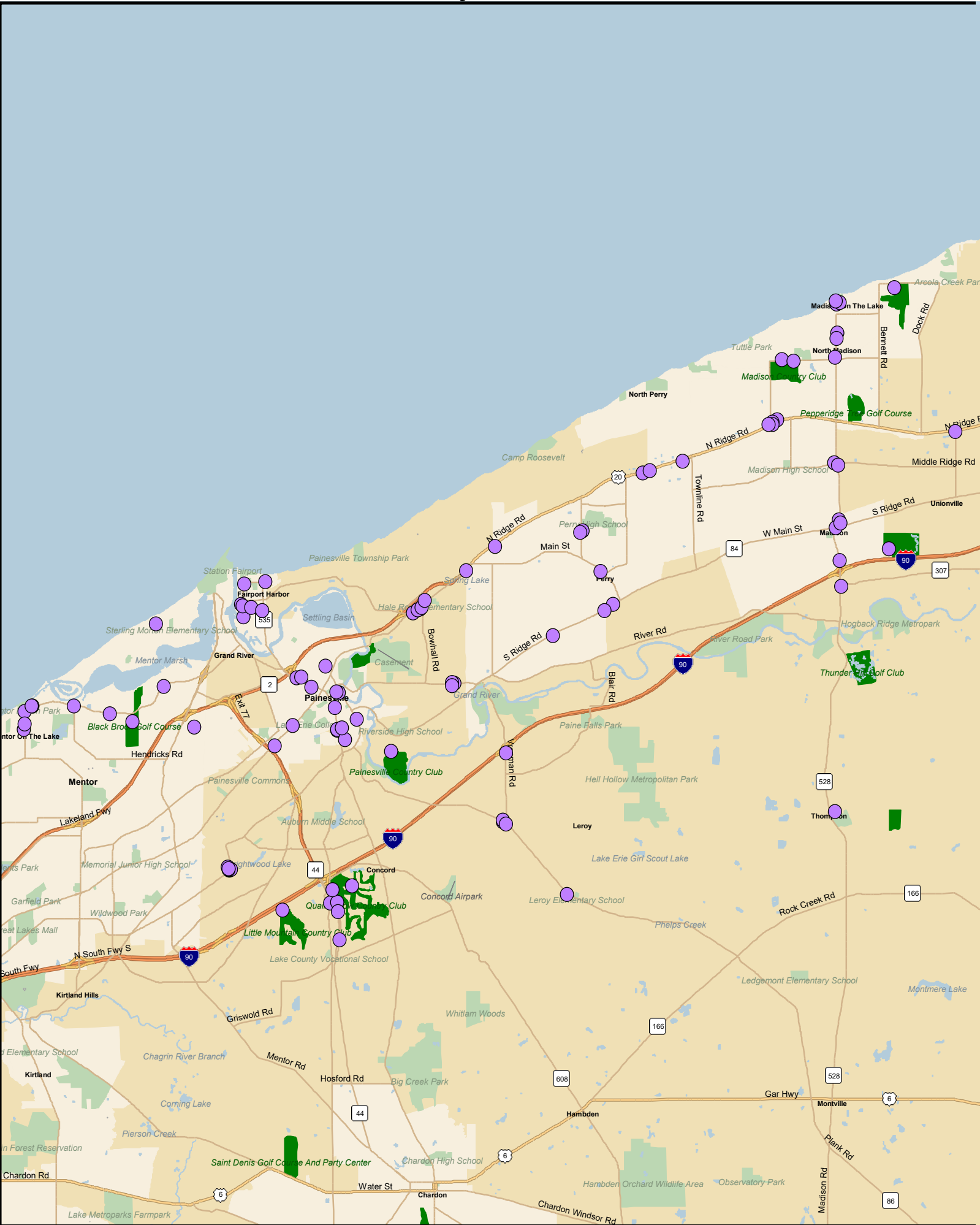


Territory Plot - 600



Route: 600 Overview Week 1

Day	Number Of Stops	CEs	Cases	Kegs
M	22	535.20	456.50	9.50
T	19	867.00	702.20	17.90
W	20	617.10	549.00	5.70
F	16	810.50	723.70	3.90
	77	2,829.80	2,431.40	37.00

