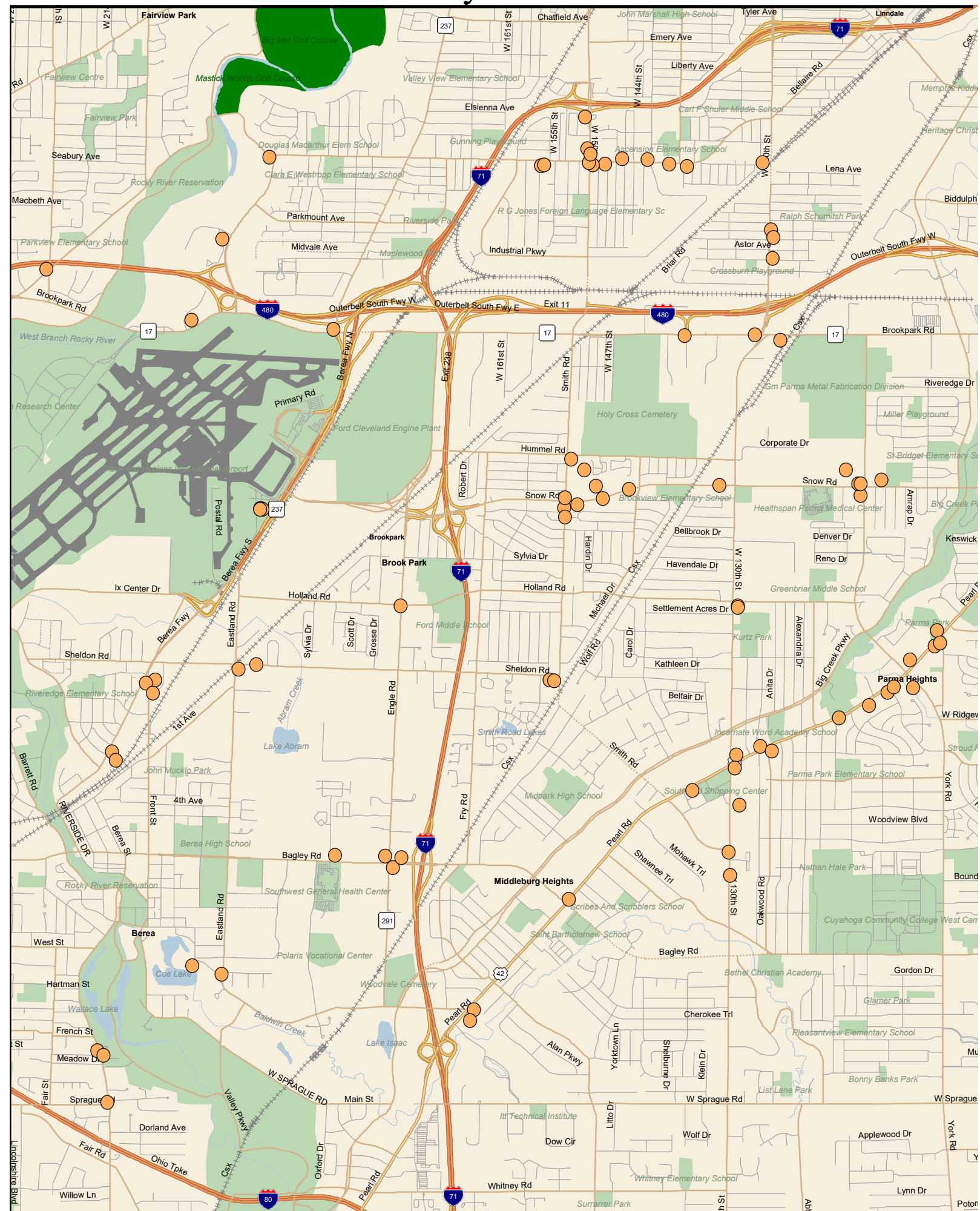


Territory Plot - 622



Route: 622 Overview Week 1

Day	Number Of Stops	CEs	Cases	Kegs
M	17	827.50	695.80	12.50
T	19	836.20	742.00	1.00
W	19	502.20	369.80	18.90
F	18	536.80	412.60	15.10
	73	2,702.60	2,220.30	47.50

