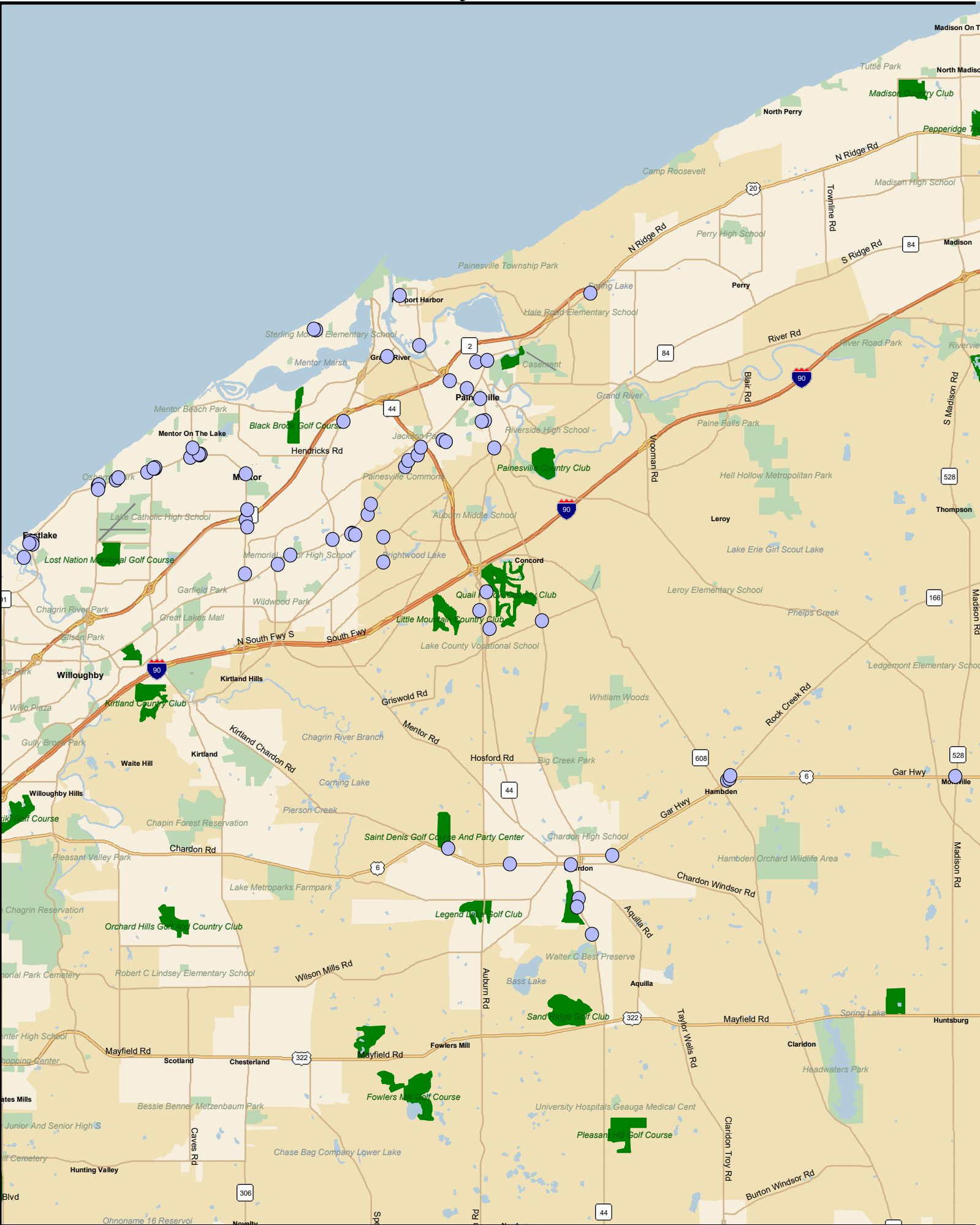


Territory Plot - 601



Route: 601 Overview Week 1

Day	Number Of Stops	CEs	Cases	Kegs
M	20	1,355.80	1,220.50	2.20
T	19	657.40	570.10	8.30
W	22	1,066.80	957.90	10.30
F	16	604.30	523.40	7.70
	77	3,684.30	3,271.90	28.50

