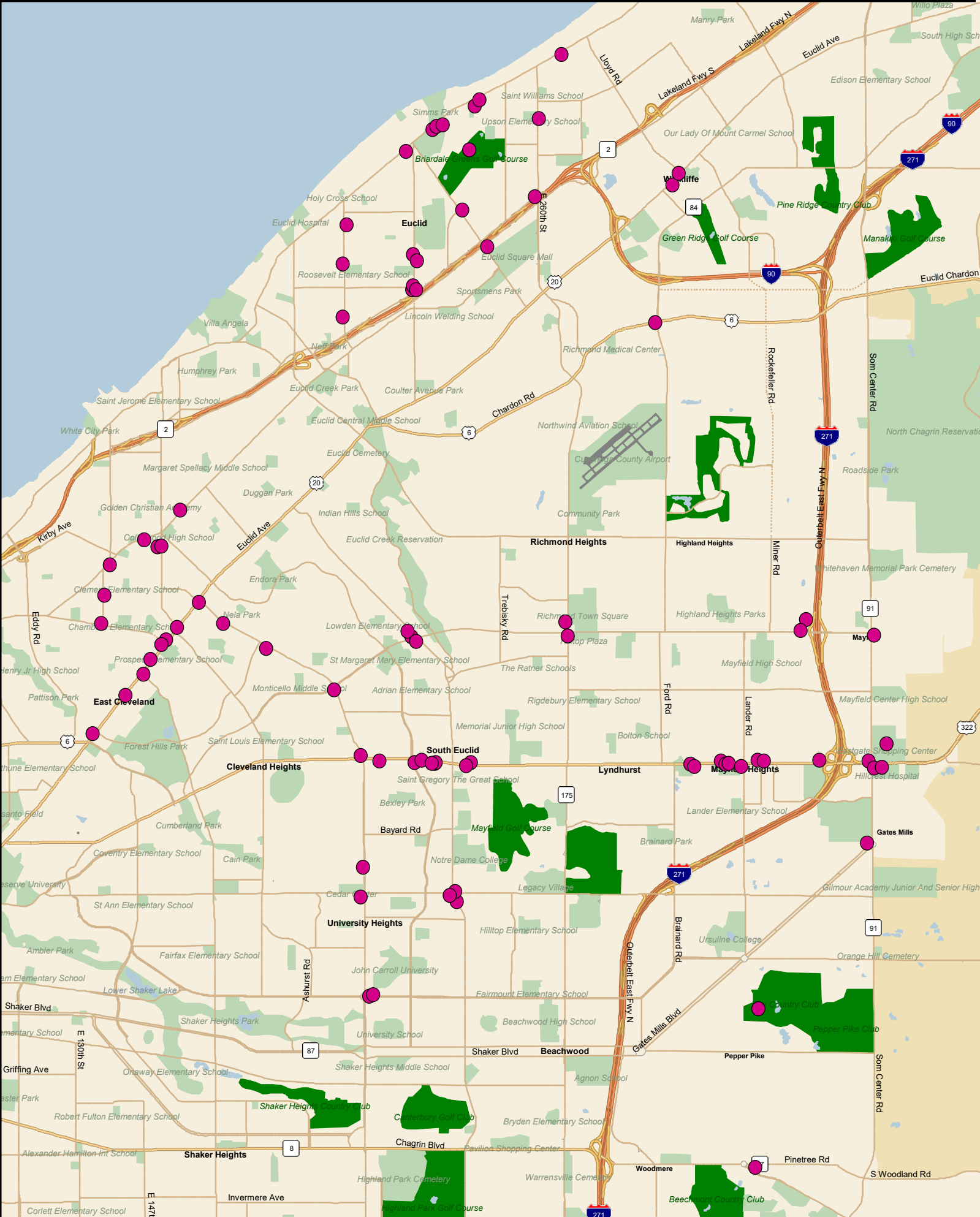


Territory Plot - 619



Route: 619 Overview Week 1

Day	Number Of Stops	CEs	Cases	Kegs
M	18	709.70	591.50	.00
T	20	724.30	643.50	.70
W	20	529.40	460.20	5.60
F	16	545.50	510.30	.90
	74	2,509.00	2,205.40	7.20

