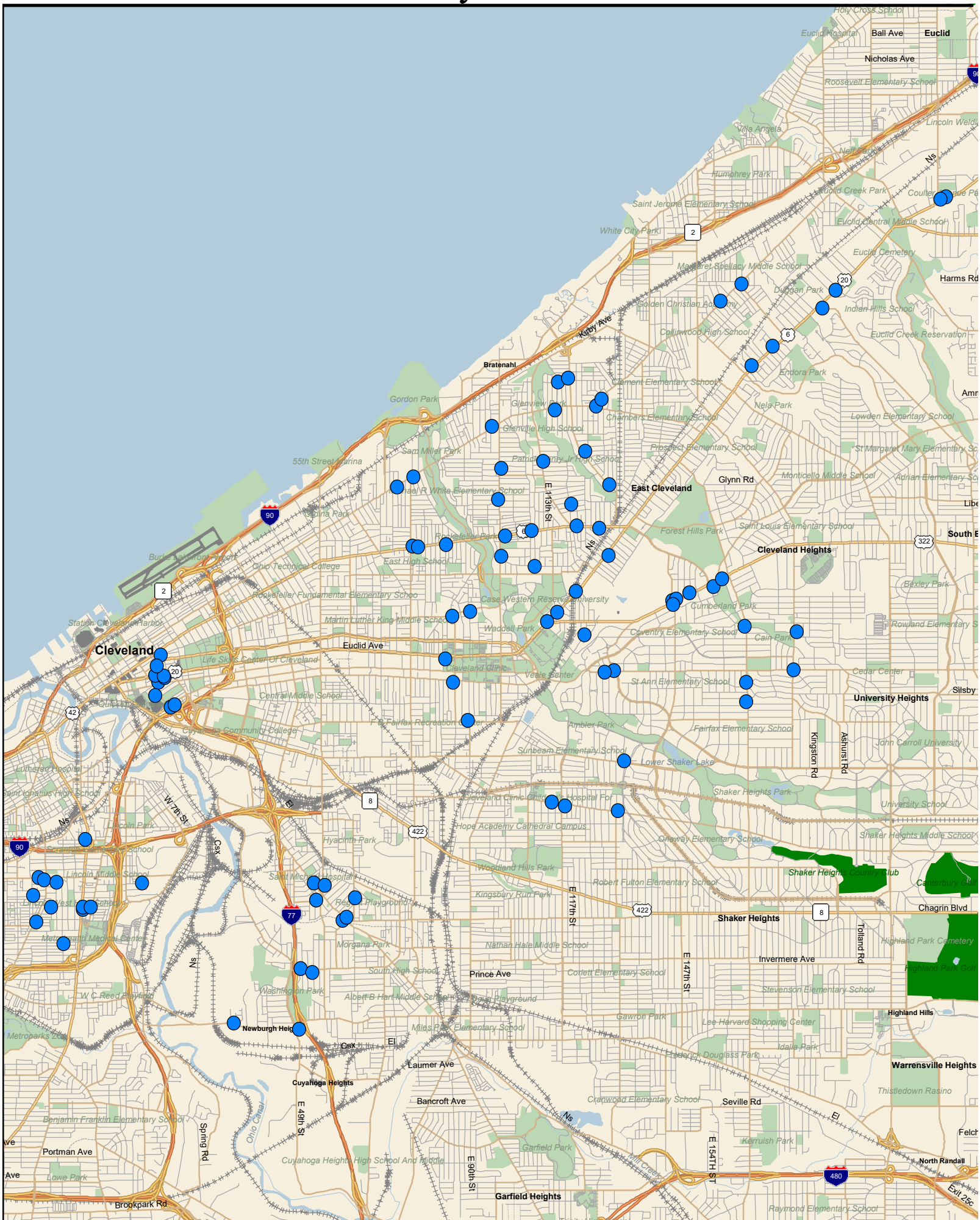


Territory Plot - 614



Route: 614 Overview Week 1

Day	Number Of Stops	CEs	Cases	Kegs
M	21	650.10	554.50	4.00
T	19	671.00	554.00	.00
W	21	625.40	532.80	.00
F	18	607.90	510.60	1.80
	79	2,554.40	2,151.80	5.80

