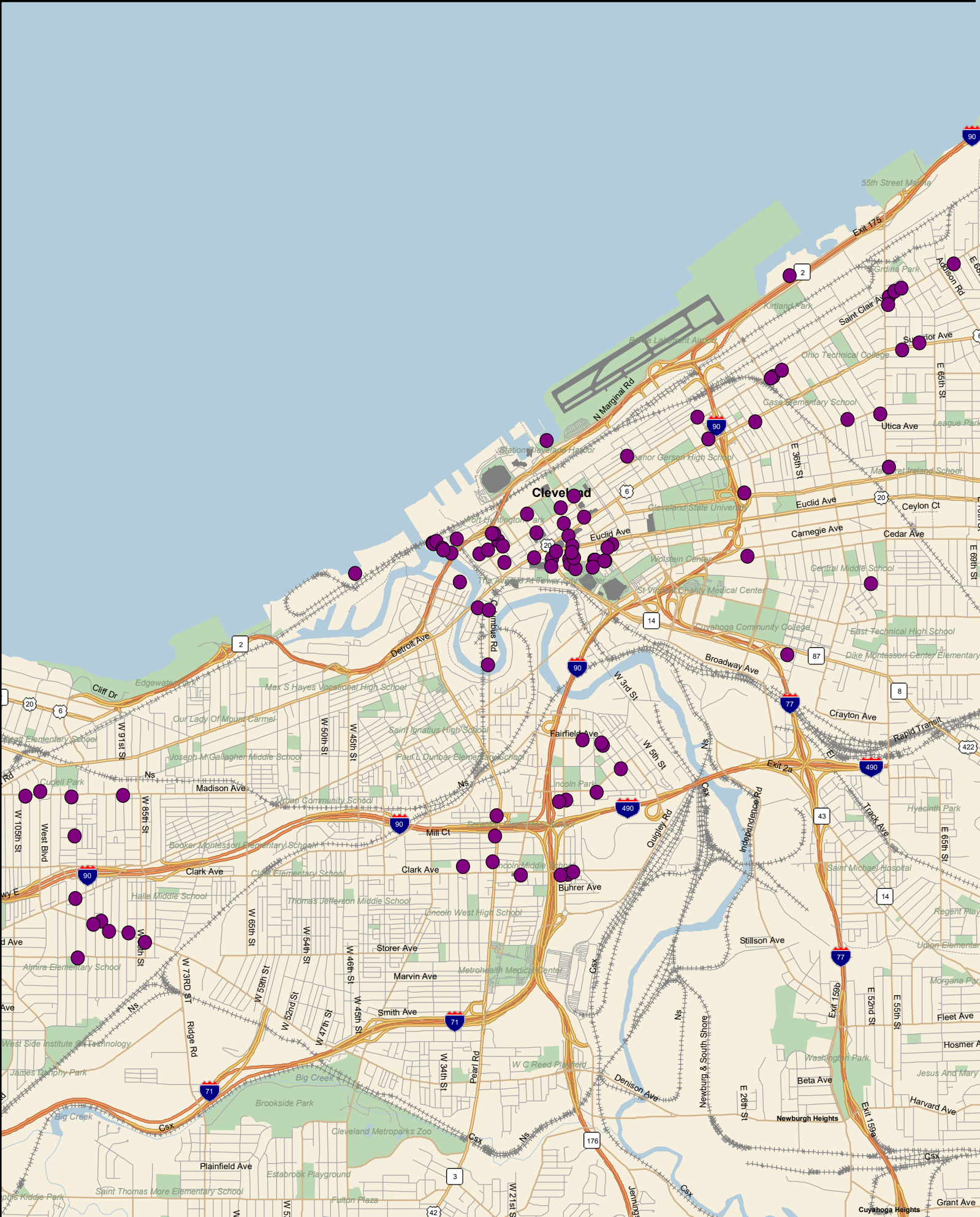


Territory Plot - 621



Route: 621 Overview Week 1

Day	Number Of Stops	CEs	Cases	Kegs
M	21	453.10	303.50	17.90
T	18	648.20	544.60	1.00
W	19	513.50	396.10	17.40
F	19	733.00	633.70	.20
	77	2,347.90	1,878.00	36.50

