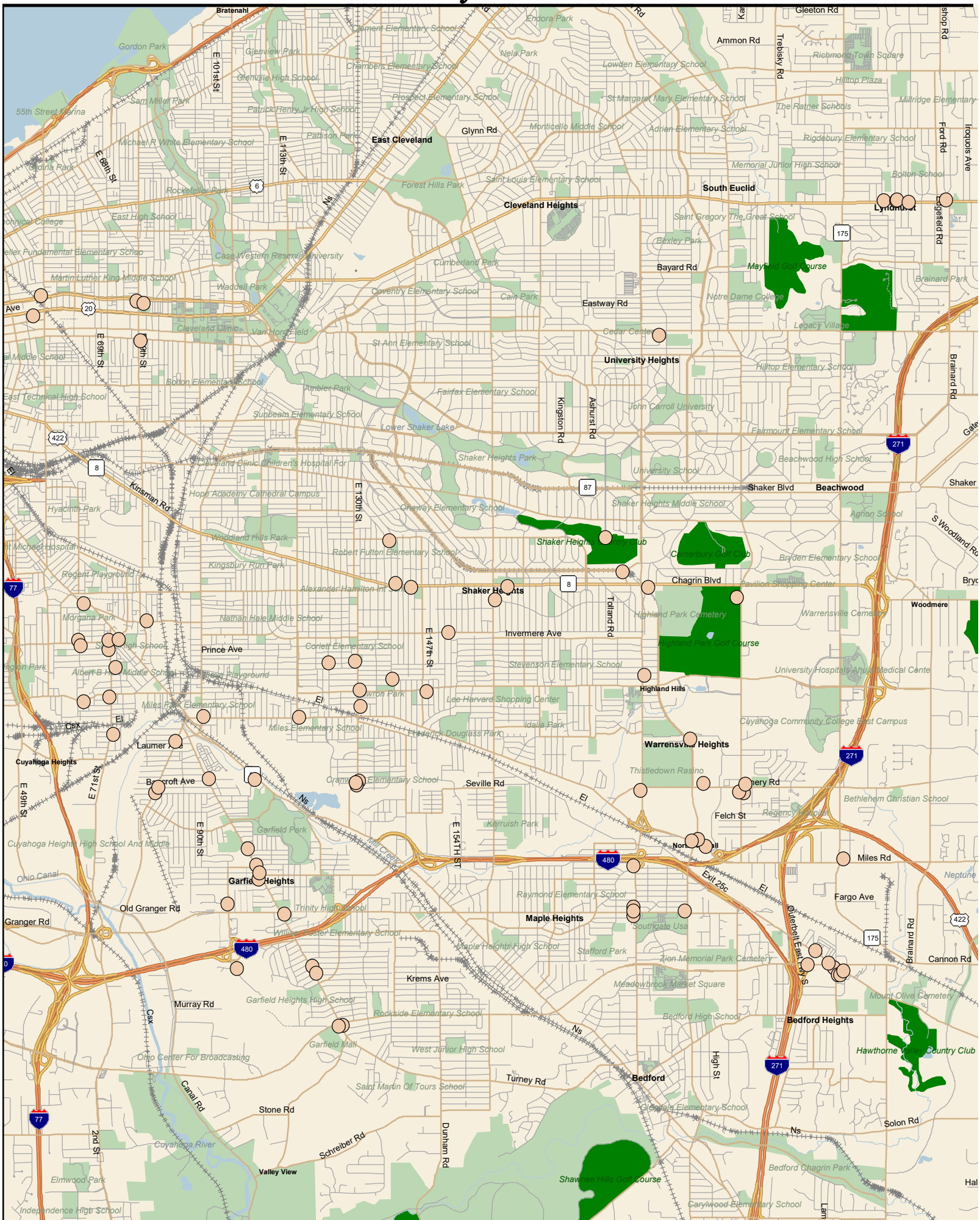


Territory Plot - 610



Route: 610 Overview Week 1

Day	Number Of Stops	CEs	Cases	Kegs
M	18	516.50	446.10	.60
T	17	644.00	564.20	.00
W	19	749.00	625.60	.30
F	16	540.60	485.70	.10
	70	2,450.00	2,121.60	1.00

