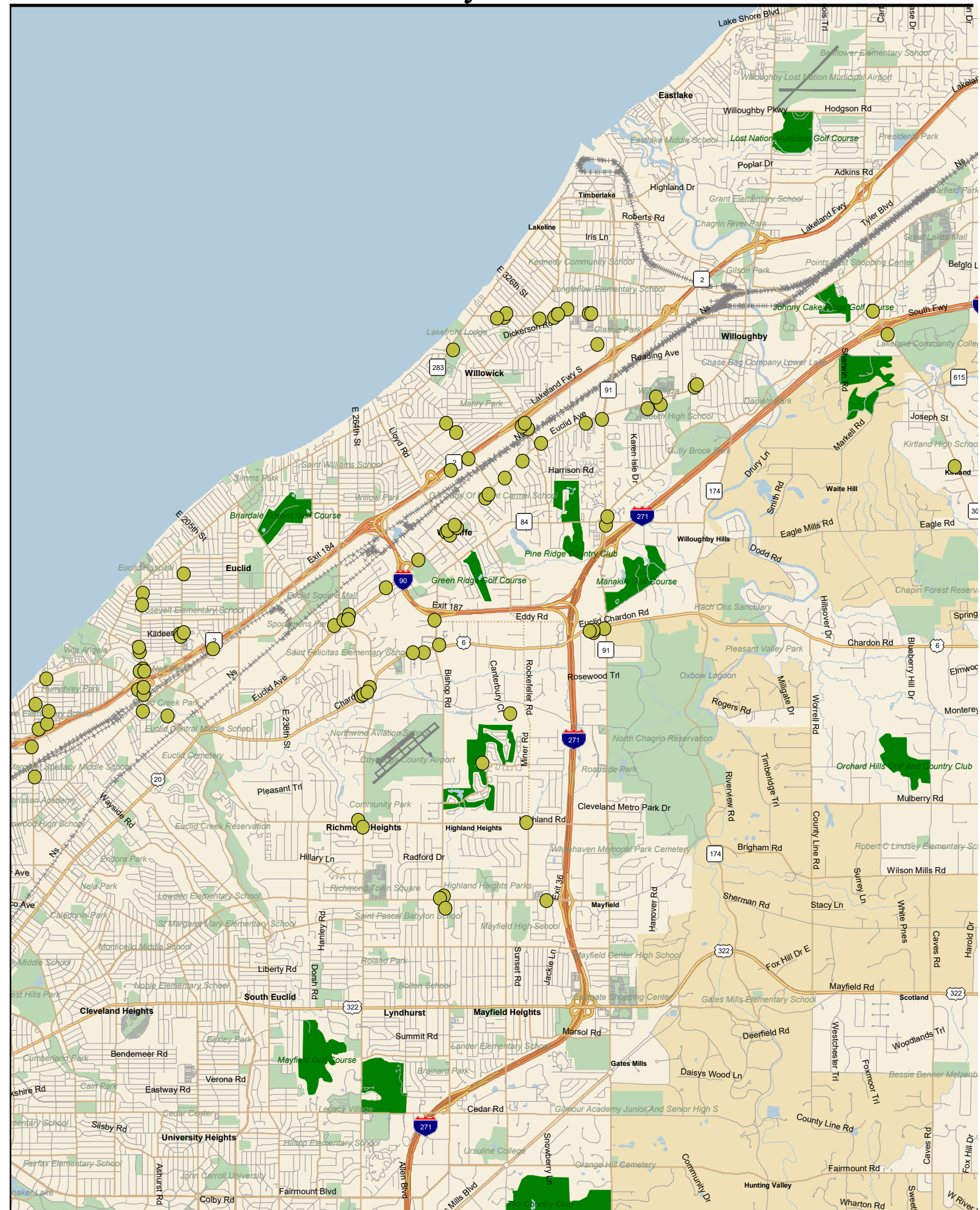


Territory Plot - 611



Route: 611 Overview Week 1

Day	Number Of Stops	CEs	Cases	Kegs
M	20	498.60	402.40	10.10
T	20	800.60	714.30	5.20
W	17	641.60	560.70	4.30
F	18	582.20	483.40	2.00
	75	2,522.90	2,160.70	21.60