Route: 614 Monday Week 1

Cus #	Name	Address	City	Blk	CEs	Cases	Kegs
34060	Clark Drive Thru	3612 Clark Avenue	Cleveland		38.44	33.29	.00
34220	Henry's Marathon (EFT)	3106 Fulton Road	Cleveland		36.88	32.11	.00
34245	Fulton Beverage	3335 Fulton Road	Cleveland		67.96	60.34	.00
34300	Sulleyman Super Market	3121 Marvin Avenue	Cleveland		32.29	29.22	.00
34315	Family Food Market	3738 Newark Avenue	Cleveland		30.55	23.57	.00
36015	BP #4385 (EFT F)	900 Carnegie Avenue	Cleveland		48.80	46.48	.00
37565	Speedway #45278 (EDI)	2609 Harvard Avenue	Cleveland	X	62.06	57.57	.00
37595	Joe's Kwik Mart #279 (EFT)	4910 Harvard Avenue	Cleveland	X	55.75	50.81	.00
36228	Booklein Books and News (CI)	1228 Euclid Avenue	Cleveland		22.57	17.38	.00
34055	San Lorenzo Club (CI)	3121 West 33rd Street	Cleveland		13.88	13.88	.00
34460	W 25th One Stop Shop	3259 West 25th Street	Cleveland		18.36	16.00	.00
40360	Rowley Inn	1104 Rowley Avenue	Cleveland		10.12	10.04	.04
36016	Hilton Garden Inn (EFT CA CI)	1100 Carnegie Avenue	Cleveland		4.88	3.82	.12
36233	Crowne Plaza Cle @ Playhouse Sq (EFT CI)	1260 Euclid Avenue	Cleveland		4.86	3.54	.58
36050	City Foods	1810 East 12th Street	Cleveland		49.06	44.88	.00
10008	Wild Eagle Saloon (EFT CL)	921 Huron Road East	Cleveland		14.53	7.95	.57
34525	Betty's Food Market	3347 Meyer Avenue	Cleveland		29.66	23.18	.00
36011	Thirsty Parrot	821 Bolivar Road	Cleveland		22.63	18.63	.00
36229	Five Iron Golf (EFT)	1101 Euclid Avenue	Cleveland		21.37	2.91	2.72
36315	Reserve Square Food Market	1701 East 12th Street	Cleveland		44.23	37.65	.00
40555	Club Alma Yaucana	2674 West 25th Street	Cleveland		21.21	21.21	.00
21					650.10	554.40	4.00

Route: 614 Tuesday Week 1

Cus #	Name	Address	City	Blk	CEs	Cases	Kegs
55615	Express Fuel	11500 Saint Clair Avenue	Cleveland		24.75	20.31	.00
51255	USA Food Mart	1163 East 123rd Street	Cleveland		18.53	15.20	.00
35662	Food Town Supermarket (CL)	7516 Saint Clair Avenue	Cleveland		27.65	22.59	.00
51727	Superior Food Mart	12333 Superior Avenue	Cleveland		21.64	17.45	.00
51180	Glenville Grocery	1082-96 East 105th Street	Cleveland		28.73	24.81	.00
51628	EZ Exchange	7909 Superior Avenue	Cleveland		41.30	32.65	.00
10102	Nadeen Foods	917 East 105th Street	Cleveland		40.18	33.86	.00
51535	East Town	10301 Saint Clair Avenue	Cleveland		39.95	31.29	.00
52750	Abes Market	9209 Quincy Avenue	Cleveland		31.74	26.11	.00
55050	Central Fox Market	453 Dundee Avenue	Cleveland		43.06	35.18	.00
55140	Red Apple Deli	422 Eddy Road	Cleveland		37.69	29.54	.00
55585	Mr C's Food Mart	12615 Shaw Avenue	Cleveland		34.32	30.57	.00
55677	Quick-N-Easy	12730 Saint Clair Avenue	Cleveland		59.72	48.82	.00
35685	California Market	7914 Saint Clair Avenue	Cleveland		18.86	15.81	.00
51442	In & Out Beverage	891 Lakeview Road	Cleveland		37.52	31.16	.00
51645	Pagetown Wireless	8802-8806 Superior Avenue	Cleveland		33.05	26.93	.00
51665	Al's Delicatessen (CC)	10604 Superior Avenue	Cleveland		79.19	64.70	.00
51685	Parkwood Drive Thru	11003 Superior Avenue	Cleveland		39.96	33.41	.00
51750	Positive Vibes Social Lounge	12800 Superior Avenue	East Cleveland		13.16	13.57	.00
19					671.00	553.90	.00