Route: 610 Monday Week 1

Cus #	Name	Address	City	Blk	CEs	Cases	Kegs
53215	ADM Deli	3868 East 131st Street	Cleveland		18.42	15.27	.00
54010	Johnson's Deli (CC)	15315 Bartlett Avenue	Cleveland		22.80	18.46	.00
53245	Speedy's Market	4025 East 131st Street	Cleveland		16.95	13.64	.00
53265	Miles Supermarket	4127 East 131st Street	Cleveland		66.01	54.77	.00
10703	Mini Mart (E 123)	3879 East 123rd Street	Cleveland		26.04	20.50	.00
54185	Open Pantry (E 131)	4541 East 131st Street	Cleveland		26.47	21.52	.00
54300	Harvard Deli	14720 Harvard Avenue	Cleveland		46.63	38.95	.00
54620	Frank's Express Stop	11609 Miles Avenue	Cleveland		22.14	17.81	.00
54200	Gas USA (E 131)	4561 East 131st Street	Garfield Heights		19.94	16.45	.00
54191	Munchies 131	4546 East 131st Street	Garfield Heights		14.56	12.51	.00
33285	Gilberts Tavern (CI)	5415 Mayfield Road	Lyndhurst		6.43	6.43	.00
33293	BP Lyndhurst (F)	5615 Mayfield Road	Lyndhurst		59.11	53.73	.00
33250	Get Go #3092 (EFT)	5275 Mayfield Road	Lyndhurst		16.58	14.68	.00
33265	Lyndhurst Beverage (EFT)	5343 Mayfield Road	Lyndhurst		37.50	35.13	.00
33270	Fox's Sports Bar	5345 Mayfield Road	Lyndhurst		21.83	18.18	.64
29190	Chagrin Wine & Beverage (CC)	16814 Chagrin Boulevard	Shaker Heights		50.65	47.27	.00
29320	Shaker Heights Country Club	3300 Courtland Boulevard	Shaker Heights		7.64	7.64	.00
29211	7-11 #36738 (EDI F)	20420 Chagrin Boulevard	Shaker Heights		36.76	33.15	.00
18					516.50	446.10	.60

Route: 610 Tuesday Week 1

Cus #	Name	Address	City	Blk	CEs	Cases	Kegs
54480	Liberty Gas (Kinsman)	14510 Kinsman Avenue	Cleveland		40.76	33.02	.00
54451	Mt Pleasant Beverage (Plaza)	14101 Kinsman Road	Cleveland		26.30	21.52	.00
54220	Abell Food & Deli (EFT)	3258 East 140th Street	Cleveland		43.41	34.75	.00
29830	Sunoco Care Store	5270 Warrensville Center Road	Maple Heights		57.89	45.95	.00
30415	Circle K #5621	5270 Northfield Road	Maple Heights		29.30	24.45	.00
30590	Maple Heights Shell	5300 Warrensville Center Road	Maple Heights		19.16	16.34	.00
29770	Warrensville Marathon	5012 Warrensville Center Road	Maple Heights		31.16	26.02	.00
29800	Conv Food #3-103	5250 Warrensville Center Road	Maple Heights		36.96	33.22	.00
29444	Mookies Beverage	21700 Miles Road Unit B	North Randall		85.49	80.04	.00
29355	Emery Conv Food Mart	21925 Emery Road	North Randall		38.47	33.95	.00
29550	Marathon Gas #2	4889 Northfield Road	North Randall		35.66	30.32	.00
29767	Shell Mini Mart (N Rand)	4606 Warrensville Center Road	North Randall		37.60	33.32	.00
29090	Target #1804 (EFT)	14070 Cedar Road	University Heights	X	28.88	35.56	.00
29666	Mapco Express #0972 (EFT)	25605 Miles Road	Warrensville Heights	X	32.40	29.52	.00
29535	Clarkfield Service	4351 Northfield Road	Warrensville Heights		26.90	23.36	.00
54700	Shop Express (EFT)	3965 Warrensville Center Road	Warrensville Heights		54.69	46.65	.00
29415	Food Plus (WH)	4606 Green Road	Warrensville Heights		18.95	16.18	.00
17					644.00	564.10	.00