Route: 621 Monday Week 1

Cus #	Name	Address	City	Blk	CEs	Cases	Kegs
36280	Jack Casino Cleveland (EFT)	100 Public Square	Cleveland		92.20	64.91	1.11
36580	Westin Cleveland, The (EFT CI)	777 Saint Clair Avenue Northeast	Cleveland		6.38	1.22	.76
10137	Drury Plaza Hotel (EFT Cleve CI)	1380 East 6th Street	Cleveland		7.68	1.86	1.27
36311	Indigo Hotel (EFT CI)	651 Huron Road East	Cleveland		6.20	3.86	.68
36138	Hampton Inn Downtown (CI)	1460 East 9th Street	Cleveland		5.22	5.22	.00
36098	Wonder Bar (EFT CI)	2044 East 4th Street	Cleveland		9.04	8.86	.04
35126	Winking Lizard (EFT CL)	1300 East 9th Street	Cleveland		19.96	6.90	1.88
36472	Downtown Convenience	2013 Ontario Avenue	Cleveland		23.94	22.82	.00
36317	Buffalo Wild Wing (EFT CL)	724 Prospect Avenue East	Cleveland		14.19	.86	1.93
36465	Harry Buffalo (EFT E 4)	2120 East 4th Street	Cleveland		16.78	5.87	1.74
10568	Whistle & Keg II (EFT)	818 Huron Road East	Cleveland		18.05	6.91	1.56
35780	Coast Guard E9th (EFT)	1055 East 9th Street	Cleveland		41.07	40.89	.00
36170	House of Blues (EFT CI)	308 Euclid Avenue	Cleveland		22.58	17.09	.25
36571	Simply Fresh Market (CI)	101 West Saint Clair Avenue	Cleveland		11.46	10.68	.00
10258	Jolene's Honky Tonk (EFT)	2038 East 4th Street	Cleveland		33.55	32.95	.00
36090	Clevelander, The	834 Huron Road	Cleveland		29.59	13.21	2.12
36487	Flannery's Pub (EFT)	323 Prospect Avenue	Cleveland		22.69	4.23	2.56
36502	City Tap	746 Prospect Avenue	Cleveland		18.45	11.43	.79
36663	Dive Bar (EFT)	1214 West 6th Street	Cleveland		16.13	12.13	.23
36665	Ivy, The (EDI)	1212 West 6th Street	Cleveland		12.70	11.23	.15
36671	Barley House (EFT CL)	1261 West 6th Street	Cleveland		25.21	20.36	.81
21					453.10	303.60	17.90

Route: 621 Tuesday Week 1

Cus #	Name	Address	City	Blk	CEs	Cases	Kegs
35510	E 55th Shell (EFT)	5505 Saint Clair Avenue	Cleveland		32.15	27.18	.00
35520	Conv Food #3-105	5915 Saint Clair Avenue	Cleveland		13.15	10.52	.00
35530	Sheliga Drug	6025 Saint Clair Avenue	Cleveland		62.20	54.02	.00
36557	Cleveland Marriott at Key Tower (EFT CI)	127 Public Square	Cleveland		11.67	8.47	.61
36143	Metropolitan @ the 9 (EFT)	2017 East 9th Street	Cleveland		5.87	4.45	.15
35240	Lakeside Yacht Club (CI)	4851 North Marginal Road	Cleveland		6.32	5.50	.22
51600	Chillie's Deli & Beverage	6029 Superior Avenue	Cleveland		19.41	15.81	.00
52370	Rapid Gas USA (EFT)	1712 East 55th Street	Cleveland		117.50	98.73	.00
10163	Transmart Grocery	3608 Woodland Avenue	Cleveland		67.01	53.32	.00
35435	Jerman's Cafe	3840 Saint Clair Avenue	Cleveland		26.14	26.14	.00
42646	Whiskey Island Marina	2800 Whiskey Island Drive	Cleveland		13.47	10.98	.04
35450	E 40th Marathon	3980 Saint Clair Avenue	Cleveland		55.78	48.34	.00
35600	Sam's Super Market	6632 Saint Clair Avenue	Cleveland		21.45	18.79	.00
35720	BP #1104 (EFT F)	2535 Superior Avenue	Cleveland		21.43	18.65	.00
51605	Mr C's II	5816 Superior Avenue	Cleveland		51.25	46.43	.00
52052	28th Street Super Market	2747 Cedar Avenue	Cleveland		42.53	33.72	.00
52220	Paul's Serv-Rite	4621 Central Avenue	Cleveland		36.11	28.73	.00
52380	Grandpa's Kitchen	1905 East 55th Street	Cleveland		44.79	34.86	.00
18					648.20	544.40	1.00