Route: 601 Monday Week 1

Cus #	Name	Address	City	Blk	CEs	Cases	Kegs
23155	EZ Go Food Mart (EFT FH)	400 High Street	Fairport Harbor	X	60.53	54.25	.00
23190	Steeles Drive Thru	1248 High Street Suite 1	Fairport Harbor	X	72.53	67.48	.00
24560	Grand River Market	333 Singer Avenue	Grand River	X	48.30	43.23	.00
24123	Red, Wine & Brew (EFT Mentor)	9620 Old Johnnycake Ridge Road	Mentor	X	39.39	36.66	.73
24050	IGA #544 (Headlands)	4701 Corduroy Road	Mentor	X	30.57	26.57	.00
24445	Speedway #45436 (EDI)	9369 Mentor Avenue	Mentor	X	79.18	75.65	.00
24040	Conv Food #3-195	4680 Corduroy Road	Mentor	X	138.85	127.75	.00
24310	World Wines & Liquor (EFT MN)	8760 Mentor Avenue	Mentor	X	63.91	59.21	1.48
23070	Chestnut Food Market	185 Chestnut Street	Painesville	X	66.80	58.48	.00
24160	Quicky's Drive Thru (EFT Pnsvl)	1370 Mentor Avenue	Painesville	X	29.22	27.90	.00
23555	Falcone's Convenient Mart (EFT)	444 North State Street	Painesville	X	120.61	103.82	.00
23650	Richmond Food Mart (EFT)	161 Richmond Street	Painesville	X	93.47	78.43	.00
23780	Harry's Drive Thru & Beverage	101 West Walnut Street	Painesville	X	51.23	45.50	.00
12005	Abarotes Elvis	545 East Erie Street	Painesville	X	19.11	15.73	.00
23661	Sheetz Conv #786 (EFT)	439 Richmond Street	Painesville	X	92.16	82.66	.00
23260	Painesville 1 Stop	110 Liberty Street	Painesville	X	70.78	63.68	.00
23770	Harry's Food Mart (Walnut)	33 West Walnut Street	Painesville	X	90.17	78.25	.00
10804	Dollar Gen #20241 (EDI)	2205 North Ridge Road	Painesville		22.21	19.82	.00
23065	Lina's Beverage (EDI)	162 Chestnut Street	Painesville	X	77.82	70.40	.00
23015	True North #127 (EFT)	1150 Bank Street	Painesville	X	88.96	85.06	.00
20					1,355.80	1,220.50	2.20

Route: 601 Tuesday Week 1

Cus #	Name	Address	City	Blk	CEs	Cases	Kegs
22160	306 Bar	7377 Lakeshore Boulevard	Mentor		20.89	18.76	.54
22370	Spuddy's Tavern	7883 Munson Road	Mentor		19.86	12.05	1.14
24446	Winking Lizard (EFT MN)	9570 Mentor Avenue Unit M	Mentor		13.12	3.02	1.47
23790	Gas America (EFT)	6310 Center Street	Mentor	X	26.51	25.09	.00
24077	7-11 #36221 (EDI)	5711 Heisley Road	Mentor		19.35	17.69	.00
22154	Discount Tobacco (Mentor)	7359 Lakeshore Boulevard	Mentor		44.92	40.53	.00
24518	Get Go #3350 (EFT)	6800 Center Street	Mentor	X	33.90	29.11	.00
22140	Mentor Family Foods	7294 Lakeshore Boulevard	Mentor	X	76.53	72.04	.00
24007	7-11 #36234 (EDI F)	6709 Center Street	Mentor	X	71.04	65.56	.00
22360	Ale Haus (EFT)	7877 Munson Road	Mentor		19.10	13.70	1.20
22365	Munson Road State Beverage (EFT)	7881 Munson Road	Mentor On The Lake		43.02	41.18	.04
10777	Sunoco (C-Store)	1435 Mentor Avenue	Painesville		20.54	19.38	.00
24120	Zapps Gas Store	9946 Johnnycake Ridge Road	Painesville		24.96	23.16	.00
24219	B ROX Grill and Swill (EFT)	2119 Mentor Avenue	Painesville		25.00	7.29	2.58
22300	At Witz End	38501 Lakeshore Boulevard	Willoughby		28.30	23.52	1.29
22315	Lakeshore Lounge	38770 Lakeshore Boulevard	Willoughby		26.50	26.50	.00
22320	Bondi's Beverage & Deli	38803 Lakeshore Boulevard	Willoughby		32.22	29.22	.00
22335	Lost Nation Sunoco (EFT)	1065 Lost Nation Road	Willoughby	X	73.98	66.91	.00
22305	Lost Nation Convenient (EFT)	38513 Lakeshore Boulevard	Willoughby		37.66	35.41	.00
19					657.40	570.10	8.20