Route: 610 Wednesday Week 1

Cus #	Name	Address	City	Blk	CEs	Cases	Kegs
28015	El Conga Club	8001 Aetna Road	Cleveland		16.79	16.61	.00
52523	Cleveland Agora (EFT)	5000 Euclid Avenue	Cleveland		36.12	26.43	.32
37520	Mr Z's Beverage (Cle)	6506 Fleet Avenue	Cleveland		23.32	19.07	.00
37082	Key Beverage & Liquor	6542 Broadway Avenue	Cleveland		62.48	54.04	.00
52563	Simon's Supermarket (Cleve)	7973 Euclid Avenue	Cleveland		65.58	52.40	.00
54595	Convenient Plus One (CI)	9305 Miles Avenue	Cleveland		8.91	6.98	.00
37530	Fleet Gas Mart	7025 Fleet Avenue	Cleveland		25.89	20.75	.00
37632	Margie's 66 Tavern	6602 Harvard Avenue	Cleveland		21.51	20.40	.00
52107	Cedars Finest	7904 Cedar Avenue	Cleveland		81.88	67.07	.00
37638	Gas USA (EFT Harvard)	7020 Harvard Avenue	Cleveland		96.94	82.40	.00
28070	Marathon Food Center (EFT)	7310 Broadway Avenue	Cleveland		52.73	43.15	.00
28815	Sunshine Square Deal Market	4589-95 Warner Road	Cleveland		25.82	21.68	.00
28625	Turney Deli	4525 Turney Road	Cleveland		32.34	27.54	.00
28805	Cleveland Convenience Store	4563 Warner Road	Cleveland		48.59	40.11	.00
37300	Conv Food #3-072	3794 East 71st Street	Cleveland		25.65	21.79	.00
37330	Discount Drug Mart #21	3889 East 71st Street	Cleveland		55.85	45.97	.00
37380	1-2-3 Quick Stop	4257 East 71st Street	Cleveland		28.49	24.43	.00
37515	Slavic Village Bi Rite	6405 Fleet Avenue	Cleveland		32.22	27.07	.00
28110	Eagles #2217 (CI)	10612 Broadway Avenue	Garfield Heights		7.93	7.68	.00
19					749.00	625.70	.30

Route: 610 Friday Week 1

Cus #	Name	Address	City	Blk	CEs	Cases	Kegs
30035	Handlebar / Saddle Inn (EFT)	24951 Aurora Road	Bedford Heights		21.48	20.97	.00
30042	Shop N Go	25480 Aurora Road	Bedford Heights		40.51	36.84	.00
30045	A & M Foods (EFT)	25600 Aurora Road	Bedford Heights		53.94	45.06	.00
10304	La America's	25650 Aurora Road	Bedford Heights		22.42	22.39	.00
30498	I 271 Rockside Sunoco	24849 Rockside Road	Bedford Heights		9.08	8.38	.00
30038	Speedway #45279 (EDI)	25300 Aurora Road	Bedford Heights		29.69	26.45	.00
28440	BP Unimart #255 (F)	11250 Granger Road	Garfield Heights		15.43	13.86	.00
28755	Woodward Beverage	5661 Turney Road	Garfield Heights		28.36	25.54	.00
28765	Dairy Mart #5255 (F)	5703 Turney Road	Garfield Heights		20.00	17.52	.00
28768	Garfield Sunoco (EFT)	6009 Turney Road	Garfield Heights	X	71.73	60.88	.00
28720	True North #328 (EFT)	6004 Turney Road	Garfield Heights	X	48.51	45.73	.00
37405	Barry's Liquor	5270 Transportation Boulevard	Garfield Heights		54.48	48.56	.00
28734	Get Go #3218 (EFT)	5637 Transportation Boulevard	Garfield Heights		36.45	32.27	.00
28705	Mad Mike's Bar & Grill (EFT)	5045 Turney Road	Garfield Heights		19.80	17.93	.07
28710	Speedway #45496 (EDI)	5122 Turney Road	Garfield Heights		26.14	24.79	.00
10843	Turney Town Shell (EFT)	5095 Turney Road	Garfield Heights		42.53	38.56	.00
16					540.60	485.80	.10