Route: 600 Monday Week 1

Cus #	Name	Address	City	Blk	CEs	Cases	Kegs
23025	Powderhorn Golf (EFT)	3991 Bates Road	Madison		6.49	5.95	.04
23205	Roman's IV	1409 Hubbard Road	Madison		14.62	7.11	1.16
23360	528 Tavern, The	111 North Lake Street	Madison		12.82	12.84	.00
23031	Shore Beach Store (CI)	6728 Lake Road	Madison		13.68	12.54	.00
10238	GS Vape Wine & Tobacco	2583 Walter Green Commons	Madison		15.87	14.68	.00
23033	Madison Taphouse (EDI)	1421 Hubbard Road	Madison		14.36	5.57	1.31
23040	Madison Country Club	6130 Chapel Road	Madison		6.96	6.90	.00
23502	Lake Effectz (EFT)	6710 Lake Road	Madison		16.57	10.11	.93
23525	Pub, The (EFT Madison)	7924 North Ridge Road	Madison		22.51	15.97	1.25
23462	Murphy Oil #7294 (EDI)	6045 North Ridge Road	Madison		29.06	28.54	.00
23220	American Legion #601	1725 Hubbard Road	North Madison		24.06	24.00	.00
23030	Wagon Wheel	1388 Hubbard Road	North Madison		48.07	37.45	1.22
23279	Barrel House 9	9 Park Road	Painesville		28.13	17.66	1.67
23280	Conv Food #3-039	1520 Madison Avenue	Painesville	X	132.06	122.47	.00
23282	Dollar Gen #14080 (EDI)	1535 Madison Avenue	Painesville		20.40	19.32	.00
23445	Sammy K's Steakhouse	4706 North Ridge Road	Perry		21.02	12.17	1.50
23690	Store on 84, The (EFT)	4194 South Ridge Road	Perry		7.50	7.50	.00
23680	Mr Lee's Bar & Grill	3564 South Ridge Road	Perry		20.28	17.38	.41
23695	Halcyon Ledges	4291 South Ridge Road	Perry		6.32	6.22	.00
23443	Dollar Gen #15043 (EDI)	4660 North Ridge Road	Perry		15.57	14.25	.00
23295	Amvets #1971	4128 Main Street	Perry		30.34	31.89	.00
23022	Hemly Tool (EFT CI)	16600 Thompson Road	Thompson		28.56	26.02	.00
22					535.20	456.50	9.40