Route: 601 Wednesday Week 1

Cus #	Name	Address	City	Blk	CEs	Cases	Kegs
20160	Hambden Convenient	12515 GAR Highway	Chardon		35.67	32.58	.00
20162	Hambden Corners	13906 GAR Highway	Chardon	X	35.47	32.61	.00
20650	Eagles #2261 (EDI)	317 Water Street	Chardon		14.23	8.60	1.61
20525	Chardon Lakes Golf Course	470 South Street	Chardon		3.28	2.36	.13
20070	VFW #6519	752 Water Street	Chardon		24.07	20.11	1.14
20050	St Denis Golf Club (EFT)	10660 Chardon Road	Chardon		7.23	6.72	.07
20067	Cleats (CH)	602 South Street Suite I Building 4	Chardon		12.54	5.45	1.04
20470	Hambone, The	13960 Rock Creek Road	Chardon		30.46	12.25	4.81
20164	Redi Go #11 (CH)	13940 GAR Highway	Chardon	X	169.58	156.91	.00
23008	Shell (Concord Corners)	7635 Crile Road	Concord Township	X	64.47	59.41	.00
10428	Discount Drug Mart #87	8023 Crile Road	Concord Township	X	43.35	44.81	.00
24385	Sunoco Gas Station (MN)	8903 Mentor Avenue	Mentor	X	45.53	41.59	.00
24510	615 Food Mart (EFT)	7413 Center Street	Mentor	X	40.92	36.61	.00
24505	Rebel #902 (EFT)	6885 North Center Street	Mentor	X	18.56	17.54	.00
24105	Conv Food #3-085 (EFT)	9843 Johnnycake Ridge Road	Mentor	X	63.35	59.66	.00
24310	World Wines & Liquor (EFT MN)	8760 Mentor Avenue	Mentor	X	63.91	59.21	1.48
20475	Cantini's Country Store	9706 Madison Road	Montville		61.48	55.03	.00
23333	Sheetz Conv #799 (EFT)	11090 Capital Parkway	Painesville	X	51.57	47.77	.00
23120	Fern Road Beverage	31 Fern Drive	Painesville	X	45.63	41.13	.00
24153	Get Go #3357 (EFT)	1251 Mentor Avenue	Painesville	X	70.64	63.38	.00
23600	Pinky's Beverage	7941 Ravenna Road	Painesville	X	112.01	103.90	.00
24217	Lucky's Mini Mart	2000 Mentor Avenue	Painesville	X	52.86	50.29	.00
22					1,066.80	957.80	10.20