Route: 621 Wednesday Week 1

Cus #	Name	Address	City	Blk	CEs	Cases	Kegs
36020	Flat Iron Cafe (EFT)	1114 Center Street	Cleveland		19.40	17.12	.46
36090	Clevelander, The	834 Huron Road	Cleveland		29.59	13.21	2.12
36295	Little Bar & Grille (CC)	614 Frankfort Avenue	Cleveland		14.83	10.82	1.59
10178	Goodnight John Boy (CI)	1167 Front Avenue	Cleveland		13.29	13.29	.00
36411	Hi Five (CI)	1052 Old River Road	Cleveland		19.98	19.93	.00
40093	Sainato's Restaurant	1852 Columbus Road	Cleveland		9.55	2.64	1.71
10744	Ecke's Sunoco	1690 Columbus Road	Cleveland		8.98	8.36	.00
36390	Welcome To The Farm	1054 Old River Road	Cleveland		53.48	44.13	1.20
36280	Jack Casino Cleveland (EFT)	100 Public Square	Cleveland		92.20	64.91	1.11
36207	Heinen's #21 (EFT)	900 Euclid Avenue	Cleveland		35.91	41.59	.00
10152	Hilton Cleveland (EFT)	100 Lakeside Avenue East	Cleveland		22.49	11.25	1.68
10161	Pizza 216 (EFT)	401 Euclid Avenue	Cleveland		7.67	3.48	.63
10019	FWD Day & Night Club (EFT)	1176 Front Avenue	Cleveland		37.95	33.88	.00
36686	Constantinos Market (CL)	1278 West 9th Street	Cleveland		36.63	40.47	.00
36688	Gillespie's Map Room	1281 West 9th Street	Cleveland		31.22	19.94	3.04
36669	Bank St Wine & Spirit	1303 West 6th Street	Cleveland		35.03	34.56	.00
10039	Punch Bowl Social (EFT)	1086 West 11th Street	Cleveland		13.59	7.20	.59
36430	Lakehouse, The (EFT)	1146 Old River Road	Cleveland		14.95	3.47	1.56
36465	Harry Buffalo (EFT E 4)	2120 East 4th Street	Cleveland		16.78	5.87	1.74
19					513.50	396.10	17.40

