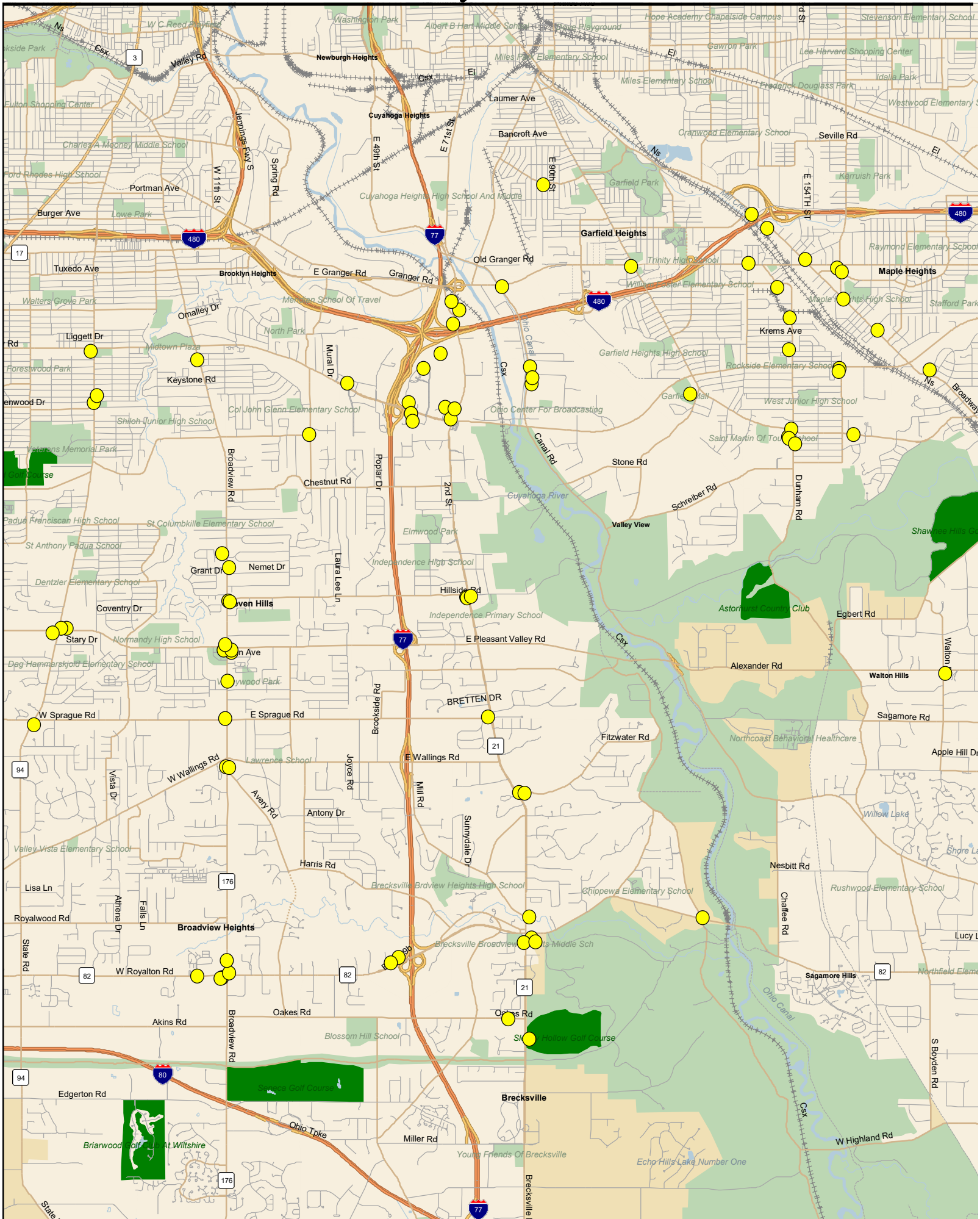


Territory Plot - 620



Route: 620 Overview Week 1

Day	Number Of Stops	CEs	Cases	Kegs
M	18	557.70	473.80	9.80
T	17	1,014.00	923.50	4.60
W	17	444.30	369.50	4.90
F	17	672.40	547.20	15.30
	69	2,688.50	2,314.10	34.60

