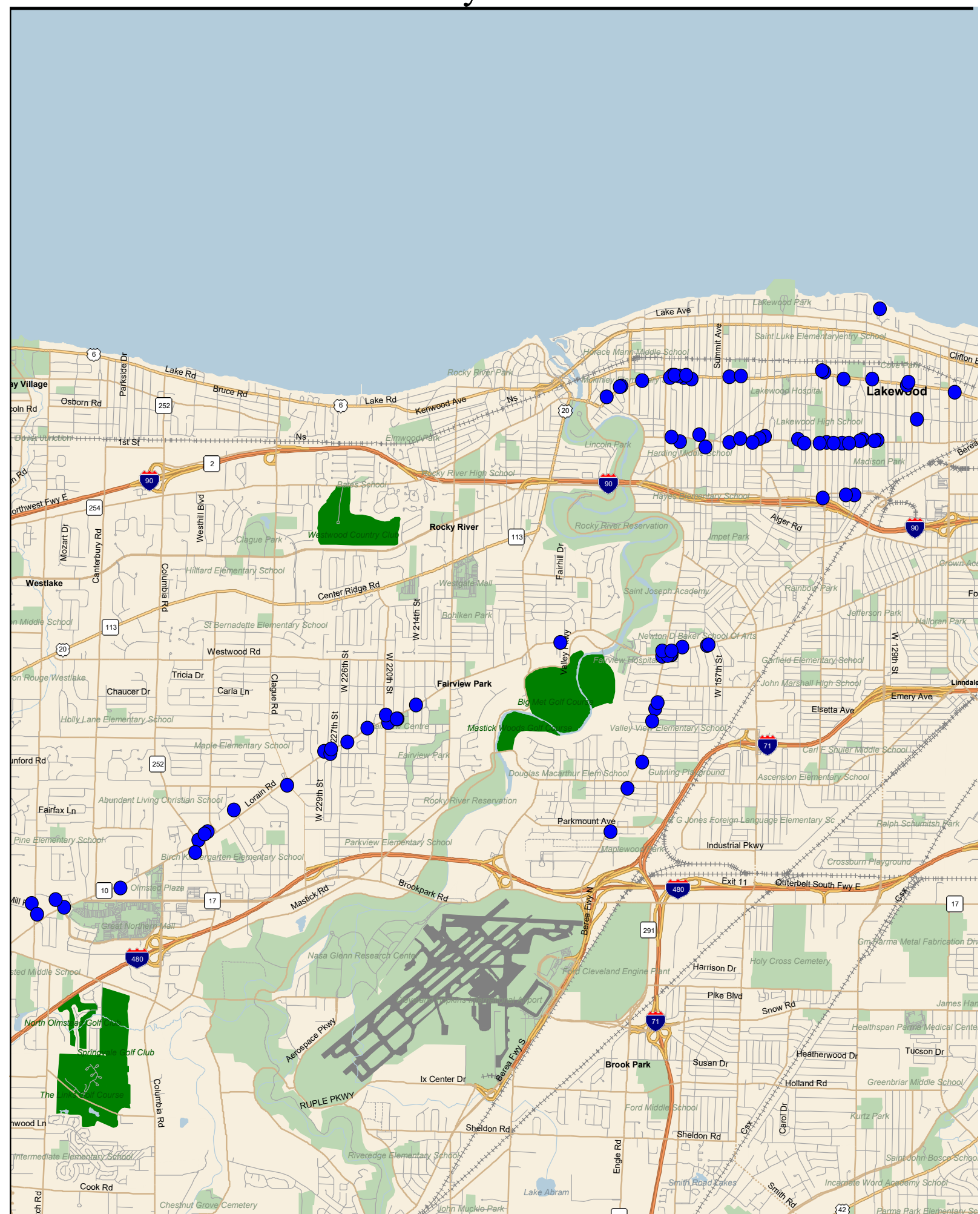


Territory Plot - 616



Route: 616 Overview Week 1

Day	Number Of Stops	CEs	Cases	Kegs
M	18	638.40	510.00	17.40
T	20	486.60	422.00	9.40
W	18	464.50	375.10	11.40
F	20	560.30	475.60	10.90
	76	2,149.80	1,782.70	49.10