Route: 619 Monday Week 1

Cus #	Name	Address	City	Blk	CEs	Cases	Kegs
32665	Conv Food #3-100	15521 Saint Clair Avenue	Cleveland		46.99	37.18	.00
55730	East Side Market (CL)	13920 Saint Clair Avenue	Cleveland		54.79	45.27	.00
55120	Simon's Supermarket (E 152)	1010 East 152nd Street	Cleveland		54.63	46.52	.00
31665	Noble Gas	2610 Noble Road	Cleveland Heights		31.14	27.64	.00
31635	Noble Food Deal	2230 Noble Road	Cleveland Heights		36.61	31.91	.00
55312	Gas USA (Euclid)	15317 Euclid Avenue	East Cleveland		33.21	27.25	.00
55314	Euclid Shaw Sunoco #5075	15237 Euclid Avenue	East Cleveland		41.74	33.38	.00
55340	Food Town Supermarket (ECL)	15545 Euclid Avenue	East Cleveland		33.96	26.18	.00
55452	Sam's Deli	1241 Hayden Avenue	East Cleveland		25.47	20.29	.00
55485	Hayden Gas & Go	1390 Hayden Avenue	East Cleveland		28.13	23.93	.00
55283	Bargains Market	14708 Euclid Avenue	East Cleveland		25.73	20.79	.00
55210	Nemos Beverage	13609 Euclid Avenue	East Cleveland		102.42	85.77	.00
31550	Ohio Gas	1980 Noble Road	East Cleveland		31.57	25.82	.00
33480	Mapco Express #0369 (EFT)	798 Richmond Road	Richmond Heights		23.98	22.34	.00
33475	Discount Tobacco (Richmd)	744 Richmond Road	Richmond Heights		27.94	24.18	.00
33445	Quick Shop (EFT)	4263 Monticello Boulevard	South Euclid		28.94	24.04	.00
33448	BP Monticello (SE F)	4282 Monticello Boulevard	South Euclid		30.88	26.81	.00
33505	AM Food Mart (EFT)	610 South Green Road	South Euclid		51.60	42.20	.00
18					709.70	591.40	.00

Route: 619 Tuesday Week 1

Cus #	Name	Address	City	Blk	CEs	Cases	Kegs
25255	Gas Mart (Euclid)	21820 Lakeshore Boulevard	Euclid		50.26	43.04	.00
25180	Upton Deli	505 East 260th Street	Euclid		28.22	24.27	.00
25348	Sunoco Food Mart #19	24200 Lakeshore Boulevard	Euclid		32.43	26.16	.00
25165	Bar 23 (CI)	922 East 222nd Street	Euclid		9.49	9.41	.00
25140	Skinny's Bar & Grill	780 East 222nd Street	Euclid		20.60	20.36	.04
25177	One Stop Sunoco #4	940 East 222nd Street	Euclid		45.24	37.00	.00
25312	Shorecenter Beverage & Liquor	22808 Lakeshore Boulevard	Euclid		64.15	56.79	.00
25330	Marc's #10 (EFT)	22840 Lakeshore Boulevard	Euclid		22.74	19.88	.00
25365	Euclid Mart	26610 Lakeshore Boulevard	Euclid		38.27	32.56	.00
25439	BP Shop Babbit (EFT F)	24310 Lakeland Boulevard	Euclid		27.99	25.31	.00
25443	Upton Shell (EFT)	25911 North Lakeland Boulevard	Euclid		36.16	31.22	.00
25025	Conv Food #3-097	719 Babbitt Road	Euclid		27.17	23.13	.00
25045	Briardale Green (EFT)	24131 Briardale Avenue	Euclid		10.99	9.45	.54
25055	Tradewinds Lounge	319 East 200th Street	Euclid		14.69	13.82	.13
25075	Bronko's Beverage (EFT)	510 East 200th Street	Euclid		72.24	67.00	.00
25130	Polish Leg Am Vets #0031	850 East 200th Street	Euclid		13.39	13.39	.00
25160	Conv Food #3-004	811 East 222nd Street	Euclid		25.79	22.82	.00
21280	Wickliffe Drive Thru	29114 Euclid Avenue	Wickliffe	X	80.87	73.70	.00
21290	Speedway #45268 (EDI)	29201 Euclid Avenue	Wickliffe	X	33.69	30.11	.00
21030	Sheetz Conv #810 (EFT)	28601 Chardon Road	Willoughby Hills	X	69.89	64.04	.00
20					724.30	643.40	.60