Route: 621 Friday Week 1

Cus #	Name	Address	City	Blk	CEs	Cases	Kegs
34040	Tony's Market	3114 Clark Avenue	Cleveland		95.30	84.02	.00
34335	Sunoco Scranton (EFT)	3101 Scranton Road	Cleveland		77.29	66.43	.00
42635	Kings Star Market	3371 West 98th Street	Cleveland		32.51	28.06	.00
40325	Hi & Dry (EFT)	2221 Professor Avenue	Cleveland		11.84	9.32	.12
42445	Mega Convenient Mart	9815 Madison Avenue	Cleveland		62.23	55.41	.00
42105	Andy's Hot Spot (CI)	9501 Denison Avenue	Cleveland		9.71	9.23	.00
10411	Judd's City Tavern	10323 Madison Avenue	Cleveland		3.40	3.40	.00
42090	Conv Food #3-070	9105 Denison Avenue	Cleveland		73.42	62.31	.00
42100	Denison Food Mart	9410 Denison Avenue	Cleveland		44.95	38.27	.00
42380	Rexall Discount (EFT)	9807 Lorain Avenue	Cleveland		20.68	16.11	.00
42420	Madison 89 Deli	8901 Madison Avenue	Cleveland		29.88	24.36	.00
42450	Express Food Mart	10134 Madison Avenue	Cleveland		53.27	43.75	.00
42630	Midway Market	2136 West 98th Street	Cleveland		26.84	23.00	.00
40225	Flying Monkey Pub (EFT)	819 Jefferson Avenue	Cleveland		25.16	24.40	.07
40330	Professor Market (EFT)	2233 Professor Avenue	Cleveland		22.49	21.41	.00
40495	Tremont Conv Foodmart	2630 West 14th Street	Cleveland		27.96	28.40	.00
40560	Sun Valley Beverage	2700 West 25th Street	Cleveland		32.21	29.20	.00
40563	Road Mart	2850 West 25th Street	Cleveland		38.39	31.59	.00
40575	Rite Shop	3022 West 25th Street	Cleveland		45.49	35.04	.00
19					733.00	633.70	.20

Route: 621 Overview Week 2

Day	Number Of Stops	CEs	Cases	Kegs
M	19	413.90	268.60	16.60
T	19	605.50	516.00	.90
W	20	538.00	412.30	18.00
F	21	789.80	697.00	.10
	79	2,347.20	1,894.00	35.60

Route: 621 Monday Week 2

Cus #	Name	Address	City	Blk	CEs	Cases	Kegs
10258	Jolene's Honky Tonk (EFT)	2038 East 4th Street	Cleveland		33.55	32.95	.00
36090	Cleveland, The	834 Huron Road	Cleveland		29.59	13.21	2.12
36487	Flannery's Pub (EFT)	323 Prospect Avenue	Cleveland		22.69	4.23	2.56
36502	City Tap	746 Prospect Avenue	Cleveland		18.45	11.43	.79
36663	Dive Bar (EFT)	1214 West 6th Street	Cleveland		16.13	12.13	.23
36665	Ivy, The (EDI)	1212 West 6th Street	Cleveland		12.70	11.23	.15
36671	Barley House (EFT CL)	1261 West 6th Street	Cleveland		25.21	20.36	.81
36280	Jack Casino Cleveland (EFT)	100 Public Square	Cleveland		92.20	64.91	1.11
10137	Drury Plaza Hotel (EFT Cleve CI)	1380 East 6th Street	Cleveland		7.68	1.86	1.27
36183	Hyatt Regency (EFT CI)	420 Superior Avenue	Cleveland		5.56	4.58	.14
36098	Wonder Bar (EFT CI)	2044 East 4th Street	Cleveland		9.04	8.86	.04
36170	House of Blues (EFT CI)	308 Euclid Avenue	Cleveland		22.58	17.09	.25
36540	Renaissance (EFT CI)	24 Public Square	Cleveland		7.48	8.22	.00
35126	Winking Lizard (EFT CL)	1300 East 9th Street	Cleveland		19.96	6.90	1.88
36472	Downtown Convenience	2013 Ontario Avenue	Cleveland		23.94	22.82	.00
36317	Buffalo Wild Wing (EFT CL)	724 Prospect Avenue East	Cleveland		14.19	.86	1.93
36465	Harry Buffalo (EFT E 4)	2120 East 4th Street	Cleveland		16.78	5.87	1.74
10568	Whistle & Keg II (EFT)	818 Huron Road East	Cleveland		18.05	6.91	1.56
35015	Downtown Beverage & Deli	1283 East 17th Street	Cleveland		18.14	14.18	.00
19					413.90	268.70	16.50

