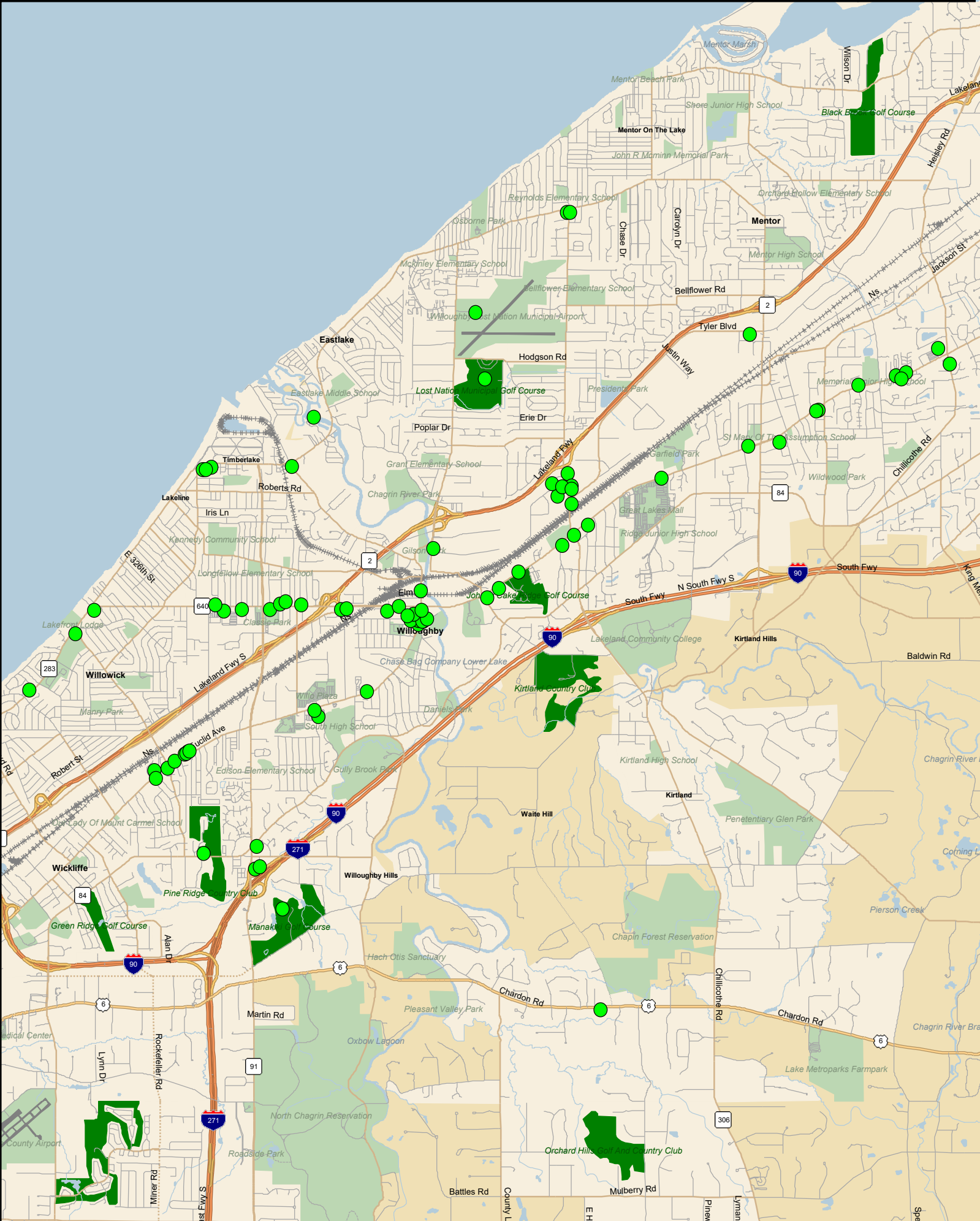


Territory Plot - 607



Route: 607 Overview Week 1

Day	Number Of Stops	CEs	Cases	Kegs
M	20	731.20	642.60	7.90
T	20	584.10	495.50	9.50
W	19	771.00	661.60	11.80
F	17	575.60	471.90	12.50
	76	2,662.00	2,271.60	41.80