Route: 619 Wednesday Week 1

Cus #	Name	Address	City	Blk	CEs	Cases	Kegs
33107	Joe's Kwik Mart #276 (EFT)	3983 Mayfield Road	Cleveland Heights		44.42	37.15	.00
33305	Scalper's Bar & Grille (EFT)	5718 Mayfield Road	Lyndhurst		15.47	10.59	.84
33310	Mayland Beverage	5740 Mayfield Road	Mayfield Heights		22.99	21.18	.00
33400	True North #336 (EFT)	6411 Mayfield Road	Mayfield Heights		38.52	36.57	.00
33431	Circle K #5701	6665 Mayfield Road	Mayfield Heights		43.72	37.31	.00
33432	7-11 #36235 (EDI F)	6680 Mayfield Road	Mayfield Heights		30.96	29.65	.00
33435	Cork-N-Bottle	6724 Mayfield Road	Mayfield Heights		14.29	14.20	.00
33040	Sunoco Food Mart #17	1890 Som Center Road	Mayfield Heights		21.96	20.95	.00
33360	Rebel #900 (EFT)	6073 Mayfield Road	Mayfield Heights		33.52	30.32	.00
33350	Nitros Bar & Grill	5881 Mayfield Road	Mayfield Heights		10.64	10.46	.00
33395	Golden Gate Beverage	6105 Mayfield Road	Mayfield Heights		38.76	38.20	.00
10221	Winking Lizard (EFT MF)	1355 Som Center Road	Mayfield Heights		13.80	4.20	1.40
33175	Geppetto's / J Malloy (EU)	4350 Mayfield Road	South Euclid		18.34	5.30	1.90
31830	Big B's Beverage (EFT)	2000 Warrensville Center Road	South Euclid		38.19	33.01	.00
33150	Get Go #3440 (EFT)	4254 Mayfield Road	South Euclid		35.28	31.45	.00
33165	McGuire's Pub	4294 Mayfield Road	South Euclid		9.22	7.61	.47
33130	Razzle Dazzle	4080 Mayfield Road	South Euclid		20.48	20.71	.00
33180	Warehouse Beverage	4364 Mayfield Road	South Euclid		25.76	21.52	.97
29087	Whole Foods Market (EFT UH)	13998 Cedar Road	University Heights		15.26	15.18	.00
10504	Green Road Liquor (EFT)	2181 South Green Road	University Heights		37.87	34.66	.00
20					529.40	460.30	5.60