Route: 622 Monday Week 1

Cus #	Name	Address	City	Blk	CEs	Cases	Kegs
26295	Prymas Shell (EFT)	5918 Smith Road	Brook Park		71.06	63.22	.00
43381	Bottle King	4417-4423 West 150th Street	Cleveland	X	77.93	70.72	.00
43157	Pit Stop Deli	19609 Puritas Avenue	Cleveland		54.55	50.72	.00
26117	Aviator Event Center & Pub (EFT)	20920 Brookpark Road	Cleveland		9.86	6.41	.50
43400	Speedway #45499 (EDI)	4280 West 150th Street	Cleveland	X	46.27	43.38	.00
43060	Grayton Road Tavern (EFT)	4760 Grayton Road	Cleveland		81.53	40.13	5.84
43405	Ned's Beverage & Deli (EFT)	5810 West 220th Street	Fairview Park		63.48	60.40	.00
26215	Thirst and Ten	15299 Sheldon Road	Middleburg Heights		23.46	11.10	2.12
26157	Speedway #45355 (EDI)	17650 Bagley Road	Middleburg Heights	X	67.58	65.75	.00
26172	Bagley BP	17810 Bagley Road	Middleburg Heights	X	32.19	30.77	.00
39115	Parma Heights Deli	6660 Pearl Road	Parma Heights	X	38.20	33.32	.00
39145	Speedway #45309 (EDI)	6731 Pearl Road	Parma Heights	X	59.11	54.38	.00
39052	Petrol USA	6229 Pearl Road	Parma Heights	X	82.71	78.15	.00
39085	Sunoco Gas Station (PH)	6363 Pearl Road	Parma Heights	X	59.60	53.72	.00
38515	Pounders Bar & Grill (EDI)	6370 York Road	Parma Heights		14.63	8.15	1.02
39422	Rookies Sports Bar & Grill (130th)	6913 West 130th Street	Parma Heights		30.52	17.00	2.08
39055	Tavern on 42	6249 Pearl Road	Parma Heights		14.80	8.48	.93
17					827.50	695.90	12.40

Route: 622 Tuesday Week 1

Cus #	Name	Address	City	Blk	CEs	Cases	Kegs
26185	Circle Engle Mart	6300 Engle Road	Brook Park	X	72.86	66.29	.00
26250	Brook Park Smokes & Beverage	5707 Smith Road	Brook Park	X	87.92	81.72	.00
26335	Lowry's Drive Thru Beverage (EFT)	14831 Snow Road	Brook Park	X	56.88	49.88	.00
26022	Marathon (Brookpark)	13915 Brookpark Road	Brook Park		26.03	23.21	.00
43090	Puritas Gas & Beverage (NC)	13925 Puritas Avenue	Cleveland		26.52	21.61	.00
43105	Conv Food #3-057	14302 Puritas Avenue	Cleveland		48.53	40.45	.00
43140	Cleveland Deli & Beverage (EFT)	14939 Puritas Avenue	Cleveland		25.11	22.13	.00
43145	Neighbors Bar & Grill	15024 Puritas Avenue	Cleveland		14.38	12.45	.34
43315	P M Junction Tavern (EFT)	4645 West 130th Street	Cleveland		16.99	15.63	.00
43323	Pantry, The	4677 West 130th Street	Cleveland		62.84	53.98	.00
43325	City Mart (CC)	4741 West 130th Street	Cleveland		37.19	33.18	.00
43149	N & N Beverage	14606 Puritas Avenue	Cleveland		23.48	18.75	.00
26015	True North #373 (EFT)	13030 Brookpark Road	Cleveland	X	48.22	43.81	.00
10666	Speedy Puritas	15009 Puritas Avenue	Cleveland		21.70	19.52	.00
43155	C & S Beverage & Deli	15649 Puritas Avenue	Cleveland		69.21	60.88	.00
26010	Freeway Lanes (EFT)	12859 Brookpark Road	Cleveland		20.25	15.82	.65
43150	Weber's Tavern (EFT CI)	15629 Puritas Avenue	Cleveland		10.45	9.91	.06
26300	Conv Food #3-104	6610 Smith Road	Middleburg Heights	X	77.25	71.09	.00
39375	Dairy Deli (Parma Hts)	6219 West 130th Street	Parma Heights	X	90.38	81.68	.00
19					836.20	741.90	1.00