Route: 611 Monday Week 1

Cus #	Name	Address	City	Blk	CEs	Cases	Kegs
32471	Euclid Chillie's (CI)	26165 Euclid Avenue	Euclid		18.64	14.98	.00
32472	Quick Stop (Euclid)	26193 Euclid Avenue	Euclid		24.54	22.48	.00
33020	Highlander Tavern	795 Bishop Road	Highland Heights		14.79	14.70	.00
33025	Stonewater Golf Club	One Club Drive	Highland Heights		15.25	14.68	.22
33643	True North #311 (EFT)	5567 Wilson Mills Road	Highland Heights		18.53	17.73	.00
33066	B ROX Grill and Swill (EFT HghlndHts)	5604 Wilson Mills Road	Highland Heights		24.64	7.04	2.56
10794	Panini's (Highland)	6237 Wilson Mills Road	Highland Heights		24.83	9.75	2.18
33085	Highland Food Mart (RCH)	25989 Highland Road	Richmond Heights		48.17	43.00	.00
21310	Spinners Tobacco & Beverage	29726 Euclid Avenue	Wickliffe		72.16	65.56	.00
21340	Lino's (EDI)	29804 Euclid Avenue	Wickliffe		28.05	17.15	1.63
21346	Sweetberry Fresh Market	30022 Euclid Avenue	Wickliffe		18.02	21.30	.00
21295	Dollar Gen # 9189 (EDI)	29215 Euclid Avenue	Wickliffe		22.85	20.39	.00
21220	Sun Mart #18	28637 Euclid Avenue	Wickliffe		26.68	23.61	.00
21277	Eagles #4086	29107 Euclid Avenue	Wickliffe		20.32	20.32	.00
21285	Convenience Deli & Beverage	29124 Euclid Avenue	Wickliffe		20.99	18.02	.00
21289	Lincoln Sunoco (EFT)	29200 Euclid Avenue	Wickliffe		24.98	22.82	.00
21057	True North #312 (EFT)	28580 Chardon Road	Willoughby Hills		24.84	22.32	.00
21075	Firehouse Grille (Wllby)	2768 Stark Drive	Willoughby Hills		20.50	9.82	1.56
21080	Wright Place, The	34300 Chardon Road	Willoughby Hills		24.48	11.32	1.93
21090	WoodRoom Wine Bar (CI)	34080 Chardon Road B	Willoughby Hills		5.32	5.36	.00
20					498.60	402.40	10.10

Route: 611 Tuesday Week 1

Cus #	Name	Address	City	Blk	CEs	Cases	Kegs
25575	Pete's Eastlake Tavern	33274 Vine Street	Eastlake		18.82	18.82	.00
22460	Vine Street Tobacco (EDI)	33335 Vine Street	Eastlake		51.14	45.54	.00
22490	Conv Food #3-141 (EFT)	34301 Vine Street	Eastlake		83.93	72.56	.00
25580	Redwood Lounge	33329 Vine Street	Eastlake		15.00	10.00	.50
22500	Diamond Back Bar	34471 Vine Street	Eastlake		24.94	24.52	.00
22585	Force Indoor Sports (EFT EL)	34650 Melinz Parkway	Eastlake		8.50	7.68	.00
25445	Play-A-Way Lounge	29621 Lakeland Boulevard	Wickliffe		22.25	17.57	1.64
25590	Worden Road Mini Market	881 Worden Road	Wickliffe		29.85	23.57	.00
25585	Lucky 7 Beverage	804 Worden Road	Wickliffe		51.00	48.56	.00
25455	Lakeland Sunoco (EFT)	30460 Lakeland Boulevard	Wickliffe	X	59.36	56.54	.00
25460	7-11 #36228 (EDI F)	30502 Lakeland Boulevard	Wickliffe	X	45.87	42.98	.00
21357	Wickliffe Food Mart	30220 Euclid Avenue	Wickliffe	X	41.00	37.91	.00
10938	Speedys Gas (WI)	29849 Lakeland Boulevard	Wickliffe	X	88.65	80.11	.00
21602	True North #363 (EFT)	34802 Ridge Road	Willoughby	X	37.10	34.75	.00
21095	Speedway #45306 (EDI)	34740 Euclid Avenue	Willoughby	X	50.84	48.11	.00
10848	Sheetz Conv #693 (EFT)	6035 Som Center Road	Willoughby	X	72.61	67.40	.00
25399	Get Go #3216 (EFT)	30200 Lakeshore Boulevard	Willowick		15.42	14.30	.00
25545	C-Store	31905 Vine Street	Willowick		46.59	40.81	.00
21190	Bogside Pub (EDI)	1079 East 305th Street	Willowick		24.81	11.77	2.72
21395	At the Office	30511 Euclid Avenue	Willowick		12.87	10.77	.31
20					800.60	714.40	5.10