Route: 620 Monday Week 1

Cus #	Name	Address	City	Blk	CEs	Cases	Kegs
38030	Deli Express	8163 Brecksville Road	Brecksville		38.30	36.93	.00
38060	Sleepy Hollow Golf (EFT)	9445 Brecksville Road	Brecksville		5.88	5.45	.07
38310	London Pickle Works	7265 Fitzwater Road	Brecksville		13.56	6.98	.98
38260	American Legion #196 (CI)	7400 Chippewa Road	Brecksville		10.37	8.65	.36
10462	Wild Eagle Saloon (EFT BH)	5001 East Royalton Road	Broadview Heights		16.38	6.84	1.40
38217	Broadview More 4 Less	8150 Broadview Road	Broadview Heights		70.19	64.93	.00
38320	Declaration Tavern, The (CI)	6932 Hillside Road	Independence		8.06	4.66	.50
38023	Clark Independence	7752 Brecksville Road	Independence		38.35	36.36	.00
39260	Euro Grocers Cigars (EDI)	7963 State Road	North Royalton		15.36	14.58	.00
39275	Kessler's Pub	4809 West Pleasant Valley Road	Parma		19.68	15.80	.44
38210	M & J Beverage & Deli	7890 Broadview Road	Parma		68.01	63.36	.00
39250	Bar Code	7393 State Road	Parma		15.99	10.57	.79
39256	Marathon (EFT State)	7411 State Road	Parma		71.87	66.06	.00
38120	Store, The	7095 Broadview Road	Seven Hills		61.40	55.11	.00
38125	Seven Hills Tavern	7265 Broadview Road	Seven Hills		22.53	23.48	.02
38130	Seven Hills Lanes	7279 Broadview Road	Seven Hills		11.07	6.52	.66
10903	Meijer Express Gas # 321 (EFT)	7687 Broadview Road	Seven Hills		32.45	30.61	.00
38155	Inn Cahoots (EFT)	7525 Broadview Road	Seven Hills		38.27	16.95	4.63
18					557.70	473.90	9.90

Route: 620 Tuesday Week 1

Cus #	Name	Address	City	Blk	CEs	Cases	Kegs
38280	CountyLine Saloon, The (EFT)	13007 Chippewa Road	Brecksville		12.41	12.29	.00
38265	Marc's #71 (EFT)	7510 Chippewa Road	Brecksville	X	56.31	53.98	.00
38460	More 4 Less (Royalton)	1001 West Royalton Road	Broadview Heights		43.84	38.65	.00
38465	Locker Room (EFT)	1003 West Royalton Road	Broadview Heights		18.68	12.86	2.18
38214	Boneyard, The	101 East Royalton Road	Broadview Heights		8.39	2.36	.88
38471	Antonio's Brew Wall (EFT)	1350 West Royalton Road	Broadview Heights		9.42	.14	1.54
38313	Get Go #3088 (EFT)	4955 East Royalton Road	Broadview Heights	X	134.26	120.30	.00
38085	Parma Gas & Food Mart (EFT)	5874 Broadview Road	Cleveland	X	32.07	29.50	.00
28743	A S P Sunoco	5326 Turney Road	Garfield Heights	X	64.86	57.77	.00
28415	Boulevard Convenience	8808 Garfield Boulevard	Garfield Heights	X	64.74	55.91	.00
28575	Marc's #17 (EFT)	12650 Rockside Road	Garfield Heights	X	73.97	69.38	.00
28050	Discount Drug Mart #18	6160 Brecksville Road	Independence	X	71.64	71.70	.00
28350	Discount Drug Mart #38	6148 Dunham Road	Maple Heights	X	92.33	86.56	.00
38145	FDA Food Mart	7498 Broadview Road	Parma	X	27.38	25.73	.00
27001	Discount Drug Mart #95	6115 State Road	Parma	X	133.96	129.46	.00
27365	Speedway #45307 (EDI)	5810 State Road	Parma	X	102.24	97.07	.00
27395	Dairy Mart #4798 (F)	6069 State Road	Parma	X	67.56	59.84	.00
17					1,014.10	923.60	4.60

