address	City	Blk	CEs	Cases	Kegs
49007	Brooklyn Pub	6900 Biddulph Road	Brooklyn		27.54	22.20	.23
49010	Biddulph Beverage	6980 Biddulph Road	Brooklyn		75.72	66.16	.00
41335	Tiedeman Supermarket	4295 Tiedeman Road	Brooklyn		20.00	20.00	.00
49250	Dairy Mart #5451 (F)	7460 Memphis Avenue	Brooklyn		39.22	37.33	.00
49415	Tavern on Biddulph	7104 Biddulph Road	Brooklyn		18.17	10.22	1.68
49191	Prime Station (EFT Memphis)	4915 Memphis Avenue	Cleveland		73.20	64.04	.00
49245	MC G'S Pub & Grub	6815 Memphis Avenue	Cleveland		13.08	9.27	.61
49225	Lucky's Bar & Grill	6021 Memphis Avenue	Cleveland		14.51	10.84	.97
49175	Pizza Joe's & Deli (EFT CI)	4260 Fulton Road	Cleveland		7.44	6.58	.00
49055	Speedway #45280 (EDI)	2202 Broadview Road	Cleveland	X	140.18	130.14	.00
49150	Discount Drug Mart #17	4170 Fulton Road	Cleveland	X	71.79	67.25	.00
49200	Snack Box Food Mart (Cleve)	4920 Memphis Avenue	Cleveland	X	31.21	27.13	.00
49253	Shell (EFT Memphis)	7210 Memphis Avenue	Cleveland	X	45.81	43.05	.00
49385	Charlie's Beverage	4171 Ridge Road	Cleveland		39.73	34.22	.00
49170	Alcove Lounge	4262 Fulton Road	Cleveland		17.46	15.73	.25
49210	Murphy's Law	5303 Memphis Avenue	Cleveland		12.65	11.36	.28
49220	Conv Food #3-053	5741 Memphis Avenue	Cleveland		93.30	81.15	.00
49235	Memphis Corner Food	6226 Memphis Avenue	Cleveland		50.46	44.68	.00
18					791.50	701.20	4.00

Route: 612 Friday Week 2

Cus #	Name	Address	City	Blk	CEs	Cases	Kegs
42585	Clark Deli and Grill	3101 West 73rd Street	Cleveland		12.20	10.43	.00
43276	Pioneer Gas (CI)	3935 West 130th Street	Cleveland		11.86	9.91	.00
50499	Bellaire Gas USA (EFT)	3934 West 117th Street	Cleveland		29.68	24.95	.00
49178	Gasway Drive Thru	4702 Memphis Avenue	Cleveland		58.42	50.47	.00
43278	Giant Mart	4200 West 130th Street	Cleveland		32.85	27.45	.00
41415	Jabco Petroleum (EFT)	3585 West 117th Street	Cleveland		88.94	82.15	.00
41405	Mega Mart (EDI)	3519 West 117th Street	Cleveland		34.86	29.02	.00
41375	Star Value (EFT)	3691 West 105th Street	Cleveland		44.89	38.32	.00
43040	Steve's Deli	3590 Bosworth Road	Cleveland		37.37	31.04	.00
43275	West Mini Mart #4817 (EFT F)	3892 West 130th Street	Cleveland		36.91	32.48	.00
43277	Yunes Oil & Son (CC)	3945 West 130th Street	Cleveland		25.37	22.38	.00
43280	JJ's Grab-N-Go (EFT)	4282 West 130th Street	Cleveland		40.96	35.00	.00
49210	Murphy's Law	5303 Memphis Avenue	Cleveland		12.65	11.36	.28
49295	Dina's Pizza & Pub (EFT)	5701 Memphis Avenue	Cleveland		26.02	10.69	2.31
41370	Conv Food #3-065	3584 West 105th Street	Cleveland		61.28	52.16	.00
42015	Headquarters Bar and Grill	9617 Clinton Road	Cleveland		15.26	15.02	.00
42390	S & R Market	9901 Loretta Avenue	Cleveland		47.17	40.18	.00
42590	Rite Shop Food Market	3153 West 73rd Street	Cleveland		44.46	38.70	.00
42600	Hill Pub and Grill	3256 West 73rd Street	Cleveland		21.23	21.56	.00
43010	Bellaire Gas Way (EFT)	10606 Bellaire Road	Cleveland		81.01	72.09	.00
20					763.40	655.50	2.60

Route: 612 Once Per Month

Cus #	Name	Address	City
27090	Dollar Gen # 2226 (EDI)	6806 Biddulph Road	Brooklyn
10480	Family Dollar #11848 (EFT)	3787 Pearl Road	Cleveland
40520	ABC Tavern	1872 West 25th Street	Cleveland
42500	Dollar Gen #19257 (EDI)	3545 Ridge Road Suite 5	Cleveland
49173	Family Dollar #24132 (EFT)	4247 Fulton Road	Cleveland
59216	Dollar Gen #21950 (EDI)	5603 Memphis Avenue	Cleveland

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