Route: 600 Tuesday Week 1

Cus #	Name	Address	City	Blk	CEs	Cases	Kegs
10357	Burgers 2 Beer (EFT CO)	7669 Crile Road	Concord		16.58	2.31	2.16
10636	Birdie Kings Bar & Grill (EFT)	8003 Crile Road	Concord		42.80	14.48	4.99
24101	Little Mountain Country Club	7667 Hermitage Road	Concord Township		10.90	10.62	.04
23287	South Madison Marathon (EFT)	4393 Madison Road	Madison	X	80.69	73.38	.00
23286	Sheetz Conv #745 (EFT)	560 River Street	Madison	X	91.66	83.81	.00
23355	True North #128 (EFT)	72 North Lake Street	Madison	X	39.25	35.66	.00
24115	Spats Cafe	9853 Johnnycake Ridge Road Unit 9	Mentor		22.47	9.68	2.22
24117	Concord Sunmart (EFT)	9861 Johnnycake Ridge Road	Mentor		43.06	41.59	.00
24103	Ridgewood Kitchen & Spirits (EFT)	9853 Johnnycake Ridge Road Unit 8	Mentor		10.85	7.04	.64
24113	Dollar Gen #10583 (EDI)	9853 Johnnycake Ridge Road Unit 1	Mentor		14.26	13.50	.00
24110	Concord Beverage	9853 Johnnycake Ridge Road Unit 3	Mentor		22.03	20.41	.00
23230	Redi Go #03 (EFT NM)	1976 Hubbard Road	North Madison	X	132.69	121.18	.00
23240	Conv Food #3-077 (EDI)	3119 Hubbard Road	North Madison	X	129.15	118.18	.00
23045	D'Abates Madison Market	6254 Chapel Road	North Madison	X	108.20	97.48	.00
20044	Panini's (EFT Concord)	7580 Fredle Drive	Painesville		22.93	10.50	1.75
23590	Bunky's	13526 Painesville Warren Road	Painesville		13.44	13.25	.00
23130	Painesville Country Club (EFT)	84 Golf Drive	Painesville		9.61	7.52	.31
23006	Red Hawk Grille	7481 Auburn Road	Painesville		40.72	12.09	4.38
23575	Capp's Tavern (EFT)	12830 Painesville Warren Road	Painesville		15.73	9.48	1.38
19					867.00	702.20	17.90

Route: 600 Wednesday Week 1

Cus #	Name	Address	City	Blk	CEs	Cases	Kegs
23735	Vasko Market (EDI)	328 Seventh Street	Fairport Harbor		45.40	39.31	.00
23745	Fairport Harbor Beverage (EFT)	200 Third Street	Fairport Harbor		10.62	9.82	.00
23170	Rich Lanes (EFT)	637-639 High Street	Fairport Harbor		30.59	28.15	.73
23180	Highwater Tavern	935 High Street	Fairport Harbor		32.24	32.02	.00
23270	VFW #2595	570 Liberty Street	Painesville		14.25	14.25	.00
23310	Dairy Express	694 Mentor Avenue	Painesville		38.90	33.61	.00
23364	North Ridge Marathon (EFT)	1744 North Ridge Road	Painesville		40.51	38.36	.00
23719	Jackie's Sports Bar & Grill	569 South State Street	Painesville		18.23	17.86	.06
23370	Red Creek Bar & Grill	1820 North Ridge Road	Painesville		11.41	2.70	2.36
23262	Five Star Convenient	263 Liberty Street	Painesville		15.56	13.00	.00
23548	La Hispana	351 North State Street	Painesville		5.92	5.08	.00
23265	Liberty Tavern	566 Liberty Street	Painesville		20.74	17.77	.43
23758	Uni Mart #04775 (EFT)	5941 Vrooman Road	Painesville	X	68.96	64.88	.00
23365	Shop, The (PA)	1808 North Ridge Road	Painesville		34.69	20.88	2.06
23275	Elks Lodge #0549 (EDI)	723 Liberty Street	Painesville		16.66	16.71	.00
23095	Moose Lodge # 490	30 Elevator Avenue	Painesville		17.05	17.00	.04
23660	Clark Gas Station (PV)	201 Richmond Street	Painesville		39.09	32.73	.00
26014	Crowley's Dive (EFT)	77 South Saint Clair Street	Painesville		13.19	12.79	.04
23585	Leroy Country Store	12868 Painesville Warren Road	Painesville	X	112.22	103.27	.00
23090	Washington St Beverage	182 East Washington Street	Painesville		30.83	28.79	.00
20					617.10	549.10	5.70

