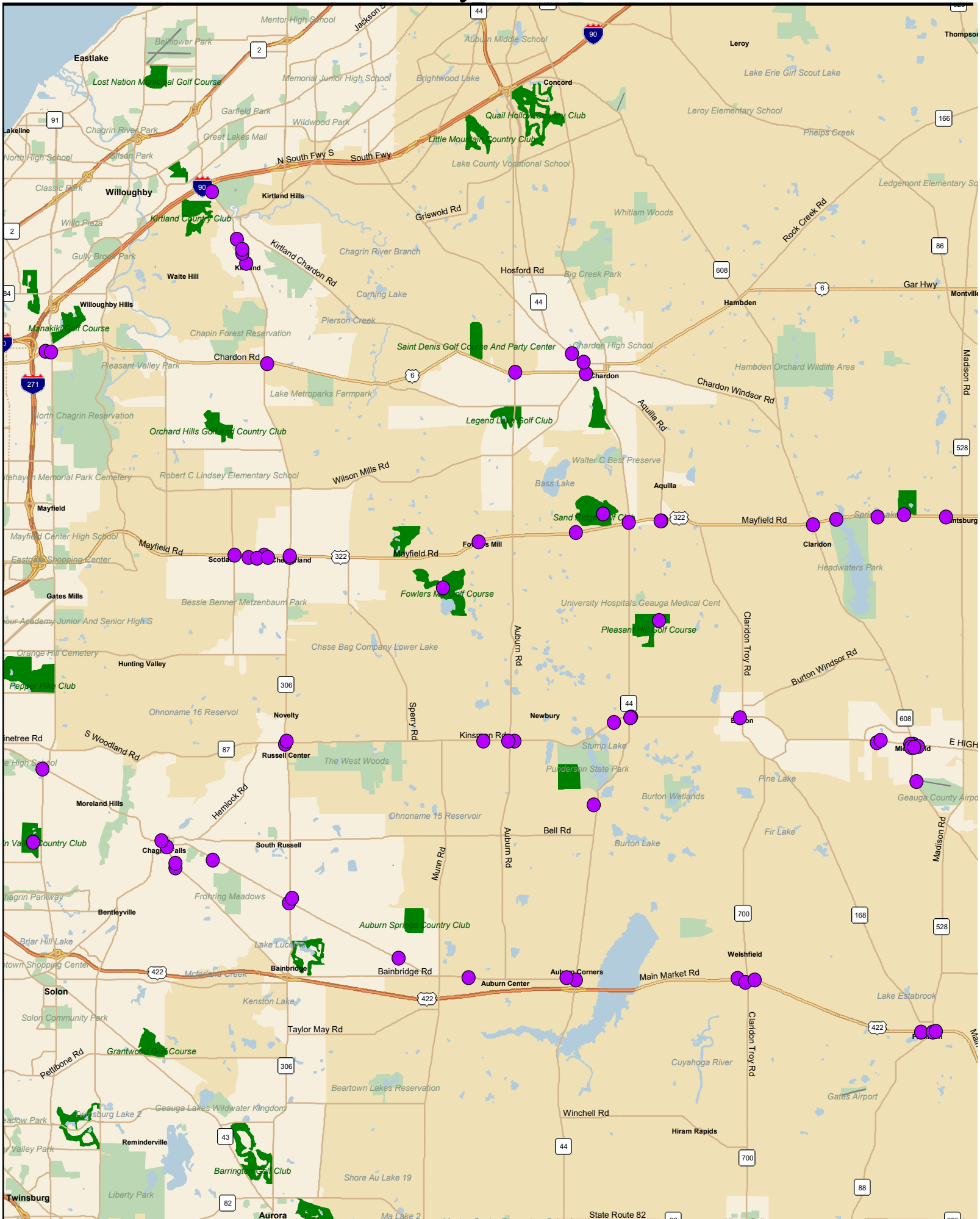


Territory Plot - 602



Route: 602 Overview Week 1

Day	Number Of Stops	CEs	Cases	Kegs
M	18	1,046.30	940.70	4.60
T	14	618.60	562.60	5.00
W	18	725.50	658.00	3.90
F	14	628.10	574.00	.80
	64	3,018.50	2,735.20	14.30