Route: 616 Monday Week 1

Cus #	Name	Address	City	Blk	CEs	Cases	Kegs
43085	Public House	17219 Lorain Avenue	Cleveland		45.82	43.23	.41
43180	V I P Inn (EFT)	4107 Rocky River Drive	Cleveland		37.14	31.40	1.88
43182	EZ Mart Food Store	4163 Rocky River Drive	Cleveland	X	168.29	151.75	.00
41165	Charlie's Beverage (CL)	15803-07 Lorain Avenue	Cleveland	X	58.92	53.29	.00
41290	Fairview Tavern (EFT)	21867 Lorain Road	Fairview Park		25.25	12.43	1.98
41305	Conv Food #3-017	21996 Lorain Road	Fairview Park		54.39	50.95	.00
45131	Yors Convenient	22591 Lorain Road	Fairview Park		18.30	17.28	.00
41285	Fairview Lanes	21847 Lorain Road	Fairview Park		8.38	6.16	.32
45268	Buffalo Wild Wings (EFT NO)	26774 Lorain Road	North Olmsted		17.24	.86	2.38
45210	Roll House (EFT)	24488 Lorain Road	North Olmsted		15.88	12.40	.52
45215	Uptown Mart (NO)	24662 Lorain Road	North Olmsted		41.04	39.14	.00
45220	Backdraft Bar & Grille (EFT)	24775 Lorain Road	North Olmsted		37.50	24.23	3.48
45230	City Club (EFT N Olm)	25905 Lorain Road	North Olmsted		21.22	21.22	.00
45212	Travelers Grille	24532 Lorain Road	North Olmsted		12.31	8.98	.48
45165	BP #258 (F)	23425 Lorain Road	North Olmsted		9.32	9.18	.00
45006	Arturo's Restaurant	26679 Brookpark Road Extension	North Olmsted		31.32	8.09	3.45
45053	KC's Bar and Grill	4967 Dover Center Road	North Olmsted		16.94	7.82	1.32
45182	Game On North Olmsted (EFT)	24108 Lorain Road	North Olmsted		19.09	11.57	1.18
18					638.40	510.10	17.40

Route: 616 Tuesday Week 1

Cus #	Name	Address	City	Blk	CEs	Cases	Kegs
50195	Mahall's Bar & Rec	13200 Madison Avenue	Lakewood	X	12.99	9.75	1.41
50035	7-11 #17481 (EDI F)	16165 Hilliard Road	Lakewood		30.38	30.43	.00
50310	Mars Bar	15314 Madison Avenue	Lakewood		19.66	20.30	.00
50370	Conv Food #3-108	16811 Madison Avenue	Lakewood		61.74	57.95	.00
50190	Lakewood 1 Stop	13100 Madison Avenue	Lakewood		43.07	37.34	.00
10823	Lakewood Truck Park (EFT)	16900 Detroit Avenue	Lakewood		28.34	18.45	2.71
50270	Madison Gas	14235 Madison Avenue	Lakewood		19.14	17.68	.00
50240	Iggy's Bar	13405 Madison Avenue	Lakewood		16.04	8.89	.61
50255	McGinty's Pub	13747-51 Madison Avenue	Lakewood		14.93	13.86	.21
50260	Angelo's Pizza (EFT)	13713-15 Madison Avenue	Lakewood		15.02	8.80	1.00
50265	Richland Cafe (EFT)	14025-27 Madison Avenue	Lakewood		14.45	14.45	.00
50275	Lakewood Star Mart	14322 Madison Avenue	Lakewood		22.07	19.00	.00
50290	Joe's Kwik Mart #290 (EFT)	14718 Madison Avenue	Lakewood		16.56	15.72	.00
50300	Red Rose Cafe, The	14810 Madison Avenue	Lakewood		9.40	8.82	.25
44215	Caps & Corks (EFT LW)	16708 Detroit Avenue	Lakewood		34.90	32.45	.00
44225	Plank Road Tavern (Detroit)	16719 Detroit Avenue	Lakewood		12.03	10.71	.21
44232	Game On Lakewood (EDI CI)	17103 Detroit Avenue	Lakewood		20.86	15.57	.97
44260	Simone's Beverage (EFT)	18414 Detroit Avenue	Lakewood		38.65	34.91	1.23
50210	Beverage Square	13340 Madison Avenue	Lakewood		37.89	34.57	.00
50245	Village, The	13437-41 Madison Avenue	Lakewood		18.49	12.36	.84
20					486.60	422.00	9.30