Route: 601 Friday Week 1

Cus #	Name	Address	City	Blk	CEs	Cases	Kegs
10819	Chagrin Tavern	188 East Island Drive	Eastlake		18.59	11.45	1.02
22287	Billy's Old Front Bar	36229 Lakeshore Boulevard	Eastlake		18.07	12.38	1.22
22275	Circle K #5252	36170 Lakeshore Boulevard	Eastlake	X	70.26	68.18	.00
22280	Surfside Conv Food #3-034	36201 Lakeshore Boulevard	Eastlake	X	72.92	68.45	.00
22288	Surfside Sunoco (EFT)	36241 Lakeshore Boulevard	Eastlake		14.66	14.63	.00
10081	Dollar Gen #16073 (EDI)	36180 Lakeshore Boulevard	Eastlake		18.31	16.29	.00
22355	Conv Food #3-127 (EFT)	7865 Munson Road	Mentor	X	71.18	63.36	.00
22007	Sheetz Conv #526 (EFT)	7766 Lakeshore Boulevard	Mentor	X	90.54	82.00	.00
22360	Ale Haus (EFT)	7877 Munson Road	Mentor		19.10	13.70	1.20
24077	7-11 #36221 (EDI)	5711 Heisley Road	Mentor		19.35	17.69	.00
22154	Discount Tobacco (Mentor)	7359 Lakeshore Boulevard	Mentor		44.92	40.53	.00
22160	306 Bar	7377 Lakeshore Boulevard	Mentor		20.89	18.76	.54
22370	Spuddy's Tavern	7883 Munson Road	Mentor		19.86	12.05	1.14
22365	Munson Road State Beverage (EFT)	7881 Munson Road	Mentor On The Lake		43.02	41.18	.04
24219	B ROX Grill and Swill (EFT)	2119 Mentor Avenue	Painesville		25.00	7.29	2.58
22305	Lost Nation Convenient (EFT)	38513 Lakeshore Boulevard	Willoughby		37.66	35.41	.00
16					604.30	523.30	7.60

Route: 601 Overview Week 2

Day	Number Of Stops	CEs	Cases	Kegs
M	19	1,333.60	1,200.70	2.20
T	20	661.80	569.70	9.20
W	22	1,052.90	941.30	10.50
F	18	629.90	546.30	7.70
	79	3,678.10	3,258.00	29.60

Route: 601 Monday Week 2

Cus #	Name	Address	City	Blk	CEs	Cases	Kegs
23155	EZ Go Food Mart (EFT FH)	400 High Street	Fairport Harbor	X	60.53	54.25	.00
23190	Steeles Drive Thru	1248 High Street Suite 1	Fairport Harbor	X	72.53	67.48	.00
24560	Grand River Market	333 Singer Avenue	Grand River	X	48.30	43.23	.00
24123	Red, Wine & Brew (EFT Mentor)	9620 Old Johnnycake Ridge Road	Mentor	X	39.39	36.66	.73
24445	Speedway #45436 (EDI)	9369 Mentor Avenue	Mentor	X	79.18	75.65	.00
24040	Conv Food #3-195	4680 Corduroy Road	Mentor	X	138.85	127.75	.00
24310	World Wines & Liquor (EFT MN)	8760 Mentor Avenue	Mentor	X	63.91	59.21	1.48
24050	IGA #544 (Headlands)	4701 Corduroy Road	Mentor	X	30.57	26.57	.00
23065	Lina's Beverage (EDI)	162 Chestnut Street	Painesville	X	77.82	70.40	.00
23015	True North #127 (EFT)	1150 Bank Street	Painesville	X	88.96	85.06	.00
23260	Painesville 1 Stop	110 Liberty Street	Painesville	X	70.78	63.68	.00
23770	Harry's Food Mart (Walnut)	33 West Walnut Street	Painesville	X	90.17	78.25	.00
24160	Quicky's Drive Thru (EFT Pnsvl)	1370 Mentor Avenue	Painesville	X	29.22	27.90	.00
23070	Chestnut Food Market	185 Chestnut Street	Painesville	X	66.80	58.48	.00
23661	Sheetz Conv #786 (EFT)	439 Richmond Street	Painesville	X	92.16	82.66	.00
23555	Falcone's Convenient Mart (EFT)	444 North State Street	Painesville	X	120.61	103.82	.00
23650	Richmond Food Mart (EFT)	161 Richmond Street	Painesville	X	93.47	78.43	.00
23780	Harry's Drive Thru & Beverage	101 West Walnut Street	Painesville	X	51.23	45.50	.00
12005	Abarrotes Elvis	545 East Erie Street	Painesville	X	19.11	15.73	.00
19					1,333.60	1,200.70	2.20