Route: 611 Wednesday Week 1

Cus #	Name	Address	City	Blk	CEs	Cases	Kegs
10149	Euclid Mini Mart & Gas	27611 Euclid Avenue	Euclid		45.62	39.57	.00
32445	Simon's Supermarket (Euclid)	25831 Euclid Avenue	Euclid		59.89	49.96	.00
25060	Euclid Mini Mart (EFT)	355 East 200th Street	Euclid	X	68.43	60.36	.00
25100	Discount Drug Mart #31	725 East 200th Street	Euclid	X	76.85	72.43	.00
21155	Dairy Mart #5821 (F)	9370 Chillicothe Road	Kirtland	X	32.55	29.77	.00
21010	7-11 #36227 (EDI F)	8360 Broadmoor Road	Mentor	X	52.83	50.13	.00
33462	Rebel #901 (EFT)	230 Richmond Road	Richmond Heights		23.20	21.18	.00
10082	One Stop Richmond Hts (EFT)	26005 Chardon Road	Richmond Heights		21.67	18.63	.00
21436	Discount Tobacco (EFT Wilby)	34302 Euclid Avenue #5	Willoughby		26.04	24.11	.00
21463	Beal's Pints & Pickles	36200 Euclid Avenue	Willoughby		16.57	9.22	1.15
21640	Sheetz Conv #731 (EFT)	4145 State Route 306	Willoughby	X	79.17	74.07	.00
21615	Craggy Boglands Pub	4857 Robinhood Drive	Willoughby		16.41	13.29	.64
21492	Buffalo Wild Wing (EFT WB)	36455 Euclid Avenue	Willoughby		16.60	1.02	2.31
22100	Eagles #2300 (CI)	37299 Euclid Avenue	Willoughby		7.43	6.50	.23
21007	7-11 #36233 (EDI F)	2865 Bishop Road	Willoughby Hills		21.09	20.40	.00
10891	Vault Wine & Spirits	27703 Chardon Road	Willoughby Hills		47.94	44.25	.00
21048	Smoke World	28152 Chardon Road	Willoughby Hills		29.32	25.84	.00
17					641.60	560.70	4.30