Route: 616 Wednesday Week 1

Cus #	Name	Address	City	Blk	CEs	Cases	Kegs
41185	Throw Backs Sports Pub	16612 Lorain Avenue	Cleveland		12.85	13.06	.00
41210	Backstage	17007 Lorain Avenue	Cleveland		39.96	37.88	.57
41215	True North #375 (EFT)	17212 Lorain Avenue	Cleveland		22.85	20.02	.00
43190	Riverside Pub	4363 Rocky River Drive	Cleveland		22.82	22.57	.04
43200	Conv Food #3-107 (EFT)	4695 Rocky River Drive	Cleveland		36.70	32.09	.00
43175	Speedy Grub Shack	4075 Rocky River Drive	Cleveland		34.59	32.59	.00
41205	Smedleys Bar & Grill (EFT)	17004 Lorain Avenue	Cleveland		16.71	14.47	.32
41213	Westpark Station (EDI)	17015 Lorain Avenue	Cleveland		43.31	33.72	1.47
41214	PJ McIntyre's Irish Pub	17119 Lorain Avenue	Cleveland		28.98	15.59	1.86
11411	Gabriels Marathon	4480 Rocky River Drive	Cleveland		23.28	20.66	.00
41303	Get Go #3376 (EFT)	21991 Lorain Road	Fairview Park		29.49	27.13	.00
41290	Fairview Tavern (EFT)	21867 Lorain Road	Fairview Park		25.25	12.43	1.98
45115	Art's Pub	22290 Lorain Road	Fairview Park		17.67	10.00	1.20
45130	Corvette Lounge (EFT)	22916 Lorain Road	Fairview Park		32.69	32.04	.07
45135	Bonnie's Lounge	22811 Lorain Road	Fairview Park		26.75	12.36	2.09
45140	Reggie's (EFT)	22830 Lorain Road	Fairview Park		17.25	17.18	.04
41248	In The Drink	19367 Lorain Road	Fairview Park		12.69	7.90	.70
41260	Gunselman's Tavern (EFT)	21484-90 Lorain Road	Fairview Park		20.61	13.41	1.04
18					464.40	375.20	11.40