Route: 602 Monday Week 1

Cus #	Name	Address	City	Blk	CEs	Cases	Kegs
20490	Marathon Burton	13980 Main Market Road	Burton	X	42.61	39.61	.00
20572	A & M Citgo	13819 West Center Street	Burton	X	85.68	79.13	.00
20455	Auburn Inn	17755 Ravenna Road	Chagrin Falls		22.56	18.00	.73
20645	Patio Bar & Grill, The (EFT)	10584 Washington Street	Chagrin Falls		21.47	19.38	.02
70901	Dollar Gen #20889 (EDI)	177801 Claridon Troy Road	Hiram	X	38.83	36.04	.00
20585	BT Oil #1822 (EFT F)	15525 West High Street	Middlefield	X	60.93	55.06	.00
20102	VFW #9678 (CI)	16013 East High Street	Middlefield		10.14	9.86	.00
20104	Middlefield Mini Mart	15965 East High Street Unit C3	Middlefield	X	117.02	107.65	.00
20105	Circle K #5273	14960 South State Street	Middlefield	X	113.06	103.66	.00
20580	Mapco Express #0974 (EFT)	15560 West High Street	Middlefield	X	80.29	74.20	.00
20595	Frost Bar	15924 West High Street	Middlefield		31.88	21.47	1.31
20103	Middlefield Tavern	15958 East High Street	Middlefield		24.15	16.36	1.00
20450	Lucky's Stop-n-Go	15674 Ravenna Road	Newbury		29.21	25.97	.00
20250	Hanini Express Newbury	12418 Kinsman Road	Newbury		83.07	76.27	.00
20215	Speedway #45303 (EDI)	11044 Kinsman Road	Newbury		93.83	86.98	.00
20223	Zeppes Tavern (EFT)	11110 Kinsman Road Unit 3	Newbury Township		26.38	15.20	1.56
10872	Market Xpress	16250 Main Market Road	Parkman	X	140.71	132.99	.00
20285	Mac's Tavern	16066 Main Market Road	Parkman		24.52	22.86	.00
18					1,046.30	940.90	4.60

Route: 602 Tuesday Week 1

Cus #	Name	Address	City	Blk	CEs	Cases	Kegs
20685	River Falls Grill (CI)	17 River Street	Chagrin Falls		11.96	11.96	.00
20020	Greenville Inn	7150 Pine Street North	Chagrin Falls		16.61	15.27	.27
20107	BP #54046 (F)	20 East Washington Street	Chagrin Falls		26.66	25.25	.00
20320	FOE Aerie #2436	231 South Main Street	Chagrin Falls		29.56	18.70	1.65
20125	Tavern Six (EFT S Russell)	540 East Washington Street	Chagrin Falls		10.55	5.15	.79
29700	Chagrin Valley Country Club	4700 Som Center Road	Chagrin Falls		3.06	2.96	.04
20673	Sheetz Conv #435 (EFT)	435 Water Street	Chardon	X	59.45	53.65	.00
20042	Chardon Marathon	380 Center Street	Chardon	X	39.25	36.29	.00
21508	Red, Wine & Brew (EFT Chesterland)	8099 Mayfield Road	Chesterland	X	147.06	136.91	2.27
21515	Chesterland Sunmart (EFT)	8247 Mayfield Road	Chesterland	X	33.68	31.47	.00
20367	Market Express	14745 Mayfield Road	East Clairdon	X	88.30	82.91	.00
20370	Country Style Drive In	15052 Mayfield Road	Huntsburg	X	56.47	51.77	.00
21039	Kirtland Food Mart	8232 Euclid Chardon Road	Kirtland	X	70.77	67.02	.00
29317	Moreland One Stop Sunoco	34180 Chagrin Boulevard	Moreland Hills		25.18	23.34	.00
14					618.60	562.70	5.00