Route: 620 Wednesday Week 1

Cus #	Name	Address	City	Blk	CEs	Cases	Kegs
30336	Turney Gas Mart (EFT Sunoco)	700 Turney Road	Bedford		40.99	35.63	.00
30190	FOE Aerie #2122	237 Broadway Avenue	Bedford		31.26	23.57	1.11
28145	Wings Sports Bar & Grill (EFT)	14516 Broadway Avenue	Garfield Heights		6.31	2.00	.63
28140	Broadway Marathon	14218 Broadway Avenue	Garfield Heights		46.68	38.61	.00
28220	Speedway #45378 (EDI)	16400 Rockside Road	Maple Heights		16.34	14.50	.00
28325	Conv Food #3-101	5514 Dunham Road	Maple Heights		36.44	32.38	.00
28330	Gabor's Dunham Check	5700 Dunham Road	Maple Heights		12.90	11.04	.00
28338	Maple 1 Stop (EFT)	6120 Dunham Road	Maple Heights		31.60	29.84	.00
28345	Dunham Inn	6140 Dunham Road	Maple Heights		20.34	15.43	.70
31403	Maple Petroleum (EFT)	5321 Lee Road	Maple Heights		35.08	28.43	.00
28365	Dunham Bev & Party Store	6191 Dunham Road	Maple Heights		44.73	40.50	.00
28445	Mike & Reggies Beverage (EFT)	14141 Granger Road	Maple Heights		23.92	21.41	.00
28505	7-11 #19721 (EDI F)	16306 Libby Road	Maple Heights		32.98	30.07	.00
28570	Maple Grove Inn	14832 Pease Road	Maple Heights		14.85	10.66	.61
28470	Maple Mini Mart & Grill	5820 Lee Road South	Maple Heights		3.96	3.42	.00
28311	Oak Barrel, The (EFT)	5975 Canal Road	Valley View		17.08	4.62	1.86
30570	Walton Hills Deli	7601 Walton Road	Walton Hills		28.88	27.40	.00
17					444.30	369.40	4.90

Route: 620 Friday Week 1

Cus #	Name	Address	City	Blk	CEs	Cases	Kegs
35057	True North #303 (EFT)	8952 Brecksville Road	Brecksville	X	73.39	67.63	.00
28050	Discount Drug Mart #18	6160 Brecksville Road	Independence	X	71.64	71.70	.00
38020	Conv Food #3-109	7112 Brecksville Road	Independence	X	65.02	60.86	.00
38015	Independence Beverage	7103 Brecksville Road	Independence	X	63.30	60.95	.00
38335	Winking Lizard (EFT IN)	6111 Quarry Lane	Independence		33.98	9.13	3.61
28052	True North #330 (EFT)	6178 Brecksville Road	Independence	X	86.17	81.07	.00
10676	Top Golf Cleveland (EFT)	5820 Rockside Woods Boulevard	Independence		46.13	13.02	4.18
36384	Embassy Suite (EFT IN CI)	5800 Rockside Woods Boulevard	Independence		11.51	3.59	1.45
28040	Harry's Steakhouse	5664 Brecksville Road	Independence		18.66	7.12	3.04
38370	Holiday Inn (Indep)	6001 Rockside Road	Independence		14.20	12.09	.31
38377	Applebee's # 29 (EFT)	4151 Rockside Road	Independence		7.44	1.90	.82
28020	Tavern of Independence (CLSD)	5530 Brecksville Road	Independence		20.94	12.75	1.15
38369	6000 Rockside Sunoco	6000 Rockside Road	Independence		45.25	42.52	.00
28564	Slyman's Tavern (EFT Indp)	6901 Rockside Road	Independence		6.37	1.57	.70
38290	George's Deli	3001 East Ridgewood Drive	Seven Hills		51.29	47.41	.00
30153	True North #353 (EFT)	7515 Broadview Road	Seven Hills	X	41.10	37.97	.00
28312	Valley Tavern	5907 Canal Road 1st Floor	Valley View		15.97	15.93	.00
17					672.40	547.30	15.20

Route: 620 Overview Week 2

Day	Number Of Stops	CEs	Cases	Kegs
M	18	547.90	461.60	10.70
T	17	835.60	770.40	3.10
W	17	428.40	370.90	3.00
F	17	681.60	550.30	14.80
	69	2,493.50	2,153.20	31.60