Route: 616 Friday Week 1

Cus #	Name	Address	City	Blk	CEs	Cases	Kegs
44095	East End Market	12500 Detroit Avenue	Lakewood		24.63	20.54	.00
44105	Corky's Place	13302 Detroit Avenue	Lakewood		17.18	15.77	.29
44127	Moon's Food Mart	14000 Detroit Avenue	Lakewood		36.57	31.56	.00
44135	Winking Lizard (EFT LW)	14018 Detroit Avenue	Lakewood		13.04	2.73	1.50
44115	One Star Bar	13601 Detroit Avenue	Lakewood		9.03	8.56	.05
50059	La Plaza Supermarket (CI)	13609 Lakewood Heights Boulevard	Lakewood		8.72	8.36	.00
44227	Wine Dive (EFT)	16918 Detroit Avenue	Lakewood		30.21	32.66	.00
44190	Discount Drug Mart # 5	15412 Detroit Avenue	Lakewood	X	43.08	41.32	.00
44260	Simone's Beverage (EFT)	18414 Detroit Avenue	Lakewood		38.65	34.91	1.23
44350	Sam's Beverage	12201 Franklin Boulevard	Lakewood		68.89	61.27	.00
50065	Speedy Gas #2	14001 Lakewood Height Boulevard	Lakewood		34.50	31.54	.00
50053	Kelley's Pub	13523 Lakewood Heights Boulevard	Lakewood		26.11	20.47	.91
10823	Lakewood Truck Park (EFT)	16900 Detroit Avenue	Lakewood		28.34	18.45	2.71
44385	Boardwalk Neighborhood Market (CI)	12900 Lake Avenue	Lakewood		13.40	10.62	.00
44195	Ross Beverage	15524 Detroit Avenue	Lakewood		49.99	46.02	.00
44210	Uptown Mart (EFT Lkwd)	16511 Detroit Avenue	Lakewood		21.94	20.86	.00
44215	Caps & Corks (EFT LW)	16708 Detroit Avenue	Lakewood		34.90	32.45	.00
44230	Mid Town Booths Tavern #1	16934 Detroit Avenue	Lakewood		15.70	16.31	.00
44240	Rush Inn	17800 Detroit Avenue	Lakewood		18.04	5.26	1.86
44250	Kenilworth Tavern	18204 Detroit Avenue	Lakewood		27.39	15.92	2.34
20					560.30	475.60	10.80

Route: 616 Overview Week 2

Day	Number Of Stops	CEs	Cases	Kegs
M	17	598.00	471.50	17.40
T	19	482.10	425.50	8.30
W	18	467.60	373.00	11.60
F	19	549.70	479.90	9.20
	73	2,097.40	1,749.80	46.40

Route: 616 Monday Week 2

Cus #	Name	Address	City	Blk	CEs	Cases	Kegs
43182	EZ Mart Food Store	4163 Rocky River Drive	Cleveland	X	168.29	151.75	.00
41165	Charlie's Beverage (CL)	15803-07 Lorain Avenue	Cleveland	X	58.92	53.29	.00
43085	Public House	17219 Lorain Avenue	Cleveland		45.82	43.23	.41
43180	V I P Inn (EFT)	4107 Rocky River Drive	Cleveland		37.14	31.40	1.88
41285	Fairview Lanes	21847 Lorain Road	Fairview Park		8.38	6.16	.32
41305	Conv Food #3-017	21996 Lorain Road	Fairview Park		54.39	50.95	.00
45131	Yors Convenient	22591 Lorain Road	Fairview Park		18.30	17.28	.00
41290	Fairview Tavern (EFT)	21867 Lorain Road	Fairview Park		25.25	12.43	1.98
45268	Buffalo Wild Wings (EFT NO)	26774 Lorain Road	North Olmsted		17.24	.86	2.38
45182	Game On North Olmsted (EFT)	24108 Lorain Road	North Olmsted		19.09	11.57	1.18
45210	Roll House (EFT)	24488 Lorain Road	North Olmsted		15.88	12.40	.52
45220	Backdraft Bar & Grille (EFT)	24775 Lorain Road	North Olmsted		37.50	24.23	3.48
45212	Travelers Grille	24532 Lorain Road	North Olmsted		12.31	8.98	.48
45165	BP #258 (F)	23425 Lorain Road	North Olmsted		9.32	9.18	.00
45006	Arturo's Restaurant	26679 Brookpark Road Extension	North Olmsted		31.32	8.09	3.45
45045	Frank's Place	4862 Dover Center Road	North Olmsted		21.88	21.86	.00
45053	KC's Bar and Grill	4967 Dover Center Road	North Olmsted		16.94	7.82	1.32
17					598.00	471.70	17.40