Route: 611 Friday Week 1

Cus #	Name	Address	City	Blk	CEs	Cases	Kegs
32075	E 185th Shell (EFT)	1150 East 185th Street	Cleveland		25.88	22.22	.00
32625	Lady Luck Pub & Eatery	19309 Nottingham Road	Cleveland		13.78	.00	2.00
32740	Convenient Food Mart	18506 Saint Clair Avenue	Cleveland		27.95	23.50	.00
55095	Marathon (E 152nd)	657 East 152nd Street	Cleveland		18.91	16.02	.00
32790	Waterloo Gas & Go	15222 Waterloo Road	Cleveland		25.88	20.43	.00
32797	Freeway Sunoco	15504 Waterloo Road	Cleveland		45.21	37.68	.00
32275	Quix Mart	870 East 185th Street	Cleveland		25.81	21.48	.00
32290	Arco E 185 St	910 East 185th Street	Cleveland		31.83	27.06	.00
32300	McBills Beverage	1015 East 185th Street	Cleveland		40.29	35.95	.00
32310	7-11 #36237 (EDI F)	1035 East 185th Street	Cleveland		42.74	38.38	.00
32580	Lakeshore Food Mart	15208 Lakeshore Boulevard	Cleveland		30.66	25.61	.00
32620	Rebel #899 (EFT)	18501 Nottingham Road	Cleveland		17.34	15.86	.00
32590	Lakeshore Citgo (EFT)	15550 Lakeshore Boulevard	Cleveland		114.47	90.91	.00
32315	Mobil (E 185th)	1201 East 185th Street	Cleveland		26.66	22.07	.00
25115	Stevenson's Bar & Grill (CI)	800 East 200th Street	Euclid		8.19	8.16	.00
32210	Cebars	595 East 185th Street	Euclid		25.71	25.72	.00
25110	Conv Food Mart (EU)	788 East 200th Street	Euclid		37.63	32.29	.00
25437	Shrinidhi Sunoco #8932	20710 Lakeland Boulevard	Euclid		23.22	20.02	.00
18					582.20	483.50	2.00

Route: 611 Overview Week 2

Day	Number Of Stops	CEs	Cases	Kegs
M	21	510.30	407.70	10.10
T	21	802.40	715.60	4.90
W	18	599.60	529.50	4.80
F	19	596.80	489.00	3.50
	79	2,509.00	2,141.90	23.30

Route: 611 Monday Week 2

Cus #	Name	Address	City	Blk	CEs	Cases	Kegs
32471	Euclid Chillie's (CI)	26165 Euclid Avenue	Euclid		18.64	14.98	.00
32462	Euclid Shell (EFT)	26051 Euclid Avenue	Euclid		47.93	40.29	.00
32472	Quick Stop (Euclid)	26193 Euclid Avenue	Euclid		24.54	22.48	.00
33020	Highlander Tavern	795 Bishop Road	Highland Heights		14.79	14.70	.00
33025	Stonewater Golf Club	One Club Drive	Highland Heights		15.25	14.68	.22
33080	Mulligans Restaurant & Bar	6131 Highland Road	Highland Heights		15.26	15.26	.00
33643	True North #311 (EFT)	5567 Wilson Mills Road	Highland Heights		18.53	17.73	.00
33066	B ROX Grill and Swill (EFT HghlndHts)	5604 Wilson Mills Road	Highland Heights		24.64	7.04	2.56
10794	Panini's (Highland)	6237 Wilson Mills Road	Highland Heights		24.83	9.75	2.18
33471	Richmond Beverage	468 Richmond Road	Richmond Heights		13.28	12.98	.00
33085	Highland Food Mart (RCH)	25989 Highland Road	Richmond Heights		48.17	43.00	.00
21220	Sun Mart #18	28637 Euclid Avenue	Wickliffe		26.68	23.61	.00
21285	Convenience Deli & Beverage	29124 Euclid Avenue	Wickliffe		20.99	18.02	.00
21287	Legends Bar and Grill	29137 Euclid Avenue	Wickliffe		12.24	12.25	.00
21289	Lincoln Sunoco (EFT)	29200 Euclid Avenue	Wickliffe		24.98	22.82	.00
21310	Spinners Tobacco & Beverage	29726 Euclid Avenue	Wickliffe		72.16	65.56	.00
21340	Lino's (EDI)	29804 Euclid Avenue	Wickliffe		28.05	17.15	1.63
21075	Firehouse Grille (Wlby)	2768 Stark Drive	Willoughby Hills		20.50	9.82	1.56
21090	WoodRoom Wine Bar (CI)	34080 Chardon Road B	Willoughby Hills		5.32	5.36	.00
21080	Wright Place, The	34300 Chardon Road	Willoughby Hills		24.48	11.32	1.93
21670	VFW #4358 (EFT CI)	29412 White Road	Willoughby Hills		9.00	8.86	.00
21					510.30	407.80	10.10