Route: 602 Wednesday Week 1

Cus #	Name	Address	City	Blk	CEs	Cases	Kegs
20385	Burton BP LLC	12411 Kinsman Road	Burton	X	54.12	50.41	.00
20134	True North #306 (EFT)	8501 East Washington Street	Chagrin Falls	X	40.14	36.34	.00
20150	Helenes Auburn Beverage	11700 East Washington Street Unit A	Chagrin Falls	X	28.73	26.79	.00
20640	Hitching Post	9810 Washington Street	Chagrin Falls	X	72.47	69.15	.00
20083	Discount Drug Mart #48	8459 East Washington Street	Chagrin Falls	X	71.70	71.16	.00
20347	Sand Ridge Golf Club (EFT)	12150 Mayfield Road	Chardon		3.37	2.32	.18
20015	Pleasant Hill Golf Course	13461 Aquilla Road	Chardon		7.11	5.81	.16
21505	Oak & Embers Tavern (CC CH)	8003 Mayfield Road	Chesterland		22.24	9.45	1.86
21510	Chesterland Tavern	8190 Mayfield Road	Chesterland		16.70	5.82	1.54
21625	Fowler's Mill Golf Course (EFT)	13095 Rockhaven Road	Chesterland		7.99	7.11	.13
33436	Caves Road Sunoco	7820 Mayfield Road	Chesterland		46.09	44.07	.00
20381	Highland Acres RV Resort	15560 Mayfield Road	Huntsburg		3.63	3.52	.00
20382	Dollar Gen #22902 (EDI)	16355 Mayfield Road	Huntsburg		21.56	20.20	.00
20380	Rolling Green Golf Club (EFT)	15900 Mayfield Road	Huntsburg		4.87	4.34	.00
20422	M & M Market	15385 Old State Road	Middlefield	X	77.79	68.82	.00
20195	Circle K #5277	14857 Chillicothe Road	Novelty	X	77.09	72.70	.00
20295	Dollar Gen #12516 (EDI)	16515 Main Market Road	Parkman	X	29.20	26.95	.00
10872	Market Xpress	16250 Main Market Road	Parkman	X	140.71	132.99	.00
18					725.50	657.90	3.90

Route: 602 Friday Week 1

Cus #	Name	Address	City	Blk	CEs	Cases	Kegs
20673	Sheetz Conv #435 (EFT)	435 Water Street	Chardon	X	59.45	53.65	.00
20040	Get Go #3383 (EFT)	318 Center Street	Chardon	X	62.25	54.95	.00
20325	Circle K #5685	11800 Mayfield Road	Chardon	X	64.62	59.97	.00
20360	Gas USA (Mayfield)	12797 Mayfield Road	Chardon	X	63.86	58.34	.00
20065	Little Eagle Drive Thru (EDI)	11114 Chardon Road	Chardon Township	X	95.25	86.41	.00
21547	BP #4052	8501 Mayfield Road	Chesterland	X	63.54	58.09	.00
21546	True North #369 (EFT)	8500 Mayfield Road	Chesterland	X	23.96	22.68	.00
20370	Country Style Drive In	15052 Mayfield Road	Huntsburg	X	56.47	51.77	.00
21165	Crowley's (EFT Kirtland)	9378 Chillicothe Road	Kirtland		8.35	8.13	.04
10118	Kirtland Sunoco	9100 Chillicothe Road	Kirtland		20.11	18.50	.00
21135	Well, The	9264 Chillicothe Road Unit 7	Kirtland		16.68	11.40	.72
10791	Mikes Market (CI)	9189 Chillicothe Road	Kirtland		8.90	9.81	.00
21072	Dynamic Duo Bev & Deli	34351 Chardon Road	Willoughby Hills	X	30.08	29.45	.00
21100	True North #372 (EFT)	34750 Chardon Road	Willoughby Hills	X	54.55	50.82	.00
14					628.10	573.90	.70

Route: 602 Overview Week 2

Day	Number Of Stops	CEs	Cases	Kegs
M	19	1,046.70	939.90	5.20
T	12	603.50	547.70	5.00
W	20	770.70	699.30	4.10
F	15	650.50	594.40	.80
	66	3,071.40	2,781.30	15.10