Route: 614 Wednesday Week 1

Cus #	Name	Address	City	Blk	CEs	Cases	Kegs
55430	Euclid Mart Drive Thru	17229 Euclid Avenue	Cleveland		18.04	14.64	.00
10893	Plum Market (EFT)	11473 Euclid Avenue	Cleveland		11.23	11.14	.00
31527	Murray Hill Market (EFT)	2072 Murray Hill Road	Cleveland		14.48	14.79	.00
51400	Rite Stop	12115 Euclid Avenue	Cleveland		45.62	38.86	.00
32670	Stop & Sav Market	15637 Saint Clair Avenue	Cleveland		32.50	27.77	.00
32700	Collinwood Beverage	16208 Saint Clair Avenue	Cleveland		36.30	31.88	.00
51065	Lexus Grocery Inc	11025 Ashbury Avenue	Cleveland		25.43	21.07	.00
51385	Circle Convenience	11313 Euclid Avenue	Cleveland		34.91	31.43	.00
52155	Gene's Corner Bev (Cedar)	8716 Cedar Avenue	Cleveland		27.71	23.75	.00
33096	Walgreens #04130 (EFT)	3020 Mayfield Road	Cleveland		11.47	10.68	.00
32365	Green Lite Bev & Liquor	18314 Euclid Avenue Unit D	Cleveland		48.38	41.98	.00
31421	Heights Mechanical Corp (Marathon)	2785 Mayfield Road	Cleveland Heights		37.27	31.23	.00
31425	BP Unimart #252 (F)	2801 Mayfield Road	Cleveland Heights		23.25	18.81	.00
31430	Heights Deli	2879 Mayfield Road	Cleveland Heights		17.55	13.93	.00
31141	Race Fuel	12404 Cedar Road	Cleveland Heights		39.07	35.04	.00
10412	Dollar Gen #25920 (EDI)	3070 Mayfield Road	Cleveland Heights		10.71	9.19	.00
55161	Euclid Sunoco	12800 Euclid Avenue	East Cleveland		21.53	17.75	.00
55415	Gas USA (East Cle)	16601 Euclid Avenue	East Cleveland		19.00	15.52	.00
10444	EZ Go Kwick Mart	19019 Euclid Avenue	Euclid		95.89	75.63	.00
32403	Speedway #45376 (EDI)	22251 Euclid Avenue	Euclid		26.92	23.15	.00
32405	Conv Food #3-115	22299 Euclid Avenue	Euclid		28.16	24.59	.00
21					625.40	532.90	.00