Route: 621 Tuesday Week 2

Cus #	Name	Address	City	Blk	CEs	Cases	Kegs
51600	Chillie's Deli & Beverage	6029 Superior Avenue	Cleveland		19.41	15.81	.00
52370	Rapid Gas USA (EFT)	1712 East 55th Street	Cleveland		117.50	98.73	.00
42646	Whiskey Island Marina	2800 Whiskey Island Drive	Cleveland		13.47	10.98	.04
35450	E 40th Marathon	3980 Saint Clair Avenue	Cleveland		55.78	48.34	.00
36557	Cleveland Marriott at Key Tower (EFT CI)	127 Public Square	Cleveland		11.67	8.47	.61
36143	Metropolitan @ the 9 (EFT)	2017 East 9th Street	Cleveland		5.87	4.45	.15
35530	Sheliga Drug	6025 Saint Clair Avenue	Cleveland		62.20	54.02	.00
35720	BP #1104 (EFT F)	2535 Superior Avenue	Cleveland		21.43	18.65	.00
35735	Lou's Buy Wise Market	3250 Superior Avenue	Cleveland		24.94	21.18	.00
51605	Mr C's II	5816 Superior Avenue	Cleveland		51.25	46.43	.00
52052	28th Street Super Market	2747 Cedar Avenue	Cleveland		42.53	33.72	.00
52220	Paul's Serv-Rite	4621 Central Avenue	Cleveland		36.11	28.73	.00
35327	Jack Spratts Pizza	4323 Payne Avenue	Cleveland		10.56	10.34	.00
35430	Chuck's Place	3830 Saint Clair Avenue	Cleveland		20.00	20.00	.00
35010	BP #4370 (F)	2701 Chester Avenue	Cleveland		13.05	12.39	.00
35410	Union Club	2549 Saint Clair Avenue	Cleveland		24.54	22.04	.14
35510	E 55th Shell (EFT)	5505 Saint Clair Avenue	Cleveland		32.15	27.18	.00
35515	St Clair BP	5510 Saint Clair Avenue	Cleveland		29.86	24.07	.00
35520	Conv Food #3-105	5915 Saint Clair Avenue	Cleveland		13.15	10.52	.00
19					605.50	515.80	.90

Route: 621 Wednesday Week 2

Cus #	Name	Address	City	Blk	CEs	Cases	Kegs
36090	Clevelander, The	834 Huron Road	Cleveland		29.59	13.21	2.12
36295	Little Bar & Grille (CC)	614 Frankfort Avenue	Cleveland		14.83	10.82	1.59
40440	Hotzs Cafe	2529 West 10th Street	Cleveland		14.79	14.79	.00
40490	Lincoln Park Pub	2609 West 14th Street	Cleveland		11.19	10.50	.00
10161	Pizza 216 (EFT)	401 Euclid Avenue	Cleveland		7.67	3.48	.63
10019	FWD Day & Night Club (EFT)	1176 Front Avenue	Cleveland		37.95	33.88	.00
10178	Goodnight John Boy (CI)	1167 Front Avenue	Cleveland		13.29	13.29	.00
36411	Hi Five (CI)	1052 Old River Road	Cleveland		19.98	19.93	.00
36465	Harry Buffalo (EFT E 4)	2120 East 4th Street	Cleveland		16.78	5.87	1.74
10021	Decades Cleveland (EFT)	1163 Front Avenue	Cleveland		14.46	12.62	.46
36390	Welcome To The Farm	1054 Old River Road	Cleveland		53.48	44.13	1.20
36280	Jack Casino Cleveland (EFT)	100 Public Square	Cleveland		92.20	64.91	1.11
36207	Heinen's #21 (EFT)	900 Euclid Avenue	Cleveland		35.91	41.59	.00
10152	Hilton Cleveland (EFT)	100 Lakeside Avenue East	Cleveland		22.49	11.25	1.68
36686	Constantinos Market (CL)	1278 West 9th Street	Cleveland		36.63	40.47	.00
36688	Gillespie's Map Room	1281 West 9th Street	Cleveland		31.22	19.94	3.04
36669	Bank St Wine & Spirit	1303 West 6th Street	Cleveland		35.03	34.56	.00
10039	Punch Bowl Social (EFT)	1086 West 11th Street	Cleveland		13.59	7.20	.59
36430	Lakehouse, The (EFT)	1146 Old River Road	Cleveland		14.95	3.47	1.56
10289	Margaritaville (EFT)	1150 Front Avenue	Cleveland		21.93	6.43	2.25
20					538.00	412.30	17.90