Route: 602 Monday Week 2

Cus #	Name	Address	City	Blk	CEs	Cases	Kegs
20263	Mulligans Pub (EFT)	13768 Main Market Road	Burton		16.26	14.76	.00
20490	Marathon Burton	13980 Main Market Road	Burton	X	42.61	39.61	.00
20572	A & M Citgo	13819 West Center Street	Burton	X	85.68	79.13	.00
20645	Patio Bar & Grill, The (EFT)	10584 Washington Street	Chagrin Falls		21.47	19.38	.02
20455	Auburn Inn	17755 Ravenna Road	Chagrin Falls		22.56	18.00	.73
20595	Frost Bar	15924 West High Street	Middlefield		31.88	21.47	1.31
20103	Middlefield Tavern	15958 East High Street	Middlefield		24.15	16.36	1.00
20104	Middlefield Mini Mart	15965 East High Street Unit C3	Middlefield	X	117.02	107.65	.00
20585	BT Oil #1822 (EFT F)	15525 West High Street	Middlefield	X	60.93	55.06	.00
20105	Circle K #5273	14960 South State Street	Middlefield	X	113.06	103.66	.00
20580	Mapco Express #0974 (EFT)	15560 West High Street	Middlefield	X	80.29	74.20	.00
20250	Hanini Express Newbury	12418 Kinsman Road	Newbury		83.07	76.27	.00
20215	Speedway #45303 (EDI)	11044 Kinsman Road	Newbury		93.83	86.98	.00
10619	Madricks Tavern	10760 Kinsman Road	Newbury		16.48	14.14	.62
10821	Dollar Gen #20438 (EDI)	12222 Kinsman Road	Newbury		19.71	17.82	.00
20450	Lucky's Stop-n-Go	15674 Ravenna Road	Newbury		29.21	25.97	.00
20223	Zeppes Tavern (EFT)	11110 Kinsman Road Unit 3	Newbury Township		26.38	15.20	1.56
20078	Russell One Stop Sunoco (EFT)	14900 Chillicothe Road	Novelty		21.44	21.22	.00
10872	Market Xpress	16250 Main Market Road	Parkman	X	140.71	132.99	.00
19					1,046.70	940.00	5.20

Route: 602 Tuesday Week 2

Cus #	Name	Address	City	Blk	CEs	Cases	Kegs
20020	Greenville Inn	7150 Pine Street North	Chagrin Falls		16.61	15.27	.27
20107	BP #54046 (F)	20 East Washington Street	Chagrin Falls		26.66	25.25	.00
20320	FOE Aerie #2436	231 South Main Street	Chagrin Falls		29.56	18.70	1.65
20125	Tavern Six (EFT S Russell)	540 East Washington Street	Chagrin Falls		10.55	5.15	.79
20673	Sheetz Conv #435 (EFT)	435 Water Street	Chardon	X	59.45	53.65	.00
20042	Chardon Marathon	380 Center Street	Chardon	X	39.25	36.29	.00
21508	Red, Wine & Brew (EFT Chesterland)	8099 Mayfield Road	Chesterland	X	147.06	136.91	2.27
21515	Chesterland Sunmart (EFT)	8247 Mayfield Road	Chesterland	X	33.68	31.47	.00
20367	Market Express	14745 Mayfield Road	East Clairdon	X	88.30	82.91	.00
20370	Country Style Drive In	15052 Mayfield Road	Huntsburg	X	56.47	51.77	.00
21039	Kirtland Food Mart	8232 Euclid Chardon Road	Kirtland	X	70.77	67.02	.00
29317	Moreland One Stop Sunoco	34180 Chagrin Boulevard	Moreland Hills		25.18	23.34	.00
12					603.50	547.70	5.00

