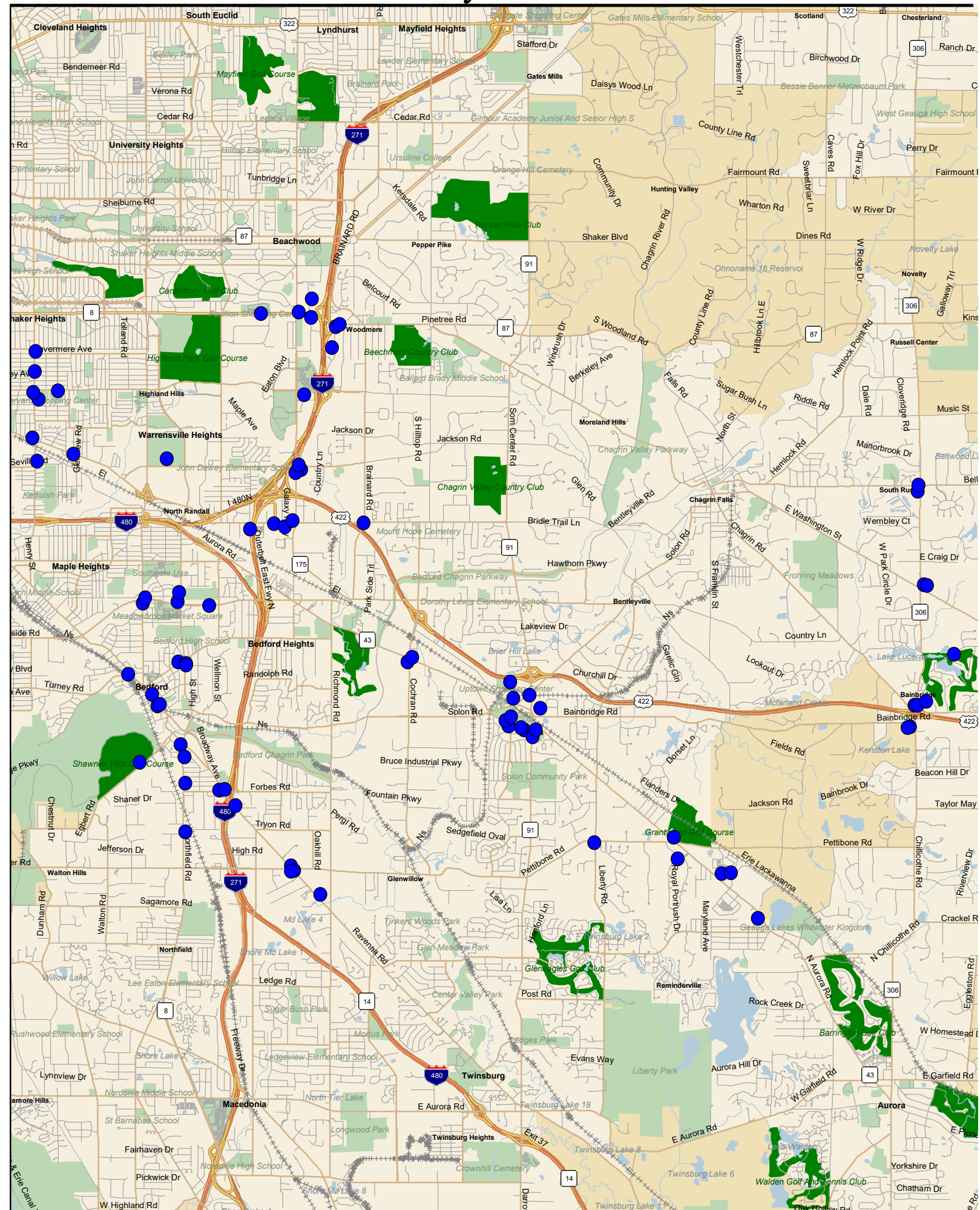


Territory Plot - 613



Route: 613 Overview Week 1

Day	Number Of Stops	CEs	Cases	Kegs
M	19	555.40	477.30	3.10
T	19	506.60	433.00	6.70
W	17	555.00	474.00	3.10
F	18	505.90	414.10	9.20
	73	2,123.00	1,798.40	22.00