Route: 607 Monday Week 1

Cus #	Name	Address	City	Blk	CEs	Cases	Kegs
22255	Lakeshore Beverage (EFT)	35608 Lakeshore Boulevard	Eastlake	X	62.80	58.90	.00
22220	Conv Food #3-008	34556 Lakeshore Boulevard	Eastlake	X	83.03	77.34	.00
22480	Sunoco #7274 (CC)	33945 Vine Street	Eastlake	X	37.19	33.66	.00
21585	Pine Ridge Country Club (EFT)	30601 Ridge Road	Wickliffe		8.11	8.11	.00
21496	Shell (Wickliffe)	30490 Euclid Avenue	Wickliffe		18.23	17.25	.00
21370	Wickliffe Lanes	30315 Euclid Avenue	Wickliffe		30.90	30.50	.00
21375	Dak's	30322 Euclid Avenue	Wickliffe		21.94	21.91	.00
22105	Panini's (EFT Willoughby)	37333 Euclid Avenue	Willoughby		22.90	8.47	2.08
21627	Texas Roadhouse (EFT Wlby)	6095 Commerce Circle	Willoughby		13.68	2.07	1.68
21480	True North #314 (EFT)	36400 Euclid Avenue	Willoughby	X	56.03	52.57	.00
22103	Willo Food Mart (EFT)	4869 Robinhood Drive	Willoughby	X	67.93	61.65	.00
21605	Conv Food #3-088 (EDI)	34910 Ridge Road	Willoughby		27.39	24.41	.00
21626	Sky Mart (Willoughby Hills)	2481 Som Center Road	Willoughby Hills		25.82	24.86	.00
25385	Conv Food #3-114 (CC)	29001 Lakeshore Boulevard	Willowick	X	93.22	83.50	.00
21405	Sound Stage	30525 Euclid Avenue	Willowick		14.24	8.42	1.32
25500	Shoregate Beverage & Liquor (EFT)	30498 Lakeshore Boulevard	Willowick	X	68.09	65.16	.01
21435	Giovannis Pizza & Pub	30829 Euclid Avenue	Willowick		15.10	15.32	.00
21430	Kate's Bar & Grill (CC)	30825 Euclid Avenue Unit 4	Willowick		14.68	6.77	1.16
21420	Willowick Rest & Lounge	30609 Euclid Avenue	Willowick		20.36	13.95	1.66
21425	Avenue Food & Beverage	30825 Euclid Avenue Unit 1	Willowick		29.61	27.77	.00
20					731.20	642.70	8.00

Route: 607 Tuesday Week 1

Cus #	Name	Address	City	Blk	CEs	Cases	Kegs
22526	Two Bucks (Estlk)	35400 Vine Street	Eastlake		12.86	7.20	.81
22215	Northcoast Bar & Grill	34494 Lakeshore Boulevard Unit 16	Eastlake		21.87	15.54	1.04
22225	Circle Lounge	34598 Lakeshore Boulevard	Eastlake		18.30	18.29	.00
22270	Deck Lounge	35943 Lakeshore Boulevard	Eastlake		11.84	11.70	.00
22545	Jeanne's Joynt	36219 Vine Street	Eastlake		23.03	23.00	.00
22227	Dollar Gen #11977 (EDI)	34660 Lakeshore Boulevard	Eastlake		31.68	28.96	.00
22540	Crowley's (EFT)	35647 Vine Street	Eastlake		13.99	13.66	.06
22385	BA Cappelli Martini Bar (EFT)	7338 Industrial Park Boulevard	Mentor		8.98	6.79	.43
22380	Roll House Mentor (EFT)	7300 Palisades Parkway	Mentor		24.79	12.93	1.68
24232	Wines 4 U (EFT)	7344 Mentor Avenue	Mentor	X	51.45	50.11	.00
22426	Sheetz Conv #394 (EFT)	7777 Reynolds Road	Mentor	X	50.00	50.00	.00
22429	Hooley House 1 (EFT Mentor)	7861 Reynolds Road	Mentor		21.96	6.23	2.29
22405	Happy Moose Bar & Grill (MN)	7693 Reynolds Road	Mentor		21.25	8.67	1.84
24260	Mentor Food Mart	7488 Mentor Avenue	Mentor		46.52	42.32	.00
24225	Bumpers (EDI)	7123 Mentor Avenue	Willoughby		15.50	10.50	.61
22330	Lost Nation Golf Course	38890 Hodgson Road	Willoughby		8.99	8.82	.00
22055	Clark Ave Groceries (EDI)	4074 Clark Avenue	Willoughby	X	74.98	69.59	.00
22332	Lost Nation Sports (EFT)	38630 Jet Center Drive	Willoughby		14.95	9.59	.77
22347	Sunoco Lost Nation	3525 Lost Nation Road	Willoughby	X	44.20	38.65	.00
24478	Speedway #45283 (EDI)	38700 Mentor Avenue	Willoughby	X	66.94	62.98	.00
20					584.10	495.50	9.50