Route: 619 Friday Week 1

Cus #	Name	Address	City	Blk	CEs	Cases	Kegs
33585	Wilson Mills Marathon (EFT)	6295 Wilson Mills Road	Highland Heights	X	50.34	48.61	.00
33003	Discount Drug Mart #82	765 Alpha Drive	Highland Heights	X	51.14	53.36	.00
33657	True North #390 (EFT)	6668 Wilson Mills Road	Mayfield	X	48.64	46.38	.00
33357	Lang Marathon	5994 Mayfield Road	Mayfield Heights	X	26.16	26.84	.00
78000	Sheetz Conv #743 (EFT)	5900 Mayfield Road	Mayfield Heights	X	57.47	52.13	.00
29615	Pat O'Brian's Beverage (CI)	30800 Pine Tree Road	Pepper Pike		6.92	4.94	.00
29425	Country Club, The (EFT)	2825 Lander Road	Pepper Pike		7.80	4.97	.41
29385	CVS #7687 (EFT)	20621 Fairmount Boulevard	Shaker Heights		16.16	15.20	.00
10772	Crowley's (EFT SH)	20621 Fairmount Boulevard	Shaker Heights		.01	.00	.00
33223	Speedway #45377 (EDI)	4549 Mayfield Road	South Euclid	X	66.05	59.23	.00
31830	Big B's Beverage (EFT)	2000 Warrensville Center Road	South Euclid		38.19	33.01	.00
33185	Black Forest Inn	4368 Mayfield Road	South Euclid		30.50	28.62	.46
33221	Marc's #40 (EFT)	4519 Mayfield Road	South Euclid	X	33.54	31.66	.00
29113	True North #356 (EFT)	14473 Cedar Road	South Euclid		37.67	36.00	.00
10504	Green Road Liquor (EFT)	2181 South Green Road	University Heights		37.87	34.66	.00
29112	Speedway #45572 (EDI)	14458 Cedar Road	University Heights		37.07	34.66	.00
16					545.50	510.30	.90

Route: 619 Overview Week 2

Day	Number Of Stops	CEs	Cases	Kegs
M	18	636.30	538.10	.00
T	19	691.80	608.40	1.40
W	17	473.10	415.80	3.70
F	14	508.10	476.70	.40
	68	2,309.30	2,039.00	5.40

Route: 619 Monday Week 2

Cus #	Name	Address	City	Blk	CEs	Cases	Kegs
55120	Simon's Supermarket (E 152)	1010 East 152nd Street	Cleveland		54.63	46.52	.00
55115	Family Dollar # 7039 (EFT)	1014 East 152nd Street	Cleveland		.96	.90	.00
55775	7 Entertainers Cafe & Lounge (CI)	14804 Saint Clair Avenue	Cleveland		2.80	2.84	.00
55730	East Side Market (CL)	13920 Saint Clair Avenue	Cleveland		54.79	45.27	.00
55363	Euclid Fine Foods	16044 Euclid Avenue	Cleveland		23.97	19.11	.00
31665	Noble Gas	2610 Noble Road	Cleveland Heights		31.14	27.64	.00
31635	Noble Food Deal	2230 Noble Road	Cleveland Heights		36.61	31.91	.00
55312	Gas USA (Euclid)	15317 Euclid Avenue	East Cleveland		33.21	27.25	.00
55314	Euclid Shaw Sunoco #5075	15237 Euclid Avenue	East Cleveland		41.74	33.38	.00
55210	Nemos Beverage	13609 Euclid Avenue	East Cleveland		102.42	85.77	.00
55485	Hayden Gas & Go	1390 Hayden Avenue	East Cleveland		28.13	23.93	.00
55283	Bargains Market	14708 Euclid Avenue	East Cleveland		25.73	20.79	.00
55305	United Dairy Market (EFT)	14913 Euclid Avenue	East Cleveland		27.30	23.21	.00
36567	Go Puff #396 (EFT EC)	14300 Euclid Avenue	East Cleveland		37.48	34.22	.00
33480	Mapco Express #0369 (EFT)	798 Richmond Road	Richmond Heights		23.98	22.34	.00
33445	Quick Shop (EFT)	4263 Monticello Boulevard	South Euclid		28.94	24.04	.00
33448	BP Monticello (SE F)	4282 Monticello Boulevard	South Euclid		30.88	26.81	.00
33505	AM Food Mart (EFT)	610 South Green Road	South Euclid		51.60	42.20	.00
18					636.30	537.90	.00