Route: 613 Monday Week 1

Cus #	Name	Address	City	Blk	CEs	Cases	Kegs
30310	Roseland Lanes	26383 Broadway Avenue	Bedford		10.51	6.57	.57
20086	Wine Reserve of Bainbridge	16785 Chillicothe Road	Chagrin Falls		12.71	12.70	.00
20090	Beer Run & Some	17800 Chillicothe Road #109	Chagrin Falls		40.29	36.88	.06
20100	Sports Page Tavern	17800 Chillicothe Road #111	Chagrin Falls		17.21	13.83	.52
20565	Tanglewood Golf Club	8745 Tanglewood Trail	Chagrin Falls		5.88	4.94	.08
20087	Daffodil Mart	17644 Chillicothe Road	Chagrin Falls		38.32	37.22	.00
20088	Get Go #3515 (EFT)	17675 Chillicothe Road	Chagrin Falls	X	73.85	67.50	.00
20550	Coyotes Mexican Grill	8535 Tanglewood Square	Chagrin Falls		2.38	2.30	.04
20095	Cowboy Food and Drink (EFT)	8586 East Washington Street	Chagrin Falls		17.80	5.50	1.80
54533	Lee-Harvard Shell (CC)	4060 Lee Road	Cleveland		41.25	34.00	.00
10587	Uptown Deli (CL CI)	17304 Harvard Avenue	Cleveland		28.75	23.70	.00
54535	One Stop Liquor	4071 Lee Road #290	Cleveland		34.23	29.77	.00
54565	Lee Miles Citgo	4360 Lee Road	Cleveland		19.42	15.81	.00
10418	Food Plus (EFT LR)	3895 Lee Road	Cleveland		18.47	15.06	.00
54575	Super One Market	4501 Lee Road	Cleveland		35.67	30.02	.00
54520	Shaker Quality Foods (EFT)	3753 Lee Road	Shaker Heights		27.40	23.90	.00
20079	Bell Market	5196 Chillicothe Road	South Russell	X	40.66	38.66	.00
20082	Sal's Place	5210 A Chillicothe Road	South Russell		42.94	39.22	.00
10514	Exxon (EFT)	17707 Miles Road	Warrensville Heights		47.67	39.70	.00
19					555.40	477.30	3.10

Route: 613 Tuesday Week 1

Cus #	Name	Address	City	Blk	CEs	Cases	Kegs
30157	Buffalo Wild Wings (EFT AR)	18865 Giles Road	Aurora	X	24.31	1.75	3.31
20091	Target #2161 (EFT)	18855 North Market Place Drive	Aurora		24.82	29.06	.00
71342	Speedway #46330 (EDI)	7353 North Aurora Road	Aurora		106.88	100.11	.00
30440	Zak Supercenter	22777 Rockside Road	Bedford		29.48	27.23	.00
30361	Sunoco (Bedford)	400 Northfield Road	Bedford		30.00	30.00	.00
30576	Circle K #5623	530 Center Road	Bedford		39.12	32.65	.00
30615	Sunoco #8872	5601 Warrensville Center Road	Maple Heights		28.15	23.36	.00
30445	Sunoco Food Mart	5460 Northfield Road	Maple Heights		16.33	13.70	.00
30104	VFW #1863 (EDI)	6340 Melbury Avenue	Solon		14.10	13.86	.04
30130	D & M Convenience Food Mart	33630 Aurora Road	Solon		38.10	35.65	.00
30160	Roll House (EFT SO)	33185 Bainbridge Road	Solon		13.72	5.56	1.20
30075	Burgers 2 Beer (EFT SO)	33003 Aurora Road	Solon		13.98	3.36	1.50
30150	Grantwood Golf Course	38855 Aurora Road	Solon		4.99	4.38	.09
10774	Solon Mobil	33200 Aurora Road	Solon		38.96	35.56	.00
30540	Signature of Solon (EFT CI)	39000 Signature Boulevard	Solon		5.46	4.46	.14
30163	Mavis Public House (EFT)	6025 Kruse Drive #148	Solon		4.05	2.27	.38
30122	7-11 #36232 (EDI F)	34050 Aurora Road	Solon		12.87	13.07	.00
30522	True North #316 (EFT)	6170 Som Center Road	Solon		44.75	42.11	.00
30538	Get Go #3228 (EFT)	6477 Som Center Road	Solon		16.57	14.84	.00
19					506.60	433.20	6.60