Route: 622 Wednesday Week 1

Cus #	Name	Address	City	Blk	CEs	Cases	Kegs
26345	Brookgate Bowling (EFT)	14950 Snow Road	Brook Park		16.13	12.04	.59
26355	Solid Gold Lounge	15005 Snow Road	Brook Park		54.86	41.15	3.66
26255	Whisker's Pub	5771 Smith Road	Brook Park		27.52	22.27	.73
26340	Get Go #3465 (EFT)	14600 Snow Road	Brook Park		21.84	19.56	.00
26325	McJames Sports Pub (EFT)	13450 Snow Road	Brook Park		23.59	20.36	.39
26127	Tipsy Flamingo, The (CI)	5775 Chevrolet Boulevard	Cleveland		6.43	6.21	.02
26215	Thirst and Ten	15299 Sheldon Road	Middleburg Heights		23.46	11.10	2.12
26195	Eagles #4204	12100 Snow Road Building 12	Parma		10.57	10.71	.00
26365	Lucy's Dairy Mart	5822 Stumph Road	Parma		53.74	46.16	.00
26315	Post & Beam	11790 Snow Road	Parma		48.95	31.82	2.91
26320	Sunoco (Parma)	11750 Snow Road	Parma		22.18	18.96	.00
39102	Game On Parma Heights (EFT CI)	6425 Pearl Road	Parma Heights		18.56	11.68	1.07
39142	Get Go #3203 (EFT)	6730 Pearl Road	Parma Heights	X	54.47	47.86	.00
39065	Flyers Bar & Grille	6298 Pearl Road	Parma Heights		19.90	13.93	.77
39370	My Corner Bar	6211 West 130th Street	Parma Heights		19.67	13.57	.88
39050	Yorktown Lanes (EFT)	6218 Pearl Road	Parma Heights		27.46	15.63	1.77
39422	Rookies Sports Bar & Grill (130th)	6913 West 130th Street	Parma Heights		30.52	17.00	2.08
39090	Clubhouse (CI)	6365 Pearl Road	Parma Heights		7.72	1.68	.88
38515	Pounders Bar & Grill (EDI)	6370 York Road	Parma Heights		14.63	8.15	1.02
19					502.20	370.10	19.00

Route: 622 Friday Week 1

Cus #	Name	Address	City	Blk	CEs	Cases	Kegs
47185	Valero (Front St)	827 Front Street	Berea		33.21	30.16	.00
47215	Eagles #2282 (EFT)	612 North Rocky River Drive	Berea		35.79	24.54	1.61
47010	American Legion #091 (EFT)	100 Adams Street	Berea		27.49	18.18	1.16
47180	Grindstone Tap House	826-28 Front Street	Berea		23.71	12.40	1.65
47245	D & K Delicatessen (EDI)	466 Prospect Road	Berea		22.66	21.44	.00
47280	VFW #6676 (CI)	590 North Rocky River Drive	Berea		12.69	10.43	.31
47250	Sportsman Tavern (EFT)	483 Prospect Road	Berea		21.68	17.27	1.02
47135	Eastland Inn (EFT)	33 Eastland Road	Berea		17.44	12.18	.86
26272	Quick State Liquor (EFT)	5945 Smith Road	Brook Park	X	43.16	40.31	.00
26280	Circle K #5622	5878 Smith Road	Brook Park	X	67.82	63.16	.00
26225	American Legion #610	19944 Sheldon Road	Brook Park		14.29	9.61	.68
26335	Lowry's Drive Thru Beverage (EFT)	14831 Snow Road	Brook Park	X	56.88	49.88	.00
43228	Sammy's Beach Bar & Grill (EFT)	5300 Riverside Drive Units A120/A130	Cleveland		28.78	7.12	2.86
43220	Quaker Steak & Lube (Clev)	5300 Riverside Drive B150	Cleveland		7.44	7.44	.00
48016	Speedy Gas (MH)	7250 Pearl Road	Middleburg Heights		38.04	36.05	.00
48040	Islander Grille (EFT)	7581 Pearl Road	Middleburg Heights		31.88	20.16	1.72
26175	Teamz	6611 Eastland Road	Middleburg Heights		44.93	24.90	2.97
26130	1928 Public House (EFT)	18590 East Bagley Road	Middleburg Heights		8.87	7.40	.22
18					536.80	412.60	15.10