Route: 620 Monday Week 2

Cus #	Name	Address	City	Blk	CEs	Cases	Kegs
38030	Deli Express	8163 Brecksville Road	Brecksville		38.30	36.93	.00
38060	Sleepy Hollow Golf (EFT)	9445 Brecksville Road	Brecksville		5.88	5.45	.07
38310	London Pickle Works	7265 Fitzwater Road	Brecksville		13.56	6.98	.98
38260	American Legion #196 (CI)	7400 Chippewa Road	Brecksville		10.37	8.65	.36
38042	Creekside Restaurant & Bar	8803 Brecksville Road	Brecksville		10.60	7.32	.50
38221	Ramble Inn (BvHts)	8151 Broadview Road	Broadview Heights		19.88	12.50	1.08
10462	Wild Eagle Saloon (EFT BH)	5001 East Royalton Road	Broadview Heights		16.38	6.84	1.40
38217	Broadview More 4 Less	8150 Broadview Road	Broadview Heights		70.19	64.93	.00
38023	Clark Independence	7752 Brecksville Road	Independence		38.35	36.36	.00
38210	M & J Beverage & Deli	7890 Broadview Road	Parma		68.01	63.36	.00
39250	Bar Code	7393 State Road	Parma		15.99	10.57	.79
39256	Marathon (EFT State)	7411 State Road	Parma		71.87	66.06	.00
38117	Moose Lodge #1744	7010 Broadview Road	Parma		27.18	22.46	.22
38147	T & H Food Mart	7510 Broadview Road	Parma		37.06	35.64	.00
10903	Meijer Express Gas # 321 (EFT)	7687 Broadview Road	Seven Hills		32.45	30.61	.00
38125	Seven Hills Tavern	7265 Broadview Road	Seven Hills		22.53	23.48	.02
38130	Seven Hills Lanes	7279 Broadview Road	Seven Hills		11.07	6.52	.66
38155	Inn Cahoots (EFT)	7525 Broadview Road	Seven Hills		38.27	16.95	4.63
18					547.90	461.60	10.80

Route: 620 Tuesday Week 2

Cus #	Name	Address	City	Blk	CEs	Cases	Kegs
38100	Hesta Hospitality (EFT CI)	9000 Canvas Parkway	Brecksville		8.30	8.24	.00
38280	CountyLine Saloon, The (EFT)	13007 Chippewa Road	Brecksville		12.41	12.29	.00
38265	Marc's #71 (EFT)	7510 Chippewa Road	Brecksville	X	56.31	53.98	.00
38460	More 4 Less (Royalton)	1001 West Royalton Road	Broadview Heights		43.84	38.65	.00
38465	Locker Room (EFT)	1003 West Royalton Road	Broadview Heights		18.68	12.86	2.18
38214	Boneyard, The	101 East Royalton Road	Broadview Heights		8.39	2.36	.88
38215	X Golf (EFT CI)	9194 Broadview Road	Broadview Heights		5.88	6.22	.00
38085	Parma Gas & Food Mart (EFT)	5874 Broadview Road	Cleveland	X	32.07	29.50	.00
28743	A S P Sunoco	5326 Turney Road	Garfield Heights	X	64.86	57.77	.00
28575	Marc's #17 (EFT)	12650 Rockside Road	Garfield Heights	X	73.97	69.38	.00
28415	Boulevard Convenience	8808 Garfield Boulevard	Garfield Heights	X	64.74	55.91	.00
28050	Discount Drug Mart #18	6160 Brecksville Road	Independence	X	71.64	71.70	.00
28350	Discount Drug Mart #38	6148 Dunham Road	Maple Heights	X	92.33	86.56	.00
38145	FDA Food Mart	7498 Broadview Road	Parma	X	27.38	25.73	.00
27365	Speedway #45307 (EDI)	5810 State Road	Parma	X	102.24	97.07	.00
27395	Dairy Mart #4798 (F)	6069 State Road	Parma	X	67.56	59.84	.00
28432	True North #358 (EFT)	7798 Granger Road	Valley View	X	85.00	82.32	.00
17					835.60	770.40	3.10