Route: 616 Tuesday Week 2

Cus #	Name	Address	City	Blk	CEs	Cases	Kegs
50190	Lakewood 1 Stop	13100 Madison Avenue	Lakewood		43.07	37.34	.00
10037	Doc Lanky's (EFT)	15607 Madison Avenue	Lakewood		6.04	6.00	.00
10823	Lakewood Truck Park (EFT)	16900 Detroit Avenue	Lakewood		28.34	18.45	2.71
50270	Madison Gas	14235 Madison Avenue	Lakewood		19.14	17.68	.00
50195	Mahall's Bar & Rec	13200 Madison Avenue	Lakewood		12.99	9.75	1.41
50035	7-11 #17481 (EDI F)	16165 Hilliard Road	Lakewood	X	30.38	30.43	.00
50290	Joe's Kwik Mart #290 (EFT)	14718 Madison Avenue	Lakewood		16.56	15.72	.00
50300	Red Rose Cafe, The	14810 Madison Avenue	Lakewood		9.40	8.82	.25
50305	Madison Convenience	15019 Madison Avenue	Lakewood		30.86	26.00	.00
50355	O'Donnell's Pub	16204 Madison Avenue	Lakewood		23.32	23.32	.00
50370	Conv Food #3-108	16811 Madison Avenue	Lakewood		61.74	57.95	.00
50375	Mullen's	17014 Madison Avenue	Lakewood		20.56	20.39	.11
44232	Game On Lakewood (EDI CI)	17103 Detroit Avenue	Lakewood		20.86	15.57	.97
44260	Simone's Beverage (EFT)	18414 Detroit Avenue	Lakewood		38.65	34.91	1.23
50210	Beverage Square	13340 Madison Avenue	Lakewood		37.89	34.57	.00
50215	Tarrymore Inn	13356 Madison Avenue	Lakewood		14.49	9.32	.75
50245	Village, The	13437-41 Madison Avenue	Lakewood		18.49	12.36	.84
50265	Richland Cafe (EFT)	14025-27 Madison Avenue	Lakewood		14.45	14.45	.00
44215	Caps & Corks (EFT LW)	16708 Detroit Avenue	Lakewood		34.90	32.45	.00
19					482.10	425.40	8.20

Route: 616 Wednesday Week 2

Cus #	Name	Address	City	Blk	CEs	Cases	Kegs
43200	Conv Food #3-107 (EFT)	4695 Rocky River Drive	Cleveland		36.70	32.09	.00
41213	Westpark Station (EDI)	17015 Lorain Avenue	Cleveland		43.31	33.72	1.47
41214	PJ McIntyre's Irish Pub	17119 Lorain Avenue	Cleveland		28.98	15.59	1.86
41175	A Bar	15813 Lorain Avenue	Cleveland		26.00	20.43	.25
41185	Throw Backs Sports Pub	16612 Lorain Avenue	Cleveland		12.85	13.06	.00
41210	Backstage	17007 Lorain Avenue	Cleveland		39.96	37.88	.57
11411	Gabriels Marathon	4480 Rocky River Drive	Cleveland		23.28	20.66	.00
41215	True North #375 (EFT)	17212 Lorain Avenue	Cleveland		22.85	20.02	.00
43175	Speedy Grub Shack	4075 Rocky River Drive	Cleveland		34.59	32.59	.00
41205	Smedleys Bar & Grill (EFT)	17004 Lorain Avenue	Cleveland		16.71	14.47	.32
45130	Corvette Lounge (EFT)	22916 Lorain Road	Fairview Park		32.69	32.04	.07
45135	Bonnie's Lounge	22811 Lorain Road	Fairview Park		26.75	12.36	2.09
45140	Reggie's (EFT)	22830 Lorain Road	Fairview Park		17.25	17.18	.04
41303	Get Go #3376 (EFT)	21991 Lorain Road	Fairview Park		29.49	27.13	.00
41290	Fairview Tavern (EFT)	21867 Lorain Road	Fairview Park		25.25	12.43	1.98
41248	In The Drink	19367 Lorain Road	Fairview Park		12.69	7.90	.70
41260	Gunselman's Tavern (EFT)	21484-90 Lorain Road	Fairview Park		20.61	13.41	1.04
45115	Art's Pub	22290 Lorain Road	Fairview Park		17.67	10.00	1.20
18					467.60	373.00	11.60