Route: 610 Overview Week 2

Day	Number Of Stops	CEs	Cases	Kegs
M	16	555.20	434.60	8.10
T	18	622.90	549.60	.00
W	21	830.50	688.30	.30
F	15	553.40	491.70	.10
	70	2,562.00	2,164.10	8.50

Route: 610 Monday Week 2

Cus #	Name	Address	City	Blk	CEs	Cases	Kegs
54300	Harvard Deli	14720 Harvard Avenue	Cleveland		46.63	38.95	.00
54517	Lemonde Sunoco	3569 Lee Road	Cleveland		35.04	29.68	.00
54620	Frank's Express Stop	11609 Miles Avenue	Cleveland		22.14	17.81	.00
53265	Miles Supermarket	4127 East 131st Street	Cleveland		66.01	54.77	.00
29405	Highland Park Golf (EFT CI)	3550 Green Road	Cleveland		8.14	7.64	.08
53215	ADM Deli	3868 East 131st Street	Cleveland		18.42	15.27	.00
54020	Short Cut	14005-07 Benwood Avenue	Cleveland		40.26	32.07	.00
54185	Open Pantry (E 131)	4541 East 131st Street	Cleveland		26.47	21.52	.00
54200	Gas USA (E 131)	4561 East 131st Street	Garfield Heights		19.94	16.45	.00
33285	Gilberts Tavern (CI)	5415 Mayfield Road	Lyndhurst		6.43	6.43	.00
33293	BP Lyndhurst (F)	5615 Mayfield Road	Lyndhurst		59.11	53.73	.00
33250	Get Go #3092 (EFT)	5275 Mayfield Road	Lyndhurst		16.58	14.68	.00
33265	Lyndhurst Beverage (EFT)	5343 Mayfield Road	Lyndhurst		37.50	35.13	.00
29190	Chagrin Wine & Beverage (CC)	16814 Chagrin Boulevard	Shaker Heights		50.65	47.27	.00
29211	7-11 #36738 (EDI F)	20420 Chagrin Boulevard	Shaker Heights		36.76	33.15	.00
29702	Five Iron Golf (EFT SH)	20040 Van Aken Boulevard	Shaker Heights		65.12	10.00	8.00
16					555.20	434.60	8.10