Route: 614 Friday Week 1

Cus #	Name	Address	City	Blk	CEs	Cases	Kegs
10468	Simon's Supermarket (Buckeye)	11501 Buckeye Road	Cleveland		67.30	54.70	.00
37250	Johnnie's Beverage (CI)	3367 East 65th Street	Cleveland		9.06	7.00	.00
37440	Open Pantry (Fleet)	5222 Fleet Avenue	Cleveland		30.02	25.07	.00
37076	Speedy Gas (CL)	6207 Broadway Avenue	Cleveland		50.53	42.07	.00
37035	Sam's Beverage & Deli (CI)	5275-79 Broadway Avenue	Cleveland		8.26	6.63	.00
37075	United Convenient Market	6206 Broadway Avenue	Cleveland		25.83	22.00	.00
37145	Dolloff Convenient	5346 Dolloff Road	Cleveland		48.52	38.86	.00
37205	Good Time Cafe	3303 East 55th Street	Cleveland		12.01	11.86	.00
37415	BP Gas (CC CL F)	4901 Fleet Avenue	Cleveland		36.25	30.79	.00
31038	1 Stop Liquor & Beverage	11618 Buckeye Road	Cleveland		26.23	22.45	.00
31125	Buckeye East Sunoco	13009 Buckeye Road	Cleveland		43.09	34.90	.00
31305	Uptown Mart (ClevHts)	1900 Lee Road	Cleveland Heights		17.74	15.38	.00
31392	True North #308 (EFT)	2310 Lee Road	Cleveland Heights		58.43	53.22	.00
31358	New Heights Grill	2206 Lee Road	Cleveland Heights		21.54	9.81	1.75
31765	Mike's Convenient	1929 South Taylor Road	Cleveland Heights		24.33	20.86	.00
31420	Coventry Food Mart	2780 Mayfield Road	Cleveland Heights		43.05	39.59	.00
31860	BP Unimart #263 (F)	13165 Larchmere Boulevard	Shaker Heights		37.18	32.81	.00
31172	Heights Beverage (EFT)	13483 Cedar Road	University Heights		48.53	42.56	.00
18					607.90	510.70	1.80

Route: 614 Overview Week 2

Day	Number Of Stops	CEs	Cases	Kegs
M	18	612.10	520.40	3.30
T	18	658.50	542.00	.00
W	17	571.70	461.60	3.40
F	17	598.80	503.60	1.80
	70	2,441.20	2,027.60	8.40

Route: 614 Monday Week 2

Cus #	Name	Address	City	Blk	CEs	Cases	Kegs
36229	Five Iron Golf (EFT)	1101 Euclid Avenue	Cleveland		21.37	2.91	2.72
36228	Booklein Books and News (CI)	1228 Euclid Avenue	Cleveland		22.57	17.38	.00
34055	San Lorenzo Club (CI)	3121 West 33rd Street	Cleveland		13.88	13.88	.00
34460	W 25th One Stop Shop	3259 West 25th Street	Cleveland		18.36	16.00	.00
37565	Speedway #45278 (EDI)	2609 Harvard Avenue	Cleveland	X	62.06	57.57	.00
37595	Joe's Kwik Mart #279 (EFT)	4910 Harvard Avenue	Cleveland	X	55.75	50.81	.00
36015	BP #4385 (EFT F)	900 Carnegie Avenue	Cleveland		48.80	46.48	.00
36315	Reserve Square Food Market	1701 East 12th Street	Cleveland		44.23	37.65	.00
36050	City Foods	1810 East 12th Street	Cleveland		49.06	44.88	.00
10008	Wild Eagle Saloon (EFT CL)	921 Huron Road East	Cleveland		14.53	7.95	.57
34465	Dickey Lanes	3275 West 25th Street	Cleveland		9.71	9.71	.00
36011	Thirsty Parrot	821 Bolivar Road	Cleveland		22.63	18.63	.00
34060	Clark Drive Thru	3612 Clark Avenue	Cleveland		38.44	33.29	.00
34220	Henry's Marathon (EFT)	3106 Fulton Road	Cleveland		36.88	32.11	.00
34245	Fulton Beverage	3335 Fulton Road	Cleveland		67.96	60.34	.00
34300	Sulleyman Super Market	3121 Marvin Avenue	Cleveland		32.29	29.22	.00
34315	Family Food Market	3738 Newark Avenue	Cleveland		30.55	23.57	.00
34355	Tony's Deli (Scranton)	3264 Scranton Road	Cleveland		23.07	18.07	.00
18					612.10	520.50	3.30