Route: 611 Tuesday Week 2

Cus #	Name	Address	City	Blk	CEs	Cases	Kegs
25580	Redwood Lounge	33329 Vine Street	Eastlake		15.00	10.00	.50
22465	VFW #3863	33641 Vine Street	Eastlake		16.02	8.64	1.11
22490	Conv Food #3-141 (EFT)	34301 Vine Street	Eastlake		83.93	72.56	.00
22500	Diamond Back Bar	34471 Vine Street	Eastlake		24.94	24.52	.00
22585	Force Indoor Sports (EFT EL)	34650 Melinz Parkway	Eastlake		8.50	7.68	.00
25575	Pete's Eastlake Tavern	33274 Vine Street	Eastlake		18.82	18.82	.00
22460	Vine Street Tobacco (EDI)	33335 Vine Street	Eastlake		51.14	45.54	.00
25585	Lucky 7 Beverage	804 Worden Road	Wickliffe		51.00	48.56	.00
25455	Lakeland Sunoco (EFT)	30460 Lakeland Boulevard	Wickliffe	X	59.36	56.54	.00
25460	7-11 #36228 (EDI F)	30502 Lakeland Boulevard	Wickliffe	X	45.87	42.98	.00
21357	Wickliffe Food Mart	30220 Euclid Avenue	Wickliffe	X	41.00	37.91	.00
10938	Speedys Gas (WI)	29849 Lakeland Boulevard	Wickliffe	X	88.65	80.11	.00
21602	True North #363 (EFT)	34802 Ridge Road	Willoughby	X	37.10	34.75	.00
21095	Speedway #45306 (EDI)	34740 Euclid Avenue	Willoughby	X	50.84	48.11	.00
10848	Sheetz Conv #693 (EFT)	6035 Som Center Road	Willoughby	X	72.61	67.40	.00
25535	Rumpus Room	31732 Vine Street	Willowick		19.22	19.40	.00
25545	C-Store	31905 Vine Street	Willowick		46.59	40.81	.00
25525	Vine Street Beverage & Deli	31600 Vine Street	Willowick		23.26	19.82	.00
25555	American Legion #678 (CI)	570 East 328th Street	Willowick		10.86	8.94	.30
21190	Bogside Pub (EDI)	1079 East 305th Street	Willowick		24.81	11.77	2.72
21395	At the Office	30511 Euclid Avenue	Willowick		12.87	10.77	.31
21					802.40	715.60	4.90

Route: 611 Wednesday Week 2

Cus #	Name	Address	City	Blk	CEs	Cases	Kegs
25060	Euclid Mini Mart (EFT)	355 East 200th Street	Euclid	X	68.43	60.36	.00
25100	Discount Drug Mart #31	725 East 200th Street	Euclid	X	76.85	72.43	.00
21155	Dairy Mart #5821 (F)	9370 Chillicothe Road	Kirtland	X	32.55	29.77	.00
21010	7-11 #36227 (EDI F)	8360 Broadmoor Road	Mentor	X	52.83	50.13	.00
10082	One Stop Richmond Hts (EFT)	26005 Chardon Road	Richmond Heights		21.67	18.63	.00
32010	Michael's Bar	25869 Chardon Road	Richmond Heights		18.43	15.36	.89
32020	B2's Bourbon & BBQ	26179 Chardon Road	Richmond Heights		9.30	8.86	.18
33462	Rebel #901 (EFT)	230 Richmond Road	Richmond Heights		23.20	21.18	.00
22100	Eagles #2300 (CI)	37299 Euclid Avenue	Willoughby		7.43	6.50	.23
21001	True North #366 (EFT)	2770 Bishop Road	Willoughby		24.50	22.76	.00
21436	Discount Tobacco (EFT Wilby)	34302 Euclid Avenue #5	Willoughby		26.04	24.11	.00
21463	Beal's Pints & Pickles	36200 Euclid Avenue	Willoughby		16.57	9.22	1.15
21492	Buffalo Wild Wing (EFT WB)	36455 Euclid Avenue	Willoughby		16.60	1.02	2.31
21358	Dollar Gen # 3115 (EDI)	37277 Euclid Avenue	Willoughby		27.70	24.64	.00
21640	Sheetz Conv #731 (EFT)	4145 State Route 306	Willoughby	X	79.17	74.07	.00
21007	7-11 #36233 (EDI F)	2865 Bishop Road	Willoughby Hills		21.09	20.40	.00
21048	Smoke World	28152 Chardon Road	Willoughby Hills		29.32	25.84	.00
10891	Vault Wine & Spirits	27703 Chardon Road	Willoughby Hills		47.94	44.25	.00
18					599.60	529.50	4.80