Route: 613 Wednesday Week 1

Cus #	Name	Address	City	Blk	CEs	Cases	Kegs
30334	Sunoco #7184	10 Northfield Road	Bedford		77.90	68.41	.00
30340	Timko's Tavern	89 Northfield Road	Bedford		32.08	31.22	.00
30225	Walgreens #10220 (EFT)	520 Broadway Avenue	Bedford		12.42	11.11	.00
30251	Bedford Downtown Beverage	796 Broadway Avenue	Bedford		43.42	36.09	.00
30263	Circle K #5253	1480 Broadway Avenue	Bedford		39.55	37.20	.00
30320	Phil's Convenience Store	305 Columbus Road	Bedford		39.53	32.54	.00
30400	Deli For Less	661 Northfield Road	Bedford		34.65	31.72	.00
30401	Bedford Sunoco	667 Northfield Road	Bedford		39.87	35.22	.00
30208	Tavern off Broadway	11 Woodrow Avenue	Bedford		14.97	12.40	.31
30250	Simas Cafe	795 Broadway Avenue	Bedford		21.59	10.27	1.65
30267	Gasway Food Store	1483 Broadway Avenue	Bedford		51.64	44.63	.00
29325	Jack Thistledown Racino (EFT)	21501 Emery Road	North Randall		50.41	33.22	1.06
30285	Circle K #5501	26003 Broadway Avenue	Oakwood		18.06	16.61	.00
30290	Faces Restaurant & Lounge (EFT)	26006 Broadway Avenue	Oakwood		15.86	15.90	.06
30270	Friendship Foods #91 (EFT)	22775 Broadway Avenue	Oakwood		28.22	24.95	.00
30280	Chaloupkas Market	25911 Broadway Avenue	Oakwood		30.10	27.88	.00
30325	Shawnee Golf (EFT)	18753 Egbert Road	Walton Hills		4.70	4.66	.02
17					555.00	474.00	3.10

Route: 613 Friday Week 1

Cus #	Name	Address	City	Blk	CEs	Cases	Kegs
29625	Winking Lizard (EFT BW)	25800 Central Parkway	Beachwood		15.21	3.77	1.66
29257	True North #315 (EFT)	26100 Chagrin Boulevard	Beachwood		36.81	35.54	.00
29262	Joe's Kwik Mart #269 (EFT)	25705 Chagrin Boulevard	Beachwood		19.77	19.50	.00
10539	City BBQ (Bchwd)	24325 Chagrin Boulevard	Beachwood		10.00	10.00	.00
29465	Winking Lizard (EFT BF)	25200 Miles Road	Bedford		20.06	5.91	2.06
29463	Scorchers (EDI)	5039 Westlawn Road	Bedford Heights		22.41	3.77	2.70
10818	Speedway #45185 (EDI)	24700 Miles Road	Bedford Heights		37.89	35.31	.00
29325	Jack Thistledown Racino (EFT)	21501 Emery Road	North Randall		50.41	33.22	1.06
29495	Shell Gas Station	28021 Miles Road	Orange		32.82	30.82	.00
29263	True North #346 (EFT)	27010 Chagrin Boulevard	Orange		35.09	33.22	.00
10475	Whole Foods Market (EFT OR)	50 Wall Street	Orange Village		21.90	21.58	.04
30066	Circle K #5689	29605 Aurora Road	Solon	X	50.77	48.91	.00
30110	Sheetz Conv #894 (EFT)	5950 Cochran Road	Solon	X	35.77	33.21	.00
30525	Marc's #15 (EFT)	6231 Som Center Road	Solon	X	39.03	36.95	.00
10629	Chagrin Valley Beverage (EFT)	4620 Richmond Road Suite 290	Warrensville Heights		18.90	17.27	.00
54347	Buffalo Wild Wing (EFT WH)	26200 Harvard Road	Warrensville Heights		12.10	.90	1.63
29663	Get Go #3201 (EFT)	25500 Miles Road	Warrensville Heights		31.21	26.68	.00
27249	Target #3437 (EFT)	27249 Chagrin Boulevard	Woodmere	X	15.77	17.56	.00
18					505.90	414.20	9.20

Route: 613 Overview Week 2

Day	Number Of Stops	CEs	Cases	Kegs
M	14	448.10	388.10	1.20
T	16	470.90	411.60	5.00
W	16	546.80	461.70	3.10
F	19	535.40	435.60	9.10
	65	2,001.10	1,697.00	18.30