Route: 610 Tuesday Week 2

Cus #	Name	Address	City	Blk	CEs	Cases	Kegs
54480	Liberty Gas (Kinsman)	14510 Kinsman Avenue	Cleveland		40.76	33.02	.00
54451	Mt Pleasant Beverage (Plaza)	14101 Kinsman Road	Cleveland		26.30	21.52	.00
29357	Go Mart Deli (EFT CI)	23031 Emery Road	Cleveland		9.18	8.26	.00
29830	Sunoco Care Store	5270 Warrensville Center Road	Maple Heights		57.89	45.95	.00
29770	Warrensville Marathon	5012 Warrensville Center Road	Maple Heights		31.16	26.02	.00
29800	Conv Food #3-103	5250 Warrensville Center Road	Maple Heights		36.96	33.22	.00
30415	Circle K #5621	5270 Northfield Road	Maple Heights		29.30	24.45	.00
30590	Maple Heights Shell	5300 Warrensville Center Road	Maple Heights		19.16	16.34	.00
10773	True North #345 (EFT)	21920 Miles Road	North Randall		25.35	22.71	.00
29767	Shell Mini Mart (N Rand)	4606 Warrensville Center Road	North Randall		37.60	33.32	.00
29355	Emery Conv Food Mart	21925 Emery Road	North Randall		38.47	33.95	.00
29444	Mookies Beverage	21700 Miles Road Unit B	North Randall		85.49	80.04	.00
29090	Target #1804 (EFT)	14070 Cedar Road	University Heights	X	28.88	35.56	.00
29410	Green Road Beverage	4605 Green Road	Warrensville		23.47	19.54	.00
29415	Food Plus (WH)	4606 Green Road	Warrensville Heights		18.95	16.18	.00
54700	Shop Express (EFT)	3965 Warrensville Center Road	Warrensville Heights		54.69	46.65	.00
29535	Clarkfield Service	4351 Northfield Road	Warrensville Heights		26.90	23.36	.00
29666	Mapco Express #0972 (EFT)	25605 Miles Road	Warrensville Heights	X	32.40	29.52	.00
18					622.90	549.50	.00

Route: 610 Wednesday Week 2

Cus #	Name	Address	City	Blk	CEs	Cases	Kegs
28625	Turney Deli	4525 Turney Road	Cleveland		32.34	27.54	.00
28805	Cleveland Convenience Store	4563 Warner Road	Cleveland		48.59	40.11	.00
52523	Cleveland Agora (EFT)	5000 Euclid Avenue	Cleveland		36.12	26.43	.32
37520	Mr Z's Beverage (Cle)	6506 Fleet Avenue	Cleveland		23.32	19.07	.00
52465	Fuel Point (EFT)	1930 East 79th Street	Cleveland		40.07	32.46	.00
37082	Key Beverage & Liquor	6542 Broadway Avenue	Cleveland		62.48	54.04	.00
52563	Simon's Supermarket (Cleve)	7973 Euclid Avenue	Cleveland		65.58	52.40	.00
54595	Convenient Plus One (CI)	9305 Miles Avenue	Cleveland		8.91	6.98	.00
52107	Cedars Finest	7904 Cedar Avenue	Cleveland		81.88	67.07	.00
37638	Gas USA (EFT Harvard)	7020 Harvard Avenue	Cleveland		96.94	82.40	.00
28070	Marathon Food Center (EFT)	7310 Broadway Avenue	Cleveland		52.73	43.15	.00
28780	PNG Supermarket	4324 Warner Road	Cleveland		15.96	13.32	.00
28815	Sunshine Square Deal Market	4589-95 Warner Road	Cleveland		25.82	21.68	.00
52275	Chester Speedy Mart	5417 Chester Avenue	Cleveland		42.20	33.54	.00
37300	Conv Food #3-072	3794 East 71st Street	Cleveland		25.65	21.79	.00
37330	Discount Drug Mart #21	3889 East 71st Street	Cleveland		55.85	45.97	.00
37380	1-2-3 Quick Stop	4257 East 71st Street	Cleveland		28.49	24.43	.00
37515	Slavic Village Bi Rite	6405 Fleet Avenue	Cleveland		32.22	27.07	.00
37530	Fleet Gas Mart	7025 Fleet Avenue	Cleveland		25.89	20.75	.00
37632	Margie's 66 Tavern	6602 Harvard Avenue	Cleveland		21.51	20.40	.00
28110	Eagles #2217 (CI)	10612 Broadway Avenue	Garfield Heights		7.93	7.68	.00
21					830.50	688.40	.30