Route: 600 Friday Week 1

Cus #	Name	Address	City	Blk	CEs	Cases	Kegs
10053	Mapco Express #0986 (EFT)	5999 North Ridge Road	Madison	X	29.70	27.47	.00
23451	Sheetz Conv #792 (EFT)	6020 North Ridge Road	Madison	X	51.61	46.88	.00
24140	Black Brook Golf Course	8900 Lakeshore Boulevard	Mentor		6.94	6.57	.06
24125	Lighthouse Beverage & Deli (EFT)	8288 Lakeshore Boulevard	Mentor	X	60.75	54.36	.00
22187	Lakeshore Express	8674 Lakeshore Boulevard	Mentor		49.84	47.59	.00
10114	Dollar Gen #16322 (EDI)	9229 Lakeshore Boulevard	Mentor		16.40	15.07	.00
24540	Buffalo Wild Wing (EFT MN)	9566 Diamond Center Road	Mentor		28.73	2.63	3.84
24035	Amvets # 040 (EFT)	9141 Jordan Drive	Mentor On The Lake		24.06	22.98	.00
22006	Lucky Dogs Pub	7855 Lakeshore Boulevard	Mentor On The Lake		10.64	10.64	.00
22005	Amvets # 109 (CI)	7847 Lakeshore Boulevard	Mentor On The Lake		8.84	8.84	.00
23010	EZ Go Food Mart (EFT PV)	426 Bacon Road	Painesville	X	134.38	123.82	.00
23392	Perry One Stop (EDI)	2500 North Ridge Road	Painesville	X	43.66	38.31	.00
23375	Painesville Food Mart	1860 North Ridge Road	Painesville	X	87.28	79.02	.00
23306	Perry Village Market (EFT)	3752 Center Road	Perry	X	80.10	76.02	.00
23400	Sheetz Conv #404 (EFT)	2800 North Ridge Road	Perry	X	78.51	71.81	.00
23455	EZ Go Food Mart (EFT PY)	5068 North Ridge Road	Perry	X	99.08	91.69	.00
16					810.50	723.70	3.90

Route: 600 Overview Week 2

Day	Number Of Stops	CEs	Cases	Kegs
M	21	509.10	422.60	11.00
T	19	873.80	714.20	17.20
W	20	615.50	543.80	7.50
F	18	895.70	799.20	3.90
	78	2,894.10	2,479.90	39.60

Route: 600 Monday Week 2

Cus #	Name	Address	City	Blk	CEs	Cases	Kegs
23760	Duffys Tavern	60 West Main Street	Madison		23.46	24.12	.00
23025	Powderhorn Golf (EFT)	3991 Bates Road	Madison		6.49	5.95	.04
23205	Roman's IV	1409 Hubbard Road	Madison		14.62	7.11	1.16
23342	American Legion #112	6671 Middle Ridge Road	Madison		21.90	21.89	.00
23033	Madison Taphouse (EDI)	1421 Hubbard Road	Madison		14.36	5.57	1.31
23040	Madison Country Club	6130 Chapel Road	Madison		6.96	6.90	.00
23366	Dollar Gen #22391 (EDI)	1810 Hubbard Road	Madison		18.35	16.79	.00
23031	Shore Beach Store (CI)	6728 Lake Road	Madison		13.68	12.54	.00
23360	528 Tavern, The	111 North Lake Street	Madison		12.82	12.84	.00
23502	Lake Effectz (EFT)	6710 Lake Road	Madison		16.57	10.11	.93
23525	Pub, The (EFT Madison)	7924 North Ridge Road	Madison		22.51	15.97	1.25
23220	American Legion #601	1725 Hubbard Road	North Madison		24.06	24.00	.00
23250	Erie Shores Golf Club (EFT)	7298 Lake Road	North Madison		8.93	8.93	.00
23030	Wagon Wheel	1388 Hubbard Road	North Madison		48.07	37.45	1.22
23279	Barrel House 9	9 Park Road	Painesville		28.13	17.66	1.67
23280	Conv Food #3-039	1520 Madison Avenue	Painesville	X	132.06	122.47	.00
23690	Store on 84, The (EFT)	4194 South Ridge Road	Perry		7.50	7.50	.00
23307	Village Pub	3759 Center Road Unit A	Perry		18.73	9.25	1.50
23680	Mr Lee's Bar & Grill	3564 South Ridge Road	Perry		20.28	17.38	.41
23445	Sammy K's Steakhouse	4706 North Ridge Road	Perry		21.02	12.17	1.50
23022	Hemly Tool (EFT CI)	16600 Thompson Road	Thompson		28.56	26.02	.00
21					509.10	422.60	10.90