Route: 613 Monday Week 2

Cus #	Name	Address	City	Blk	CEs	Cases	Kegs
30310	Roseland Lanes	26383 Broadway Avenue	Bedford		10.51	6.57	.57
20086	Wine Reserve of Bainbridge	16785 Chillicothe Road	Chagrin Falls		12.71	12.70	.00
20090	Beer Run & Some	17800 Chillicothe Road #109	Chagrin Falls		40.29	36.88	.06
20100	Sports Page Tavern	17800 Chillicothe Road #111	Chagrin Falls		17.21	13.83	.52
20088	Get Go #3515 (EFT)	17675 Chillicothe Road	Chagrin Falls	X	73.85	67.50	.00
54565	Lee Miles Citgo	4360 Lee Road	Cleveland		19.42	15.81	.00
54533	Lee-Harvard Shell (CC)	4060 Lee Road	Cleveland		41.25	34.00	.00
10418	Food Plus (EFT LR)	3895 Lee Road	Cleveland		18.47	15.06	.00
54575	Super One Market	4501 Lee Road	Cleveland		35.67	30.02	.00
10587	Uptown Deli (CL CI)	17304 Harvard Avenue	Cleveland		28.75	23.70	.00
54535	One Stop Liquor	4071 Lee Road #290	Cleveland		34.23	29.77	.00
54520	Shaker Quality Foods (EFT)	3753 Lee Road	Shaker Heights		27.40	23.90	.00
20079	Bell Market	5196 Chillicothe Road	South Russell	X	40.66	38.66	.00
10514	Exxon (EFT)	17707 Miles Road	Warrensville Heights		47.67	39.70	.00
14					448.10	388.20	1.20

Route: 613 Tuesday Week 2

Cus #	Name	Address	City	Blk	CEs	Cases	Kegs
71342	Speedway #46330 (EDI)	7353 North Aurora Road	Aurora	X	106.88	100.11	.00
20091	Target #2161 (EFT)	18855 North Market Place Drive	Aurora		24.82	29.06	.00
30157	Buffalo Wild Wings (EFT AR)	18865 Giles Road	Aurora		24.31	1.75	3.31
30440	Zak Supercenter	22777 Rockside Road	Bedford		29.48	27.23	.00
30361	Sunoco (Bedford)	400 Northfield Road	Bedford		30.00	30.00	.00
30576	Circle K #5623	530 Center Road	Bedford		39.12	32.65	.00
30445	Sunoco Food Mart	5460 Northfield Road	Maple Heights		16.33	13.70	.00
30485	Annex Bar & Grille	36200 Pettibone Road	Solon		29.79	27.71	.00
30522	True North #316 (EFT)	6170 Som Center Road	Solon		44.75	42.11	.00
30538	Get Go #3228 (EFT)	6477 Som Center Road	Solon		16.57	14.84	.00
30129	X Golf (EFT Solon CI)	33615 Aurora Road	Solon		9.00	9.00	.00
30163	Mavis Public House (EFT)	6025 Kruse Drive #148	Solon		4.05	2.27	.38
30150	Grantwood Golf Course	38855 Aurora Road	Solon		4.99	4.38	.09
10774	Solon Mobil	33200 Aurora Road	Solon		38.96	35.56	.00
30130	D & M Convenience Food Mart	33630 Aurora Road	Solon		38.10	35.65	.00
30160	Roll House (EFT SO)	33185 Bainbridge Road	Solon		13.72	5.56	1.20
16					470.90	411.60	5.00

Route: 613 Wednesday Week 2

Cus #	Name	Address	City	Blk	CEs	Cases	Kegs
30320	Phil's Convenience Store	305 Columbus Road	Bedford		39.53	32.54	.00
30401	Bedford Sunoco	667 Northfield Road	Bedford		39.87	35.22	.00
30208	Tavern off Broadway	11 Woodrow Avenue	Bedford		14.97	12.40	.31
30251	Bedford Downtown Beverage	796 Broadway Avenue	Bedford		43.42	36.09	.00
30263	Circle K #5253	1480 Broadway Avenue	Bedford		39.55	37.20	.00
30250	Simas Cafe	795 Broadway Avenue	Bedford		21.59	10.27	1.65
30267	Gasway Food Store	1483 Broadway Avenue	Bedford		51.64	44.63	.00
30334	Sunoco #7184	10 Northfield Road	Bedford		77.90	68.41	.00
30345	John's Deli (Bedford)	277 Northfield Road	Bedford		36.62	30.57	.00
30400	Deli For Less	661 Northfield Road	Bedford		34.65	31.72	.00
29325	Jack Thistledown Racino (EFT)	21501 Emery Road	North Randall		50.41	33.22	1.06
30280	Chaloupkas Market	25911 Broadway Avenue	Oakwood		30.10	27.88	.00
30290	Faces Restaurant & Lounge (EFT)	26006 Broadway Avenue	Oakwood		15.86	15.90	.06
30270	Friendship Foods #91 (EFT)	22775 Broadway Avenue	Oakwood		28.22	24.95	.00
30325	Shawnee Golf (EFT)	18753 Egbert Road	Walton Hills		4.70	4.66	.02
30465	Fuel Mart #701 (EFT)	7225 Northfield Road	Walton Hills		17.77	16.07	.00
16					546.80	461.80	3.10