Route: 610 Friday Week 2

Cus #	Name	Address	City	Blk	CEs	Cases	Kegs
30055	Perkins Beverage & Deli	25630 Aurora Road	Bedford Heights		20.93	17.64	.00
30035	Handlebar / Saddle Inn (EFT)	24951 Aurora Road	Bedford Heights		21.48	20.97	.00
30042	Shop N Go	25480 Aurora Road	Bedford Heights		40.51	36.84	.00
30045	A & M Foods (EFT)	25600 Aurora Road	Bedford Heights		53.94	45.06	.00
30038	Speedway #45279 (EDI)	25300 Aurora Road	Bedford Heights		29.69	26.45	.00
28673	Turney Town Sunoco	4935 Turney Road	Cleveland		38.86	32.93	.00
28734	Get Go #3218 (EFT)	5637 Transportation Boulevard	Garfield Heights		36.45	32.27	.00
28705	Mad Mike's Bar & Grill (EFT)	5045 Turney Road	Garfield Heights		19.80	17.93	.07
28710	Speedway #45496 (EDI)	5122 Turney Road	Garfield Heights		26.14	24.79	.00
37405	Barry's Liquor	5270 Transportation Boulevard	Garfield Heights		54.48	48.56	.00
28755	Woodward Beverage	5661 Turney Road	Garfield Heights		28.36	25.54	.00
28765	Dairy Mart #5255 (F)	5703 Turney Road	Garfield Heights		20.00	17.52	.00
28768	Garfield Sunoco (EFT)	6009 Turney Road	Garfield Heights	X	71.73	60.88	.00
28720	True North #328 (EFT)	6004 Turney Road	Garfield Heights	X	48.51	45.73	.00
10843	Turney Town Shell (EFT)	5095 Turney Road	Garfield Heights		42.53	38.56	.00
15					553.40	491.60	.10

Route: 610 Once Per Month

Cus #	Name	Address	City
30060	Bobby De's Gateway	25700 Aurora Road	Bedford
98530	Family Dollar #11111 (EFT)	25061 Rockside Road	Bedford Heights
10532	Dollar Gen #19256 (EDI)	13020 Miles Avenue	Cleveland
28706	Dollar Gen #21390 (EDI)	5068 Turney Road	Cleveland
29187	CVS #3346 (EFT)	17120 Chargin Boulevard	Cleveland
29365	CVS #7371 (EFT)	22909 Emery Road	Cleveland
29690	Canterbury Country Club (EFT)	22000 South Woodland Road	Cleveland
37090	Dollar Gen #11392 (EDI)	6815 Broadway Avenue	Cleveland
52560	Family Dollar # 8465 (EFT)	7965 Euclid Avenue	Cleveland
54470	Family Dollar # 6821 (EFT)	14235 Kinsman Road	Cleveland
54665	Foundation Bar & Grill	14731 Miles Avenue	Cleveland
28439	CVS #4347 (EFT)	11223 Granger Road	Garfield Heights
28592	Walgreens #04684 (EFT)	12777 Rockside Road	Garfield Heights
28653	Save-A-Lot # 0967	4790 Turney Road	Garfield Heights
28707	Walgreens #02226 (EFT)	5090 Turney Road	Garfield Heights
28730	Bonkers (EFT GH)	5145-47 Turney Road	Garfield Heights
28732	Applebee's # 36 (EFT CI)	9225 Vista Way	Garfield Heights
28741	Garfield Tobacco & Lottery	5524 Turney Road	Garfield Heights
28744	Family Dollar #10523 (EFT)	5522 Turney Road	Garfield Heights
33294	Walgreens #11558 (EFT)	5644 Mayfield Road	Lyndhurst
33295	Applebee's # 81 (EFT CI)	5658 Mayfield Road	Lyndhurst
29170	Walgreens #03235 (EFT)	16400 Chagrin Boulevard	Shaker Heights
29735	Walgreens #09073 (EFT)	20200 Van Aken Boulevard	Shaker Heights
29658	Family Dollar #11063 (EFT)	23005 Miles Road	Warrensville Heights