Route: 619 Tuesday Week 2

Cus #	Name	Address	City	Blk	CEs	Cases	Kegs
25310	Irish American Club (EU)	22770 Lakeshore Boulevard	Euclid		15.77	15.29	.04
25312	Shorecenter Beverage & Liquor	22808 Lakeshore Boulevard	Euclid		64.15	56.79	.00
25330	Marc's #10 (EFT)	22840 Lakeshore Boulevard	Euclid		22.74	19.88	.00
25345	C J Beverage	23884 Lakeshore Boulevard	Euclid		50.61	41.82	.00
25365	Euclid Mart	26610 Lakeshore Boulevard	Euclid		38.27	32.56	.00
25439	BP Shop Babbit (EFT F)	24310 Lakeland Boulevard	Euclid		27.99	25.31	.00
25025	Conv Food #3-097	719 Babbitt Road	Euclid		27.17	23.13	.00
25045	Briardale Green (EFT)	24131 Briardale Avenue	Euclid		10.99	9.45	.54
25055	Tradewinds Lounge	319 East 200th Street	Euclid		14.69	13.82	.13
25075	Bronko's Beverage (EFT)	510 East 200th Street	Euclid		72.24	67.00	.00
25175	Golden Tavern	937 East 222nd Street	Euclid		11.21	7.43	.64
25177	One Stop Sunoco #4	940 East 222nd Street	Euclid		45.24	37.00	.00
25443	Upton Shell (EFT)	25911 North Lakeland Boulevard	Euclid		36.16	31.22	.00
25180	Upton Deli	505 East 260th Street	Euclid		28.22	24.27	.00
25348	Sunoco Food Mart #19	24200 Lakeshore Boulevard	Euclid		32.43	26.16	.00
25165	Bar 23 (CI)	922 East 222nd Street	Euclid		9.49	9.41	.00
21280	Wickliffe Drive Thru	29114 Euclid Avenue	Wickliffe	X	80.87	73.70	.00
21290	Speedway #45268 (EDI)	29201 Euclid Avenue	Wickliffe	X	33.69	30.11	.00
21030	Sheetz Conv #810 (EFT)	28601 Chardon Road	Willoughby Hills	X	69.89	64.04	.00
19					691.80	608.30	1.20

Route: 619 Wednesday Week 2

Cus #	Name	Address	City	Blk	CEs	Cases	Kegs
33107	Joe's Kwik Mart #276 (EFT)	3983 Mayfield Road	Cleveland Heights		44.42	37.15	.00
33305	Scalper's Bar & Grille (EFT)	5718 Mayfield Road	Lyndhurst		15.47	10.59	.84
33310	Mayland Beverage	5740 Mayfield Road	Mayfield Heights		22.99	21.18	.00
33360	Rebel #900 (EFT)	6073 Mayfield Road	Mayfield Heights		33.52	30.32	.00
33346	Dollar Gen #25761 (EDI)	5919 Mayfield Road	Mayfield Heights		8.37	7.18	.00
33395	Golden Gate Beverage	6105 Mayfield Road	Mayfield Heights		38.76	38.20	.00
33400	True North #336 (EFT)	6411 Mayfield Road	Mayfield Heights		38.52	36.57	.00
33431	Circle K #5701	6665 Mayfield Road	Mayfield Heights		43.72	37.31	.00
33432	7-11 #36235 (EDI F)	6680 Mayfield Road	Mayfield Heights		30.96	29.65	.00
33435	Cork-N-Bottle	6724 Mayfield Road	Mayfield Heights		14.29	14.20	.00
33040	Sunoco Food Mart #17	1890 Som Center Road	Mayfield Heights		21.96	20.95	.00
10221	Winking Lizard (EFT MF)	1355 Som Center Road	Mayfield Heights		13.80	4.20	1.40
33150	Get Go #3440 (EFT)	4254 Mayfield Road	South Euclid		35.28	31.45	.00
33180	Warehouse Beverage	4364 Mayfield Road	South Euclid		25.76	21.52	.97
31830	Big B's Beverage (EFT)	2000 Warrensville Center Road	South Euclid		38.19	33.01	.00
33165	McGuire's Pub	4294 Mayfield Road	South Euclid		9.22	7.61	.47
10504	Green Road Liquor (EFT)	2181 South Green Road	University Heights		37.87	34.66	.00
17					473.10	415.80	3.70