Route: 602 Wednesday Week 2

Cus #	Name	Address	City	Blk	CEs	Cases	Kegs
20385	Burton BP LLC	12411 Kinsman Road	Burton	X	54.12	50.41	.00
20640	Hitching Post	9810 Washington Street	Chagrin Falls	X	72.47	69.15	.00
20083	Discount Drug Mart #48	8459 East Washington Street	Chagrin Falls	X	71.70	71.16	.00
20134	True North #306 (EFT)	8501 East Washington Street	Chagrin Falls	X	40.14	36.34	.00
20150	Helenes Auburn Beverage	11700 East Washington Street Unit A	Chagrin Falls	X	28.73	26.79	.00
21575	Brown Barn Brew & Queen (EFT)	10700 Mayfield Road	Chardon		15.22	13.90	.22
20347	Sand Ridge Golf Club (EFT)	12150 Mayfield Road	Chardon		3.37	2.32	.18
20350	Munson Sunoco (EFT)	12388 Mayfield Road	Chardon		28.56	26.08	.00
10926	Dollar Gen #18803 (EDI)	12375 Aquilla Road	Chardon		22.95	21.61	.00
20015	Pleasant Hill Golf Course	13461 Aquilla Road	Chardon		7.11	5.81	.16
21625	Fowler's Mill Golf Course (EFT)	13095 Rockhaven Road	Chesterland		7.99	7.11	.13
21505	Oak & Embers Tavern (CC CH)	8003 Mayfield Road	Chesterland		22.24	9.45	1.86
21510	Chesterland Tavern	8190 Mayfield Road	Chesterland		16.70	5.82	1.54
33436	Caves Road Sunoco	7820 Mayfield Road	Chesterland		46.09	44.07	.00
20380	Rolling Green Golf Club (EFT)	15900 Mayfield Road	Huntsburg		4.87	4.34	.00
20381	Highland Acres RV Resort	15560 Mayfield Road	Huntsburg		3.63	3.52	.00
20422	M & M Market	15385 Old State Road	Middlefield	X	77.79	68.82	.00
20195	Circle K #5277	14857 Chillicothe Road	Novelty	X	77.09	72.70	.00
20295	Dollar Gen #12516 (EDI)	16515 Main Market Road	Parkman	X	29.20	26.95	.00
10872	Market Xpress	16250 Main Market Road	Parkman	X	140.71	132.99	.00
20					770.70	699.30	4.10

Route: 602 Friday Week 2

Cus #	Name	Address	City	Blk	CEs	Cases	Kegs
20673	Sheetz Conv #435 (EFT)	435 Water Street	Chardon	X	59.45	53.65	.00
20040	Get Go #3383 (EFT)	318 Center Street	Chardon	X	62.25	54.95	.00
20325	Circle K #5685	11800 Mayfield Road	Chardon	X	64.62	59.97	.00
20360	Gas USA (Mayfield)	12797 Mayfield Road	Chardon	X	63.86	58.34	.00
20065	Little Eagle Drive Thru (EDI)	11114 Chardon Road	Chardon Township	X	95.25	86.41	.00
21547	BP #4052	8501 Mayfield Road	Chesterland	X	63.54	58.09	.00
21546	True North #369 (EFT)	8500 Mayfield Road	Chesterland	X	23.96	22.68	.00
20370	Country Style Drive In	15052 Mayfield Road	Huntsburg	X	56.47	51.77	.00
10791	Mikes Market (CI)	9189 Chillicothe Road	Kirtland		8.90	9.81	.00
21165	Crowley's (EFT Kirtland)	9378 Chillicothe Road	Kirtland		8.35	8.13	.04
10118	Kirtland Sunoco	9100 Chillicothe Road	Kirtland		20.11	18.50	.00
21135	Well, The	9264 Chillicothe Road Unit 7	Kirtland		16.68	11.40	.72
21650	Rebel #907 (EFT)	4189 State Route 306	Willoughby		22.42	20.44	.00
21072	Dynamic Duo Bev & Deli	34351 Chardon Road	Willoughby Hills	X	30.08	29.45	.00
21100	True North #372 (EFT)	34750 Chardon Road	Willoughby Hills	X	54.55	50.82	.00
15					650.50	594.30	.70

Route: 602 Once Per Month

Cus #	Name	Address	City
20035	Chuck's Fine Wines	23 Bell Street	Chagrin Falls
20400	CVS #4101 (EFT)	34 Shopping Plaza	Chagrin Falls
20441	Basil Place (EFT CI)	13271 Bass Lake Road	Chardon
10204	Dollar Gen #16554 (EDI)	12616 Chillicothe Road	Chesterland
21549	CVS #4366 (EFT)	8519 Mayfield Road	Chesterland
21570	Alpine Valley (EFT CI)	10620 Mayfield Road	Chesterland
20255	Blazing Bills	17800 Great Lakes Parkway	Hiram
21153	Dollar Gen #10613 (EDI)	9193 Chillicothe Road	Kirtland
20230	Dollar Gen #25510 (EDI)	9939 Kinsman Road	Newbury
21675	Kirtland Country Club (EFT CI)	39438 Kirkland Road	Willoughby

10