Route: 611 Friday Week 2

Cus #	Name	Address	City	Blk	CEs	Cases	Kegs
32290	Arco E 185 St	910 East 185th Street	Cleveland		31.83	27.06	.00
32075	E 185th Shell (EFT)	1150 East 185th Street	Cleveland		25.88	22.22	.00
32192	Neighbors Choice (EFT)	525 East 185th Street	Cleveland		55.64	46.00	.00
32160	Eagles #2259 (CI)	371 East 156th Street	Cleveland		7.80	7.80	.00
32300	McBills Beverage	1015 East 185th Street	Cleveland		40.29	35.95	.00
32305	Muldoon's Saloon & Eatery	1020 East 185th Street	Cleveland		19.60	9.00	1.54
32310	7-11 #36237 (EDI F)	1035 East 185th Street	Cleveland		42.74	38.38	.00
32580	Lakeshore Food Mart	15208 Lakeshore Boulevard	Cleveland		30.66	25.61	.00
32625	Lady Luck Pub & Eatery	19309 Nottingham Road	Cleveland		13.78	.00	2.00
32740	Convenient Food Mart	18506 Saint Clair Avenue	Cleveland		27.95	23.50	.00
32122	BP #4358 (F)	552 East 152nd Street	Cleveland		20.79	18.50	.00
55095	Marathon (E 152nd)	657 East 152nd Street	Cleveland		18.91	16.02	.00
32790	Waterloo Gas & Go	15222 Waterloo Road	Cleveland		25.88	20.43	.00
32275	Quix Mart	870 East 185th Street	Cleveland		25.81	21.48	.00
32590	Lakeshore Citgo (EFT)	15550 Lakeshore Boulevard	Cleveland		114.47	90.91	.00
25115	Stevenson's Bar & Grill (CI)	800 East 200th Street	Euclid		8.19	8.16	.00
25110	Conv Food Mart (EU)	788 East 200th Street	Euclid		37.63	32.29	.00
25437	Shrinidhi Sunoco #8932	20710 Lakeland Boulevard	Euclid		23.22	20.02	.00
32210	Cebars	595 East 185th Street	Euclid		25.71	25.72	.00
19					596.80	489.10	3.50

Route: 611 Once Per Month

Cus #	Name	Address	City
25222	Family Dollar # 6254 (EFT)	16122 Lakeshore Boulevard	Cleveland
22505	Dollar Gen # 0003 (EDI)	34510 Vine Street	Eastlake
25080	VFW #1056	580 East 200th Street	Euclid
32455	Family Dollar # 1998 (EFT)	25991 Euclid Avenue	Euclid
10589	Dollar Gen #19370 (EDI)	26180 Chardon Road	Richmond Heights
10829	Smokers World Plus	29742 Euclid Avenue	Wickliffe
21265	VFW #4796 (CI)	29024 Euclid Avenue	Wickliffe
21345	American Legion #007	29919 Euclid Avenue	Wickliffe
21354	Tina's Tobacco & Beverage (CI)	29417 Euclid Avenue	Wickliffe
21580	Green Ridge Golf Course (EFT)	29150 Ridge Road	Wickliffe
25403	Dollar Gen # 3343 (EDI)	30420 Lakeshore Boulevard	Willowick
25420	Tobacco Express (EFT CI)	30740 Lakeshore Boulevard	Willowick

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