Route: 621 Friday Week 2

Cus #	Name	Address	City	Blk	CEs	Cases	Kegs
34023	Clark Bar (EFT)	1201 Clark Avenue	Cleveland		21.26	21.00	.04
34040	Tony's Market	3114 Clark Avenue	Cleveland		95.30	84.02	.00
42105	Andy's Hot Spot (CI)	9501 Denison Avenue	Cleveland		9.71	9.23	.00
42100	Denison Food Mart	9410 Denison Avenue	Cleveland		44.95	38.27	.00
42420	Madison 89 Deli	8901 Madison Avenue	Cleveland		29.88	24.36	.00
42450	Express Food Mart	10134 Madison Avenue	Cleveland		53.27	43.75	.00
42635	Kings Star Market	3371 West 98th Street	Cleveland		32.51	28.06	.00
42445	Mega Convenient Mart	9815 Madison Avenue	Cleveland		62.23	55.41	.00
42080	Linda's Beverage & Deli (CI)	8708 Denison Avenue	Cleveland		8.90	7.18	.00
40475	BP #4181 (F)	3100 West 14th Street	Cleveland		18.84	17.36	.00
40495	Tremont Conv Foodmart	2630 West 14th Street	Cleveland		27.96	28.40	.00
40560	Sun Valley Beverage	2700 West 25th Street	Cleveland		32.21	29.20	.00
40563	Road Mart	2850 West 25th Street	Cleveland		38.39	31.59	.00
42060	Peanut Bar	8401 Denison Avenue	Cleveland		21.04	20.82	.00
42090	Conv Food #3-070	9105 Denison Avenue	Cleveland		73.42	62.31	.00
34335	Sunoco Scranton (EFT)	3101 Scranton Road	Cleveland		77.29	66.43	.00
36623	Windows on the River (EFT)	2000 Sycamore Street	Cleveland		17.02	15.79	.00
40225	Flying Monkey Pub (EFT)	819 Jefferson Avenue	Cleveland		25.16	24.40	.07
40330	Professor Market (EFT)	2233 Professor Avenue	Cleveland		22.49	21.41	.00
40450	Southside (EFT)	2207 West 11th Street	Cleveland		6.50	6.50	.00
40465	Sunoco (EFT Clark)	1303 Clark Avenue	Cleveland		71.52	61.54	.00
21					789.80	697.10	.10

Route: 621 Once Per Month

Cus #	Name	Address	City
10427	Family Dollar #11537 (EFT)	6513 Clark Avenue	Cleveland
34029	Family Dollar # 1781 (EFT)	2704 Clark Avenue	Cleveland
34120	Caruso's Bar	5006 Clark Avenue	Cleveland
35295	Family Dollar # 2334 (EFT)	3407 Payne Avenue	Cleveland
36099	Pickwick & Frolic (EFT)	2035 East 4th Street	Cleveland
36206	CVS #4305 (EFT)	840 Euclid Avenue	Cleveland
36313	AJ Rocco's	828 Huron Road	Cleveland
36642	Ritz Carlton (EFT)	1515 West 3rd Street	Cleveland
36698	Aloft Hotel (Wxyz Bar CI)	1111 West 10th Street	Cleveland
40082	Treehouse Tavern	820 College Avenue	Cleveland
50112	CVS #3333 (EFT)	3171 West Boulevard	Cleveland

11