Route: 622 Overview Week 2

Day	Number Of Stops	CEs	Cases	Kegs
M	20	919.20	779.70	12.50
T	19	830.60	743.50	1.00
W	19	488.40	356.10	19.10
F	19	550.90	430.30	14.10
	77	2,789.10	2,309.60	46.80

Route: 622 Monday Week 2

Cus #	Name	Address	City	Blk	CEs	Cases	Kegs
26295	Prymas Shell (EFT)	5918 Smith Road	Brook Park		71.06	63.22	.00
10116	7-11 #42296 (EDI F)	18930 Brookpark Road	Cleveland		34.14	34.30	.00
43400	Speedway #45499 (EDI)	4280 West 150th Street	Cleveland	X	46.27	43.38	.00
43157	Pit Stop Deli	19609 Puritas Avenue	Cleveland		54.55	50.72	.00
26117	Aviator Event Center & Pub (EFT)	20920 Brookpark Road	Cleveland		9.86	6.41	.50
43381	Bottle King	4417-4423 West 150th Street	Cleveland	X	77.93	70.72	.00
43060	Grayton Road Tavern (EFT)	4760 Grayton Road	Cleveland		81.53	40.13	5.84
43405	Ned's Beverage & Deli (EFT)	5810 West 220th Street	Fairview Park		63.48	60.40	.00
26215	Thirst and Ten	15299 Sheldon Road	Middleburg Heights		23.46	11.10	2.12
26157	Speedway #45355 (EDI)	17650 Bagley Road	Middleburg Heights	X	67.58	65.75	.00
26172	Bagley BP	17810 Bagley Road	Middleburg Heights	X	32.19	30.77	.00
39400	Jai Goga Sunoco (EFT)	7026 West 130th Street	Middleburg Heights		34.27	30.86	.00
39115	Parma Heights Deli	6660 Pearl Road	Parma Heights	X	38.20	33.32	.00
39055	Tavern on 42	6249 Pearl Road	Parma Heights		14.80	8.48	.93
39085	Sunoco Gas Station (PH)	6363 Pearl Road	Parma Heights	X	59.60	53.72	.00
39145	Speedway #45309 (EDI)	6731 Pearl Road	Parma Heights	X	59.11	54.38	.00
39052	Petrol USA	6229 Pearl Road	Parma Heights	X	82.71	78.15	.00
38515	Pounders Bar & Grill (EDI)	6370 York Road	Parma Heights		14.63	8.15	1.02
39422	Rookies Sports Bar & Grill (130th)	6913 West 130th Street	Parma Heights		30.52	17.00	2.08
39111	Parma Hts Smoke & Beverage	6647 Pearl Road	Parma Heights		23.28	18.75	.00
20					919.20	779.90	12.40