Route: 600 Tuesday Week 2

Cus #	Name	Address	City	Blk	CEs	Cases	Kegs
10357	Burgers 2 Beer (EFT CO)	7669 Crile Road	Concord		16.58	2.31	2.16
10636	Birdie Kings Bar & Grill (EFT)	8003 Crile Road	Concord		42.80	14.48	4.99
23286	Sheetz Conv #745 (EFT)	560 River Street	Madison	X	91.66	83.81	.00
23287	South Madison Marathon (EFT)	4393 Madison Road	Madison	X	80.69	73.38	.00
23355	True North #128 (EFT)	72 North Lake Street	Madison	X	39.25	35.66	.00
24115	Spats Cafe	9853 Johnnycake Ridge Road Unit 9	Mentor		22.47	9.68	2.22
24117	Concord Sunmart (EFT)	9861 Johnnycake Ridge Road	Mentor		43.06	41.59	.00
24110	Concord Beverage	9853 Johnnycake Ridge Road Unit 3	Mentor		22.03	20.41	.00
23045	D'Abates Madison Market	6254 Chapel Road	North Madison	X	108.20	97.48	.00
23230	Redi Go #03 (EFT NM)	1976 Hubbard Road	North Madison	X	132.69	121.18	.00
23240	Conv Food #3-077 (EDI)	3119 Hubbard Road	North Madison	X	129.15	118.18	.00
23570	VFW #7939 (EFT CI)	12827 Painesville Warren Road	Painesville		10.88	11.04	.00
23130	Painesville Country Club (EFT)	84 Golf Drive	Painesville		9.61	7.52	.31
23575	Capp's Tavern (EFT)	12830 Painesville Warren Road	Painesville		15.73	9.48	1.38
23590	Bunky's	13526 Painesville Warren Road	Painesville		13.44	13.25	.00
20044	Panini's (EFT Concord)	7580 Fredle Drive	Painesville		22.93	10.50	1.75
23005	Concord Tavern	7593 Auburn Road	Painesville		25.82	27.00	.00
23006	Red Hawk Grille	7481 Auburn Road	Painesville		40.72	12.09	4.38
23075	Quail Hollow Golf (EFT)	11295 Quail Hollow Drive	Painesville		6.10	5.18	.00
19					873.80	714.30	17.30

Route: 600 Wednesday Week 2

Cus #	Name	Address	City	Blk	CEs	Cases	Kegs
23165	Hungarian Culture Club (EDI)	633 High Street	Fairport Harbor		18.12	17.14	.14
23565	VFW #7754	540 New Street	Fairport Harbor		17.86	18.64	.00
23735	Vasko Market (EDI)	328 Seventh Street	Fairport Harbor		45.40	39.31	.00
23755	American Slovenian Club	617 Third Street	Fairport Harbor		20.52	14.30	.96
23745	Fairport Harbor Beverage (EFT)	200 Third Street	Fairport Harbor		10.62	9.82	.00
23170	Rich Lanes (EFT)	637-639 High Street	Fairport Harbor		30.59	28.15	.73
23180	Highwater Tavern	935 High Street	Fairport Harbor		32.24	32.02	.00
23364	North Ridge Marathon (EFT)	1744 North Ridge Road	Painesville		40.51	38.36	.00
23550	American Legion #336	60 Chester Street	Painesville		23.46	23.50	.00
23719	Jackie's Sports Bar & Grill	569 South State Street	Painesville		18.23	17.86	.06
23320	Dollar Gen #13853 (EDI)	1029 Mentor Avenue	Painesville		12.02	10.68	.00
23370	Red Creek Bar & Grill	1820 North Ridge Road	Painesville		11.41	2.70	2.36
23265	Liberty Tavern	566 Liberty Street	Painesville		20.74	17.77	.43
23365	Shop, The (PA)	1808 North Ridge Road	Painesville		34.69	20.88	2.06
23660	Clark Gas Station (PV)	201 Richmond Street	Painesville		39.09	32.73	.00
23050	Johnny Gringo	11 Chester Street	Painesville		14.82	10.24	.74
26014	Crowley's Dive (EFT)	77 South Saint Clair Street	Painesville		13.19	12.79	.04
23585	Leroy Country Store	12868 Painesville Warren Road	Painesville	X	112.22	103.27	.00
23758	Uni Mart #04775 (EFT)	5941 Vrooman Road	Painesville	X	68.96	64.88	.00
23090	Washington St Beverage	182 East Washington Street	Painesville		30.83	28.79	.00
20					615.50	543.90	7.50