Route: 607 Wednesday Week 1

Cus #	Name	Address	City	Blk	CEs	Cases	Kegs
22482	Discount Drug Mart #36	34100 Vine Street	Eastlake	X	58.39	57.07	.00
22516	Discount Tobacco (Eastlk)	34722 Vine Street	Eastlake	X	75.59	69.25	.00
22560	Circle K #5712	35779 Vine Street	Eastlake	X	101.03	94.68	.00
22575	Garage Bar	37825 Vine Street	Willoughby		13.88	10.27	.68
22093	Ballantine's (EFT)	4113 Erie Street	Willoughby		18.16	17.44	.32
22090	Wild Goose, The (EDI)	4144 Erie Street	Willoughby		18.76	13.20	.95
10299	Spirits (Willoughby)	3872 Erie Street Building A	Willoughby		21.37	12.95	1.47
22071	Yard on 3rd, The (EFT)	38040 Third Street	Willoughby		8.94	7.13	.04
22075	Erie + Vine (EFT)	4027 Erie Street	Willoughby		20.02	12.29	1.12
22098	Frank & Tony's	38017 Second Street	Willoughby		29.99	9.07	3.04
22105	Panini's (EFT Willoughby)	37333 Euclid Avenue	Willoughby		22.90	8.47	2.08
22120	1899 Pub (EFT)	38228 Glenn Avenue	Willoughby		33.32	32.52	.31
22564	Gabriella Ent Sunoco	36944 Vine Street	Willoughby		33.55	30.48	.09
22567	Circle K #5616	37032 Vine Street	Willoughby		94.07	86.90	.00
22570	Porch, The (EFT)	37638 Vine Street	Willoughby		31.48	22.77	1.25
22085	Nora's Public House (EDI)	4054 Erie Street	Willoughby		21.25	19.50	.31
22092	Mullarkey's Pub	4110 Erie Street	Willoughby		12.00	11.16	.16
25515	Speedway #45269 (EDI)	31000 Vine Street	Willowick	X	88.22	81.31	.00
25500	Shoregate Beverage & Liquor (EFT)	30498 Lakeshore Boulevard	Willowick	X	68.09	65.16	.01
19					771.00	661.80	11.80

Route: 607 Friday Week 1

Cus #	Name	Address	City	Blk	CEs	Cases	Kegs
22405	Happy Moose Bar & Grill (MN)	7693 Reynolds Road	Mentor		21.25	8.67	1.84
22425	Speedway #45361 (EDI)	7745 Reynolds Road	Mentor	X	49.52	46.48	.00
22427	Get Go #3638 (EFT)	7750 Reynolds Road	Mentor	X	53.53	48.45	.00
22400	Quicky's Drive Thru (Mentor)	6285 Reynolds Road	Mentor	X	66.55	63.00	.00
22426	Sheetz Conv #394 (EFT)	7777 Reynolds Road	Mentor	X	50.00	50.00	.00
24090	Toth's Place	6966 Heisley Road #14	Mentor		19.38	19.15	.00
10421	Round 1 (EFT)	7850 Mentor Avenue Suite 200A	Mentor		9.13	1.13	1.16
24330	Cardinal Drive Thru (EFT)	8694 Mentor Avenue	Mentor		42.07	39.43	.00
11996	Mean Mugs Pub (EFT)	7061 Chillicothe Road	Mentor		48.87	12.31	5.36
24240	Prime Food Mart (EFT)	8337 Mentor Avenue	Mentor		16.23	15.09	.00
22151	Speedway #45271 (EDI)	7340 Lakeshore Boulevard	Mentor	X	48.47	46.65	.00
24320	Discount Drug Mart #25	8500 Mentor Avenue	Mentor		43.40	44.15	.00
24335	Chases Bar	8702 Mentor Avenue	Mentor		28.10	21.95	.90
24388	Longo's Pizza (EFT)	8907 Mentor Avenue	Mentor		15.40	7.30	1.18
24410	Avenue Beverage (EFT)	9115 Mentor Avenue	Mentor		36.92	33.88	.00
24580	Tommy Boy's Pub	8330 Tyler Boulevard	Mentor		20.65	12.41	1.20
24415	Applebee's # 89 (EFT)	9174 Mentor Avenue	Mentor		6.14	1.86	.90
17					575.60	472.00	12.60

Route: 607 Overview Week 2

Day	Number Of Stops	CEs	Cases	Kegs
M	19	709.40	615.20	8.40
T	21	576.80	486.40	10.50
W	19	763.20	653.50	12.00
F	16	572.20	477.50	11.70
	75	2,621.70	2,232.70	42.50