Route: 622 Tuesday Week 2

Cus #	Name	Address	City	Blk	CEs	Cases	Kegs
26185	Circle Engle Mart	6300 Engle Road	Brook Park	X	72.86	66.29	.00
26250	Brook Park Smokes & Beverage	5707 Smith Road	Brook Park	X	87.92	81.72	.00
26335	Lowry's Drive Thru Beverage (EFT)	14831 Snow Road	Brook Park	X	56.88	49.88	.00
10666	Speedy Puritas	15009 Puritas Avenue	Cleveland		21.70	19.52	.00
43155	C & S Beverage & Deli	15649 Puritas Avenue	Cleveland		69.21	60.88	.00
43150	Weber's Tavern (EFT CI)	15629 Puritas Avenue	Cleveland		10.45	9.91	.06
43098	Super Genie Convenience	14037 Puritas Avenue	Cleveland		10.48	9.39	.00
43145	Neighbors Bar & Grill	15024 Puritas Avenue	Cleveland		14.38	12.45	.34
43315	P M Junction Tavern (EFT)	4645 West 130th Street	Cleveland		16.99	15.63	.00
43323	Pantry, The	4677 West 130th Street	Cleveland		62.84	53.98	.00
43325	City Mart (CC)	4741 West 130th Street	Cleveland		37.19	33.18	.00
43327	VFW #2133 (EFT)	4435 West 131st Street	Cleveland		14.54	14.54	.00
26015	True North #373 (EFT)	13030 Brookpark Road	Cleveland	X	48.22	43.81	.00
26010	Freeway Lanes (EFT)	12859 Brookpark Road	Cleveland		20.25	15.82	.65
43105	Conv Food #3-057	14302 Puritas Avenue	Cleveland		48.53	40.45	.00
43125	RJ's Beverage	14801 Puritas Avenue	Cleveland		45.38	41.14	.00
43140	Cleveland Deli & Beverage (EFT)	14939 Puritas Avenue	Cleveland		25.11	22.13	.00
26300	Conv Food #3-104	6610 Smith Road	Middleburg Heights	X	77.25	71.09	.00
39375	Dairy Deli (Parma Hts)	6219 West 130th Street	Parma Heights	X	90.38	81.68	.00
19					830.60	743.30	1.00

Route: 622 Wednesday Week 2

Cus #	Name	Address	City	Blk	CEs	Cases	Kegs
26340	Get Go #3465 (EFT)	14600 Snow Road	Brook Park		21.84	19.56	.00
26345	Brookgate Bowling (EFT)	14950 Snow Road	Brook Park		16.13	12.04	.59
26355	Solid Gold Lounge	15005 Snow Road	Brook Park		54.86	41.15	3.66
26255	Whisker's Pub	5771 Smith Road	Brook Park		27.52	22.27	.73
26127	Tipsy Flamingo, The (CI)	5775 Chevrolet Boulevard	Cleveland		6.43	6.21	.02
26215	Thirst and Ten	15299 Sheldon Road	Middleburg Heights		23.46	11.10	2.12
39162	Applebee's # 86 (EFT)	6871 Pearl Road	Middleburg Heights		6.62	2.18	.64
26365	Lucy's Dairy Mart	5822 Stumph Road	Parma		53.74	46.16	.00
26315	Post & Beam	11790 Snow Road	Parma		48.95	31.82	2.91
39065	Flyers Bar & Grille	6298 Pearl Road	Parma Heights		19.90	13.93	.77
39102	Game On Parma Heights (EFT CI)	6425 Pearl Road	Parma Heights		18.56	11.68	1.07
39090	Clubhouse (CI)	6365 Pearl Road	Parma Heights		7.72	1.68	.88
10278	Mondo Beverage	7177 West 130th Street	Parma Heights		20.92	19.11	.00
39107	Dollar Gen #31585 (EDI)	6485 Pearl Road	Parma Heights		15.00	15.00	.00
39142	Get Go #3203 (EFT)	6730 Pearl Road	Parma Heights	X	54.47	47.86	.00
38515	Pounders Bar & Grill (EDI)	6370 York Road	Parma Heights		14.63	8.15	1.02
39050	Yorktown Lanes (EFT)	6218 Pearl Road	Parma Heights		27.46	15.63	1.77
39422	Rookies Sports Bar & Grill (130th)	6913 West 130th Street	Parma Heights		30.52	17.00	2.08
39370	My Corner Bar	6211 West 130th Street	Parma Heights		19.67	13.57	.88
19					488.40	356.30	19.20