Route: 601 Tuesday Week 2

Cus #	Name	Address	City	Blk	CEs	Cases	Kegs
22160	306 Bar	7377 Lakeshore Boulevard	Mentor		20.89	18.76	.54
22360	Ale Haus (EFT)	7877 Munson Road	Mentor		19.10	13.70	1.20
22370	Spuddy's Tavern	7883 Munson Road	Mentor		19.86	12.05	1.14
24450	Zappitelli's Restaurant	9570 Mentor Avenue Unit F	Mentor		11.88	11.46	.08
24446	Winking Lizard (EFT MN)	9570 Mentor Avenue Unit M	Mentor		13.12	3.02	1.47
23790	Gas America (EFT)	6310 Center Street	Mentor	X	26.51	25.09	.00
24077	7-11 #36221 (EDI)	5711 Heisley Road	Mentor		19.35	17.69	.00
22154	Discount Tobacco (Mentor)	7359 Lakeshore Boulevard	Mentor		44.92	40.53	.00
24518	Get Go #3350 (EFT)	6800 Center Street	Mentor	X	33.90	29.11	.00
22140	Mentor Family Foods	7294 Lakeshore Boulevard	Mentor	X	76.53	72.04	.00
24007	7-11 #36234 (EDI F)	6709 Center Street	Mentor	X	71.04	65.56	.00
22365	Munson Road State Beverage (EFT)	7881 Munson Road	Mentor On The Lake		43.02	41.18	.04
10777	Sunoco (C-Store)	1435 Mentor Avenue	Painesville		20.54	19.38	.00
24219	B ROX Grill and Swill (EFT)	2119 Mentor Avenue	Painesville		25.00	7.29	2.58
24120	Zapps Gas Store	9946 Johnnycake Ridge Road	Painesville		24.96	23.16	.00
22305	Lost Nation Convenient (EFT)	38513 Lakeshore Boulevard	Willoughby		37.66	35.41	.00
22295	Willoughby Tavern, The	38464 Lakeshore Boulevard	Willoughby		18.98	14.62	.82
22300	At Witz End	38501 Lakeshore Boulevard	Willoughby		28.30	23.52	1.29
22320	Bondi's Beverage & Deli	38803 Lakeshore Boulevard	Willoughby		32.22	29.22	.00
22335	Lost Nation Sunoco (EFT)	1065 Lost Nation Road	Willoughby	X	73.98	66.91	.00
20					661.80	569.70	9.10

Route: 601 Wednesday Week 2

Cus #	Name	Address	City	Blk	CEs	Cases	Kegs
20050	St Denis Golf Club (EFT)	10660 Chardon Road	Chardon		7.23	6.72	.07
20067	Cleats (CH)	602 South Street Suite I Building 4	Chardon		12.54	5.45	1.04
20440	Bass Lake Tavern	426 South Street	Chardon		10.16	3.50	1.36
20162	Hambden Corners	13906 GAR Highway	Chardon	X	35.47	32.61	.00
20470	Hambone, The	13960 Rock Creek Road	Chardon		30.46	12.25	4.81
20650	Eagles #2261 (EDI)	317 Water Street	Chardon		14.23	8.60	1.61
20525	Chardon Lakes Golf Course	470 South Street	Chardon		3.28	2.36	.13
20160	Hambden Convenient	12515 GAR Highway	Chardon		35.67	32.58	.00
20164	Redi Go #11 (CH)	13940 GAR Highway	Chardon	X	169.58	156.91	.00
23008	Shell (Concord Corners)	7635 Crile Road	Concord Township	X	64.47	59.41	.00
10428	Discount Drug Mart #87	8023 Crile Road	Concord Township	X	43.35	44.81	.00
24385	Sunoco Gas Station (MN)	8903 Mentor Avenue	Mentor	X	45.53	41.59	.00
24510	615 Food Mart (EFT)	7413 Center Street	Mentor	X	40.92	36.61	.00
24505	Rebel #902 (EFT)	6885 North Center Street	Mentor	X	18.56	17.54	.00
24105	Conv Food #3-085 (EFT)	9843 Johnnycake Ridge Road	Mentor	X	63.35	59.66	.00
24310	World Wines & Liquor (EFT MN)	8760 Mentor Avenue	Mentor	X	63.91	59.21	1.48
20475	Cantini's Country Store	9706 Madison Road	Montville		61.48	55.03	.00
23333	Sheetz Conv #799 (EFT)	11090 Capital Parkway	Painesville	X	51.57	47.77	.00
23120	Fern Road Beverage	31 Fern Drive	Painesville	X	45.63	41.13	.00
24153	Get Go #3357 (EFT)	1251 Mentor Avenue	Painesville	X	70.64	63.38	.00
23600	Pinky's Beverage	7941 Ravenna Road	Painesville	X	112.01	103.90	.00
24217	Lucky's Mini Mart	2000 Mentor Avenue	Painesville	X	52.86	50.29	.00
22					1,052.90	941.20	10.50