Route: 616 Friday Week 2

Cus #	Name	Address	City	Blk	CEs	Cases	Kegs
42230	Brothers Lounge, The (EFT)	11609 Detroit Avenue	Cleveland		11.50	10.96	.14
44115	One Star Bar	13601 Detroit Avenue	Lakewood		9.03	8.56	.05
44227	Wine Dive (EFT)	16918 Detroit Avenue	Lakewood		30.21	32.66	.00
44230	Mid Town Booths Tavern #1	16934 Detroit Avenue	Lakewood		15.70	16.31	.00
44250	Kenilworth Tavern	18204 Detroit Avenue	Lakewood		27.39	15.92	2.34
44255	Mercury Music Lounge	18206 Detroit Avenue Suite B	Lakewood		12.96	11.50	.00
44260	Simone's Beverage (EFT)	18414 Detroit Avenue	Lakewood		38.65	34.91	1.23
44350	Sam's Beverage	12201 Franklin Boulevard	Lakewood		68.89	61.27	.00
50065	Speedy Gas #2	14001 Lakewood Height Boulevard	Lakewood		34.50	31.54	.00
44105	Corky's Place	13302 Detroit Avenue	Lakewood		17.18	15.77	.29
44127	Moon's Food Mart	14000 Detroit Avenue	Lakewood		36.57	31.56	.00
44135	Winking Lizard (EFT LW)	14018 Detroit Avenue	Lakewood		13.04	2.73	1.50
44195	Ross Beverage	15524 Detroit Avenue	Lakewood		49.99	46.02	.00
44210	Uptown Mart (EFT Lkwd)	16511 Detroit Avenue	Lakewood		21.94	20.86	.00
44215	Caps & Corks (EFT LW)	16708 Detroit Avenue	Lakewood		34.90	32.45	.00
44190	Discount Drug Mart # 5	15412 Detroit Avenue	Lakewood	X	43.08	41.32	.00
50053	Kelley's Pub	13523 Lakewood Heights Boulevard	Lakewood		26.11	20.47	.91
10823	Lakewood Truck Park (EFT)	16900 Detroit Avenue	Lakewood		28.34	18.45	2.71
10906	Polar Market	12511 Detroit Avenue	Lakewood		29.68	26.61	.00
19					549.70	479.90	9.00

Route: 616 Once Per Month

Cus #	Name	Address	City
44113	Dollar Gen #25918 (EDI)	13215 Detroit Avenue	Lakewood
44162	Sauced Taproom & Kitchen	14701 Detroit Avenue	Lakewood
44211	Cozumel Mex Restaurant (LW)	16512 Detroit Avenue	Lakewood
50257	Lucas Auto Center	14005 Madison Avenue	Lakewood
50303	Walgreens #09407 (EFT)	14815 Madison Avenue	Lakewood
50335	Patio Tavern	15615 Madison Avenue	Lakewood
10231	Dollar Gen #17110 (EDI)	3785 Clague Road	North Olmsted
41300	CVS #3339 (EFT)	23351 Lorain Road	North Olmsted
45162	TNH Gas Mart	23385 Lorain Road	North Olmsted
45214	Walgreens #12445 (EFT)	24590 Lorain Road	North Olmsted
45226	BP Unimart #258 (F)	25295 Lorain Road	North Olmsted

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