Route: 622 Friday Week 2

Cus #	Name	Address	City	Blk	CEs	Cases	Kegs
47280	VFW #6676 (CI)	590 North Rocky River Drive	Berea		12.69	10.43	.31
47010	American Legion #091 (EFT)	100 Adams Street	Berea		27.49	18.18	1.16
47180	Grindstone Tap House	826-28 Front Street	Berea		23.71	12.40	1.65
47250	Sportsman Tavern (EFT)	483 Prospect Road	Berea		21.68	17.27	1.02
47252	Valero (Prospect Rd)	640 Prospect Road	Berea		35.04	32.32	.00
47185	Valero (Front St)	827 Front Street	Berea		33.21	30.16	.00
47165	Hydrant Pub & Grub, The	786 Front Street	Berea		20.36	17.32	.64
26272	Quick State Liquor (EFT)	5945 Smith Road	Brook Park	X	43.16	40.31	.00
26280	Circle K #5622	5878 Smith Road	Brook Park	X	67.82	63.16	.00
26335	Lowry's Drive Thru Beverage (EFT)	14831 Snow Road	Brook Park	X	56.88	49.88	.00
26225	American Legion #610	19944 Sheldon Road	Brook Park		14.29	9.61	.68
43240	Bar Symon (EFT)	5300 Riverside Drive C210	Cleveland		13.98	5.50	1.04
98529	Panini's (EFT Clev Airport)	5300 Riverside Drive A210	Cleveland		26.56	8.12	2.68
48043	Arnie's Clubhouse Grill	7599 Pearl Road	Middleburg Heights		8.62	8.62	.00
26171	Marathon (Bagley)	17777 Bagley Road	Middleburg Heights		21.71	18.54	.00
48016	Speedy Gas (MH)	7250 Pearl Road	Middleburg Heights		38.04	36.05	.00
48040	Islander Grille (EFT)	7581 Pearl Road	Middleburg Heights		31.88	20.16	1.72
26175	Teamz	6611 Eastland Road	Middleburg Heights		44.93	24.90	2.97
26130	1928 Public House (EFT)	18590 East Bagley Road	Middleburg Heights		8.87	7.40	.22
19					550.90	430.30	14.00

Route: 622 Once Per Month

Cus #	Name	Address	City
26450	Walgreens #01234 (EFT)	6 East Bagley Road	Berea
47220	Elks Lodge #1815 (CI)	626 North Rocky River Drive	Berea
26232	Express Deli (BrookPark)	5185 Smith Road	Brook Park
26265	Dollar Gen # 4835 (EDI)	5785 Smith Road	Brook Park
26357	CVS #3028 (EFT)	14327 Snow Road	Brook Park
10526	Embers (EFT)	5300 Riverside Drive MT-170	Cleveland
10651	Wow Bao (EFT)	5300 Riverside Drive C240	Cleveland
43050	Hilton Garden Inn (EDI Cleve CI)	4900 Emerald Court Southwest	Cleveland
43095	CVS #4320 (EFT)	14025 Puritas Avenue	Cleveland
43096	Family Dollar # 2371 (EFT)	14035 Puritas Avenue	Cleveland
43224	Cantina Taqueria (EFT)	5300 Riverside Drive C365	Cleveland
43230	Pub, The (EFT)	5300 Riverside Drive Unit MT210	Cleveland
43070	American Legion #421 (EFT)	22001 Brookpark Road	Fairview Park
48015	Walgreens #05031 (EFT)	7260 Pearl Road	Middleburg Heights
26128	Dollar Gen # 3510 (EDI)	5785 Chevrolet Boulevard	Parma
39371	Dollar Gen #21059 (EDI)	6217 West 130th Street	Parma
39066	Walgreens #04159 (EFT)	6300 Pearl Road	Parma Heights

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