Route: 613 Friday Week 2

Cus #	Name	Address	City	Blk	CEs	Cases	Kegs
10539	City BBQ (Bchwd)	24325 Chagrin Boulevard	Beachwood		10.00	10.00	.00
29262	Joe's Kwik Mart #269 (EFT)	25705 Chagrin Boulevard	Beachwood		19.77	19.50	.00
29625	Winking Lizard (EFT BW)	25800 Central Parkway	Beachwood		15.21	3.77	1.66
29257	True North #315 (EFT)	26100 Chagrin Boulevard	Beachwood		36.81	35.54	.00
29465	Winking Lizard (EFT BF)	25200 Miles Road	Bedford		20.06	5.91	2.06
29463	Scorchers (EDI)	5039 Westlawn Road	Bedford Heights		22.41	3.77	2.70
10818	Speedway #45185 (EDI)	24700 Miles Road	Bedford Heights		37.89	35.31	.00
29325	Jack Thistledown Racino (EFT)	21501 Emery Road	North Randall		50.41	33.22	1.06
29495	Shell Gas Station	28021 Miles Road	Orange		32.82	30.82	.00
29263	True North #346 (EFT)	27010 Chagrin Boulevard	Orange		35.09	33.22	.00
30525	Marc's #15 (EFT)	6231 Som Center Road	Solon	X	39.03	36.95	.00
30066	Circle K #5689	29605 Aurora Road	Solon	X	50.77	48.91	.00
30110	Sheetz Conv #894 (EFT)	5950 Cochran Road	Solon	X	35.77	33.21	.00
29645	Richmond Noor Store	4591 Richmond Road	Warrensville		25.43	21.96	.00
29663	Get Go #3201 (EFT)	25500 Miles Road	Warrensville Heights		31.21	26.68	.00
54347	Buffalo Wild Wing (EFT WH)	26200 Harvard Road	Warrensville Heights		12.10	.90	1.63
10629	Chagrin Valley Beverage (EFT)	4620 Richmond Road Suite 290	Warrensville Heights		18.90	17.27	.00
29380	Emery Food Mart (EFT)	25850 Emery Road	Warrensville Heights		25.90	21.14	.00
27249	Target #3437 (EFT)	27249 Chagrin Boulevard	Woodmere	X	15.77	17.56	.00
19					535.40	435.70	9.20

Route: 613 Once Per Month

Cus #	Name	Address	City
30006	Waterway Gas & Wash (EFT)	7010 North Aurora Road	Aurora
10659	Dollar Gen #19560 (EDI)	647 Broadway Avenue	Bedford
30355	VFW #1082	343 Northfield Road	Bedford
20131	CVS #4804	16801 Chillicothe Road	Chagrin Falls
20515	Chagrin Valley Athletic	17260 Snyder Road	Chagrin Falls
54525	BP #4316 (F)	4006 Lee Road	Cleveland
54536	Walgreens #06659 (EFT)	4071 Lee Road	Cleveland
54537	Family Dollar # 2370 (EFT)	4071 Lee Road Suite 210	Cleveland
10573	Save-A-Lot # 8064	5488 Warrensville Center Road	Maple Heights
30273	Family Dollar #31628 (EFT)	25880 Broadway Avenue	Oakwood
10528	Woodhouse Day Spa (EFT CI)	300 Park Avenue Suite 164	Orange Village
29300	Cleveland Racquet (EFT CI)	29825 Chagrin Boulevard	Pepper Pike
30095	CVS #3359 (EFT)	33840 Aurora Road	Solon
30530	Walgreens #06889 (EFT)	6270 Som Center Road	Solon
20032	Augie's Pizza (SR CI)	5210 Chillicothe Road	South Russell
29280	CVS #3301	28100 Chagrin Boulevard	Woodmere

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