Route: 600 Friday Week 2

Cus #	Name	Address	City	Blk	CEs	Cases	Kegs
10053	Mapco Express #0986 (EFT)	5999 North Ridge Road	Madison	X	29.70	27.47	.00
23451	Sheetz Conv #792 (EFT)	6020 North Ridge Road	Madison	X	51.61	46.88	.00
22187	Lakeshore Express	8674 Lakeshore Boulevard	Mentor		49.84	47.59	.00
24125	Lighthouse Beverage & Deli (EFT)	8288 Lakeshore Boulevard	Mentor	X	60.75	54.36	.00
10114	Dollar Gen #16322 (EDI)	9229 Lakeshore Boulevard	Mentor		16.40	15.07	.00
22010	Mario's LakeWay Lounge	5609 Andrews Road	Mentor		47.20	42.96	.00
24540	Buffalo Wild Wing (EFT MN)	9566 Diamond Center Road	Mentor		28.73	2.63	3.84
24140	Black Brook Golf Course	8900 Lakeshore Boulevard	Mentor		6.94	6.57	.06
24035	Amvets # 040 (EFT)	9141 Jordan Drive	Mentor On The Lake		24.06	22.98	.00
22005	Amvets # 109 (CI)	7847 Lakeshore Boulevard	Mentor On The Lake		8.84	8.84	.00
22020	Lakeshore Smokes & Beverages	5804 Andrews Road	Mentor On The Lake		22.11	19.00	.00
22011	Dollar Gen #24289 (EDI)	5768 Andrews Road	Mentor On The Lake		26.55	24.18	.00
23010	EZ Go Food Mart (EFT PV)	426 Bacon Road	Painesville	X	134.38	123.82	.00
23392	Perry One Stop (EDI)	2500 North Ridge Road	Painesville	X	43.66	38.31	.00
23375	Painesville Food Mart	1860 North Ridge Road	Painesville	X	87.28	79.02	.00
23306	Perry Village Market (EFT)	3752 Center Road	Perry	X	80.10	76.02	.00
23400	Sheetz Conv #404 (EFT)	2800 North Ridge Road	Perry	X	78.51	71.81	.00
23455	EZ Go Food Mart (EFT PY)	5068 North Ridge Road	Perry	X	99.08	91.69	.00
18					895.70	799.30	3.90

Route: 600 Once Per Month

Cus #	Name	Address	City
23343	Loves Travel St #863 (EFT)	1601 Great Lakes Way	Madison
23361	Dollar Gen # 9396 (EDI)	331 North Lake Street Suite B	Madison
23490	Walgreens #10518 (EFT)	6707 North Ridge Road	Madison
23505	VFW #8548 (CI)	7604 Lake Road	Madison
23380	CVS #5941 (EFT)	1890 North Ridge Road	Painesville
23645	Walgreens #05821 (EFT)	132 Richmond Street	Painesville
23655	Family Dollar # 6327 (EFT)	179 Richmond Street	Painesville

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