Route: 601 Friday Week 2

Cus #	Name	Address	City	Blk	CEs	Cases	Kegs
22287	Billy's Old Front Bar	36229 Lakeshore Boulevard	Eastlake		18.07	12.38	1.22
22288	Surfside Sunoco (EFT)	36241 Lakeshore Boulevard	Eastlake		14.66	14.63	.00
10081	Dollar Gen #16073 (EDI)	36180 Lakeshore Boulevard	Eastlake		18.31	16.29	.00
10819	Chagrin Tavern	188 East Island Drive	Eastlake		18.59	11.45	1.02
22275	Circle K #5252	36170 Lakeshore Boulevard	Eastlake	X	70.26	68.18	.00
22280	Surfside Conv Food #3-034	36201 Lakeshore Boulevard	Eastlake	X	72.92	68.45	.00
22007	Sheetz Conv #526 (EFT)	7766 Lakeshore Boulevard	Mentor	X	90.54	82.00	.00
22370	Spuddy's Tavern	7883 Munson Road	Mentor		19.86	12.05	1.14
22355	Conv Food #3-127 (EFT)	7865 Munson Road	Mentor	X	71.18	63.36	.00
24077	7-11 #36221 (EDI)	5711 Heisley Road	Mentor		19.35	17.69	.00
22154	Discount Tobacco (Mentor)	7359 Lakeshore Boulevard	Mentor		44.92	40.53	.00
22375	Eagles #3605 (CI)	7395 Lakeshore Boulevard	Mentor		11.42	11.40	.00
22360	Ale Haus (EFT)	7877 Munson Road	Mentor		19.10	13.70	1.20
22160	306 Bar	7377 Lakeshore Boulevard	Mentor		20.89	18.76	.54
22365	Munson Road State Beverage (EFT)	7881 Munson Road	Mentor On The Lake		43.02	41.18	.04
22027	Get Go #3617 (EFT)	6045 Andrews Road	Mentor On The Lake		14.16	11.58	.00
24219	B ROX Grill and Swill (EFT)	2119 Mentor Avenue	Painesville		25.00	7.29	2.58
22305	Lost Nation Convenient (EFT)	38513 Lakeshore Boulevard	Willoughby		37.66	35.41	.00
18					629.90	546.30	7.60

Route: 601 Once Per Month

Cus #	Name	Address	City
10828	Dollar Gen #19340 (EDI)	13995 Rock Creek Road	Chardon
20676	CVS #3317	296 Center Road	Chardon
22138	Dollar Gen #10601 (EDI)	7280 Lakeshore Boulevard	Mentor
22142	CVS #7686 (EFT)	7301 Lakeshore Boulevard	Mentor
22041	Walgreens #05820 (EFT)	6101 Andrews Road	Mentor On The Lake
20191	Dollar Gen #21638 (EDI)	16665 GAR Highway	Montville
24170	Save-A-Lot # 0640	1475 Mentor Avenue	Painesville
24176	CVS #4327	1506 Mentor Avenue	Painesville

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