Route: 620 Wednesday Week 2

Cus #	Name	Address	City	Blk	CEs	Cases	Kegs
30190	FOE Aerie #2122	237 Broadway Avenue	Bedford		31.26	23.57	1.11
30336	Turney Gas Mart (EFT Sunoco)	700 Turney Road	Bedford		40.99	35.63	.00
28145	Wings Sports Bar & Grill (EFT)	14516 Broadway Avenue	Garfield Heights		6.31	2.00	.63
28280	Mr Z's Beverage (MH)	17205 Broadway Avenue	Maple Heights		47.24	40.21	.00
28325	Conv Food #3-101	5514 Dunham Road	Maple Heights		36.44	32.38	.00
28330	Gabor's Dunham Check	5700 Dunham Road	Maple Heights		12.90	11.04	.00
28338	Maple 1 Stop (EFT)	6120 Dunham Road	Maple Heights		31.60	29.84	.00
28345	Dunham Inn	6140 Dunham Road	Maple Heights		20.34	15.43	.70
28365	Dunham Bev & Party Store	6191 Dunham Road	Maple Heights		44.73	40.50	.00
28220	Speedway #45378 (EDI)	16400 Rockside Road	Maple Heights		16.34	14.50	.00
28445	Mike & Reggies Beverage (EFT)	14141 Granger Road	Maple Heights		23.92	21.41	.00
28505	7-11 #19721 (EDI F)	16306 Libby Road	Maple Heights		32.98	30.07	.00
28570	Maple Grove Inn	14832 Pease Road	Maple Heights		14.85	10.66	.61
10386	Smart Mart	16477 Broadway Avenue	Maple Heights		22.69	19.86	.00
28160	American Legion #309	15521 Broadway Avenue	Maple Heights		12.94	12.94	.00
28470	Maple Mini Mart & Grill	5820 Lee Road South	Maple Heights		3.96	3.42	.00
30570	Walton Hills Deli	7601 Walton Road	Walton Hills		28.88	27.40	.00
17					428.40	370.80	3.00

Route: 620 Friday Week 2

Cus #	Name	Address	City	Blk	CEs	Cases	Kegs
35057	True North #303 (EFT)	8952 Brecksville Road	Brecksville	X	73.39	67.63	.00
28050	Discount Drug Mart #18	6160 Brecksville Road	Independence	X	71.64	71.70	.00
38370	Holiday Inn (Indep)	6001 Rockside Road	Independence		14.20	12.09	.31
28020	Tavern of Independence (CLSD)	5530 Brecksville Road	Independence		20.94	12.75	1.15
38369	6000 Rockside Sunoco	6000 Rockside Road	Independence		45.25	42.52	.00
28564	Slyman's Tavern (EFT Indp)	6901 Rockside Road	Independence		6.37	1.57	.70
38020	Conv Food #3-109	7112 Brecksville Road	Independence	X	65.02	60.86	.00
38015	Independence Beverage	7103 Brecksville Road	Independence	X	63.30	60.95	.00
38335	Winking Lizard (EFT IN)	6111 Quarry Lane	Independence		33.98	9.13	3.61
28052	True North #330 (EFT)	6178 Brecksville Road	Independence	X	86.17	81.07	.00
10676	Top Golf Cleveland (EFT)	5820 Rockside Woods Boulevard	Independence		46.13	13.02	4.18
36384	Embassy Suite (EFT IN CI)	5800 Rockside Woods Boulevard	Independence		11.51	3.59	1.45
28035	Spins Bowl Ind (EFT)	5619 Brecksville Road	Independence		13.94	9.39	.68
38290	George's Deli	3001 East Ridgewood Drive	Seven Hills		51.29	47.41	.00
30153	True North #353 (EFT)	7515 Broadview Road	Seven Hills	X	41.10	37.97	.00
28314	Quaker Steak & Lube (EFT VV)	5935 Canal Road	Valley View		21.41	2.71	2.71
28312	Valley Tavern	5907 Canal Road 1st Floor	Valley View		15.97	15.93	.00
17					681.60	550.40	14.80

Route: 620 Once Per Month

Cus #	Name	Address	City
35058	Walgreens #10032 (EFT)	8966 Brecksville Road	Brecksville
38275	CVS #3645 (EFT)	7710 Chippewa Road	Brecksville
38223	Dollar Gen #21237 (EDI)	8090 Broadview Road	Broadview Heights
38231	Cozumel Mex Restaurant (BH)	9214 Broadview Road	Broadview Heights
28025	Cozumel Mex Restaurant (IN)	5555 Brecksville Road	Independence
28576	Walgreens #02132 (EFT)	6900 Rockside Road	Independence
38022	Dollar Gen #10126 (EDI)	7120 Brecksville Road	Independence
28150	Maple Beverages & Deli	15189 Broadway Avenue	Maple Heights
28195	Dollar Gen #13341 (EDI)	15818 Broadway Avenue	Maple Heights
28360	Dollar Gen # 5883 (EDI)	6164 Dunham Road	Maple Heights
38140	Get Go #3388 (EFT)	7418 Broadview Road	Parma
39245	CVS #3817 (EFT)	7412 State Road	Parma
38160	Walgreens #04202 (EFT)	127 East Pleasant Valley Road	Seven Hills

13