Route: 619 Friday Week 2

Cus #	Name	Address	City	Blk	CEs	Cases	Kegs
33585	Wilson Mills Marathon (EFT)	6295 Wilson Mills Road	Highland Heights	X	50.34	48.61	.00
33003	Discount Drug Mart #82	765 Alpha Drive	Highland Heights	X	51.14	53.36	.00
33657	True North #390 (EFT)	6668 Wilson Mills Road	Mayfield	X	48.64	46.38	.00
33357	Lang Marathon	5994 Mayfield Road	Mayfield Heights	X	26.16	26.84	.00
78000	Sheetz Conv #743 (EFT)	5900 Mayfield Road	Mayfield Heights	X	57.47	52.13	.00
29425	Country Club, The (EFT)	2825 Lander Road	Pepper Pike		7.80	4.97	.41
29385	CVS #7687 (EFT)	20621 Fairmount Boulevard	Shaker Heights		16.16	15.20	.00
10772	Crowley's (EFT SH)	20621 Fairmount Boulevard	Shaker Heights		.01	.00	.00
31830	Big B's Beverage (EFT)	2000 Warrensville Center Road	South Euclid		38.19	33.01	.00
29113	True North #356 (EFT)	14473 Cedar Road	South Euclid		37.67	36.00	.00
33221	Marc's #40 (EFT)	4519 Mayfield Road	South Euclid	X	33.54	31.66	.00
33223	Speedway #45377 (EDI)	4549 Mayfield Road	South Euclid	X	66.05	59.23	.00
29112	Speedway #45572 (EDI)	14458 Cedar Road	University Heights		37.07	34.66	.00
10504	Green Road Liquor (EFT)	2181 South Green Road	University Heights		37.87	34.66	.00
14					508.10	476.80	.40

Route: 619 Once Per Month

Cus #	Name	Address	City
32682	Dollar Gen #13729 (EDI)	15707 Saint Clair Avenue	Cleveland
52574	Intercontinental Hotel (EFT CI)	8800 Euclid Avenue	Cleveland
25010	American Legion #343	20750 Arbor Avenue	Euclid
25073	Dollar Gen # 7344 (EDI)	475 East 200th Street	Euclid
25280	CVS #3338 (EFT)	22001 Lakeshore Boulevard	Euclid
25300	Walgreens #03312 (EFT)	22401 Lakeshore Boulevard	Euclid
25475	Dollar Gen #30848 (EDI)	22510 Lakeshore Boulevard	Euclid
33225	CVS #4499	1443 Richmond Road	Lyndhurst
11407	Fresh Thyme Farmers Mkt # 307 (EFT MHts)	1545 Golden Gate Plaza	Mayfield Heights
33577	CVS #3343	1491 Som Center Road	Mayfield Heights
29695	Pepper Pike Club (EFT CI)	2800 Som Center Road	Pepper Pike
33476	Walgreens #07474 (EFT)	751 Richmond Road	Richmond Heights
33477	CVS #3032 (EFT)	4961 Monticello Boulevard	Richmond Heights
29755	Walgreens #04685 (EFT)	2135 Warrensville Center Road	South Euclid
33155	Dollar Gen #14274 (EDI)	4279 Mayfield Road	South Euclid
33222	CVS #7370	4460 Mayfield Road	South Euclid
33450	Family Dollar # 7943 (EFT)	4305 Monticello Boulevard	South Euclid
33500	Dollar Gen # 3969 (EDI)	375 South Green Road	South Euclid
33595	Mayfield Country Club (EFT CI)	1545 Sheridan Road	South Euclid
29110	CVS #4345	14440 Cedar Road	University Heights
29672	BP # 265 (F)	2159 South Green Road	University Heights
29673	Bar One (EFT)	2179 South Green Road	University Heights