Route: 614 Tuesday Week 2

Cus #	Name	Address	City	Blk	CEs	Cases	Kegs
10102	Nadeen Foods	917 East 105th Street	Cleveland		40.18	33.86	.00
10536	East 81st Deli	8035 Superior Avenue	Cleveland		52.12	42.21	.00
51535	East Town	10301 Saint Clair Avenue	Cleveland		39.95	31.29	.00
53072	Travis Deli (CI)	1411 East 105th Street	Cleveland		5.00	4.04	.00
55615	Express Fuel	11500 Saint Clair Avenue	Cleveland		24.75	20.31	.00
51255	USA Food Mart	1163 East 123rd Street	Cleveland		18.53	15.20	.00
55585	Mr C's Food Mart	12615 Shaw Avenue	Cleveland		34.32	30.57	.00
55677	Quick-N-Easy	12730 Saint Clair Avenue	Cleveland		59.72	48.82	.00
35662	Food Town Supermarket (CL)	7516 Saint Clair Avenue	Cleveland		27.65	22.59	.00
51727	Superior Food Mart	12333 Superior Avenue	Cleveland		21.64	17.45	.00
51180	Glenville Grocery	1082-96 East 105th Street	Cleveland		28.73	24.81	.00
51628	EZ Exchange	7909 Superior Avenue	Cleveland		41.30	32.65	.00
35685	California Market	7914 Saint Clair Avenue	Cleveland		18.86	15.81	.00
51442	In & Out Beverage	891 Lakeview Road	Cleveland		37.52	31.16	.00
51665	Al's Delicatessen (CC)	10604 Superior Avenue	Cleveland		79.19	64.70	.00
51685	Parkwood Drive Thru	11003 Superior Avenue	Cleveland		39.96	33.41	.00
55010	Arlington Market	12425 Arlington Avenue	Cleveland		44.24	35.89	.00
55145	Eddy Road Beverage	1031 East 129th Street	Cleveland		44.80	37.18	.00
18					658.50	541.90	.00

Route: 614 Wednesday Week 2

Cus #	Name	Address	City	Blk	CEs	Cases	Kegs
51400	Rite Stop	12115 Euclid Avenue	Cleveland		45.62	38.86	.00
32700	Collinwood Beverage	16208 Saint Clair Avenue	Cleveland		36.30	31.88	.00
51065	Lexus Grocery Inc	11025 Ashbury Avenue	Cleveland		25.43	21.07	.00
52155	Gene's Corner Bev (Cedar)	8716 Cedar Avenue	Cleveland		27.71	23.75	.00
52630	Hough Beverage & Deli	8812 Hough Avenue	Cleveland		33.39	26.64	.00
52640	Dixon's Grocery	9306 Hough Avenue	Cleveland		23.10	18.29	.00
10144	Holiday Inn Cleve Clinic (EFT CI)	8650 Euclid Avenue	Cleveland		11.60	5.94	.82
32670	Stop & Sav Market	15637 Saint Clair Avenue	Cleveland		32.50	27.77	.00
32365	Green Lite Bev & Liquor	18314 Euclid Avenue Unit D	Cleveland		48.38	41.98	.00
31162	Buffalo Wild Wing (EFT CH)	12459 Cedar Road	Cleveland Heights		18.15	1.50	2.54
31421	Heights Mechanical Corp (Marathon)	2785 Mayfield Road	Cleveland Heights		37.27	31.23	.00
31425	BP Unimart #252 (F)	2801 Mayfield Road	Cleveland Heights		23.25	18.81	.00
31141	Race Fuel	12404 Cedar Road	Cleveland Heights		39.07	35.04	.00
55415	Gas USA (East Cle)	16601 Euclid Avenue	East Cleveland		19.00	15.52	.00
32403	Speedway #45376 (EDI)	22251 Euclid Avenue	Euclid		26.92	23.15	.00
10444	EZ Go Kwick Mart	19019 Euclid Avenue	Euclid		95.89	75.63	.00
32405	Conv Food #3-115	22299 Euclid Avenue	Euclid		28.16	24.59	.00
17					571.70	461.70	3.30

Route: 614 Friday Week 2

Cus #	Name	Address	City	Blk	CEs	Cases	Kegs
37035	Sam's Beverage & Deli (CI)	5275-79 Broadway Avenue	Cleveland		8.26	6.63	.00
37075	United Convenient Market	6206 Broadway Avenue	Cleveland		25.83	22.00	.00
31125	Buckeye East Sunoco	13009 Buckeye Road	Cleveland		43.09	34.90	.00
31038	1 Stop Liquor & Beverage	11618 Buckeye Road	Cleveland		26.23	22.45	.00
10468	Simon's Supermarket (Buckeye)	11501 Buckeye Road	Cleveland		67.30	54.70	.00
37145	Dolloff Convenient	5346 Dolloff Road	Cleveland		48.52	38.86	.00
37205	Good Time Cafe	3303 East 55th Street	Cleveland		12.01	11.86	.00
37415	BP Gas (CC CL F)	4901 Fleet Avenue	Cleveland		36.25	30.79	.00
37440	Open Pantry (Fleet)	5222 Fleet Avenue	Cleveland		30.02	25.07	.00
37076	Speedy Gas (CL)	6207 Broadway Avenue	Cleveland		50.53	42.07	.00
31358	New Heights Grill	2206 Lee Road	Cleveland Heights		21.54	9.81	1.75
31420	Coventry Food Mart	2780 Mayfield Road	Cleveland Heights		43.05	39.59	.00
31305	Uptown Mart (ClevHts)	1900 Lee Road	Cleveland Heights		17.74	15.38	.00
31392	True North #308 (EFT)	2310 Lee Road	Cleveland Heights		58.43	53.22	.00
31765	Mike's Convenient	1929 South Taylor Road	Cleveland Heights		24.33	20.86	.00
31860	BP Unimart #263 (F)	13165 Larchmere Boulevard	Shaker Heights		37.18	32.81	.00
31172	Heights Beverage (EFT)	13483 Cedar Road	University Heights		48.53	42.56	.00
17					598.80	503.70	1.80

Route: 614 Once Per Month

Cus #	Name	Address	City
10608	Residence Inn (EFT Univ Cr MedCtr CI)	1914 East 101st Street	Cleveland
10726	Dollar Gen #18069 (EDI)	3040 Fulton Road	Cleveland
10933	New Eastside Market (SC CI)	10505 Saint Clair Avenue	Cleveland
31280	Larchmere Deli	12727 Larchmere Boulevard	Cleveland
31820	CVS #4350 (EFT)	13215 Shaker Square	Cleveland
34026	Walgreens #12444 (EFT)	3415 Clark Avenue	Cleveland
35625	Maple Lanes (CI)	6918 Saint Clair Avenue	Cleveland
35683	Family Dollar #25742 (EFT)	7415 Superior Avenue	Cleveland
37683	Applebee's # 37 (EFT CI)	3401 Steelyard Drive	Cleveland
55640	Family Dollar #26118 (EFT)	12107 Saint Clair Avenue	Cleveland
31320	Dollar Gen #30634 (EDI)	1955 Lee Road	Cleveland Heights
31330	CVS #3634 (EFT)	2160 Lee Road	Cleveland Heights
31350	Cozumel Mex Restaurant (CH)	2196 Lee Road	Cleveland Heights
55150	Tri Eagle Fuel	12436 Euclid Avenue	East Cleveland
32062	Family Dollar #33017 (EFT)	19001 Euclid Avenue	Euclid
29018	Family Dollar #10168 (EFT)	13470 Cedar Road	University Heights

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