Route: 607 Monday Week 2

Cus #	Name	Address	City	Blk	CEs	Cases	Kegs
22220	Conv Food #3-008	34556 Lakeshore Boulevard	Eastlake	X	83.03	77.34	.00
22480	Sunoco #7274 (CC)	33945 Vine Street	Eastlake	X	37.19	33.66	.00
22255	Lakeshore Beverage (EFT)	35608 Lakeshore Boulevard	Eastlake	X	62.80	58.90	.00
21025	Tavern Six (EFT Kirtland)	7592 Chardon Road	Kirtland		22.18	11.58	1.58
21585	Pine Ridge Country Club (EFT)	30601 Ridge Road	Wickliffe		8.11	8.11	.00
21496	Shell (Wickliffe)	30490 Euclid Avenue	Wickliffe		18.23	17.25	.00
21370	Wickliffe Lanes	30315 Euclid Avenue	Wickliffe		30.90	30.50	.00
21375	Dak's	30322 Euclid Avenue	Wickliffe		21.94	21.91	.00
21195	Manakikki Golf Course (EFT)	35501 Eddy Road	Willoughby		11.18	9.68	.22
21480	True North #314 (EFT)	36400 Euclid Avenue	Willoughby	X	56.03	52.57	.00
22105	Panini's (EFT Willoughby)	37333 Euclid Avenue	Willoughby		22.90	8.47	2.08
21627	Texas Roadhouse (EFT Wlby)	6095 Commerce Circle	Willoughby		13.68	2.07	1.68
21605	Conv Food #3-088 (EDI)	34910 Ridge Road	Willoughby		27.39	24.41	.00
22103	Willo Food Mart (EFT)	4869 Robinhood Drive	Willoughby	X	67.93	61.65	.00
25385	Conv Food #3-114 (CC)	29001 Lakeshore Boulevard	Willowick	X	93.22	83.50	.00
25500	Shoregate Beverage & Liquor (EFT)	30498 Lakeshore Boulevard	Willowick	X	68.09	65.16	.01
21430	Kate's Bar & Grill (CC)	30825 Euclid Avenue Unit 4	Willowick		14.68	6.77	1.16
21420	Willowick Rest & Lounge	30609 Euclid Avenue	Willowick		20.36	13.95	1.66
21425	Avenue Food & Beverage	30825 Euclid Avenue Unit 1	Willowick		29.61	27.77	.00
19					709.40	615.40	8.50

Route: 607 Tuesday Week 2

Cus #	Name	Address	City	Blk	CEs	Cases	Kegs
22526	Two Bucks (Estlk)	35400 Vine Street	Eastlake		12.86	7.20	.81
22215	Northcoast Bar & Grill	34494 Lakeshore Boulevard Unit 16	Eastlake		21.87	15.54	1.04
22225	Circle Lounge	34598 Lakeshore Boulevard	Eastlake		18.30	18.29	.00
22270	Deck Lounge	35943 Lakeshore Boulevard	Eastlake		11.84	11.70	.00
22545	Jeanne's Joynt	36219 Vine Street	Eastlake		23.03	23.00	.00
22540	Crowley's (EFT)	35647 Vine Street	Eastlake		13.99	13.66	.06
22429	Hooley House 1 (EFT Mentor)	7861 Reynolds Road	Mentor		21.96	6.23	2.29
22385	BA Cappelli Martini Bar (EFT)	7338 Industrial Park Boulevard	Mentor		8.98	6.79	.43
22380	Roll House Mentor (EFT)	7300 Palisades Parkway	Mentor		24.79	12.93	1.68
24232	Wines 4 U (EFT)	7344 Mentor Avenue	Mentor	X	51.45	50.11	.00
22426	Sheetz Conv #394 (EFT)	7777 Reynolds Road	Mentor	X	50.00	50.00	.00
22405	Happy Moose Bar & Grill (MN)	7693 Reynolds Road	Mentor		21.25	8.67	1.84
24237	True North #339 (EFT)	7408 Mentor Avenue	Mentor		17.52	16.12	.00
24260	Mentor Food Mart	7488 Mentor Avenue	Mentor		46.52	42.32	.00
24225	Bumpers (EDI)	7123 Mentor Avenue	Willoughby		15.50	10.50	.61
22330	Lost Nation Golf Course	38890 Hodgson Road	Willoughby		8.99	8.82	.00
22332	Lost Nation Sports (EFT)	38630 Jet Center Drive	Willoughby		14.95	9.59	.77
24485	Elks Lodge #0018 (EFT CI)	38860 Mentor Avenue	Willoughby		6.84	3.72	.94
22055	Clark Ave Groceries (EDI)	4074 Clark Avenue	Willoughby	X	74.98	69.59	.00
22347	Sunoco Lost Nation	3525 Lost Nation Road	Willoughby	X	44.20	38.65	.00
24478	Speedway #45283 (EDI)	38700 Mentor Avenue	Willoughby	X	66.94	62.98	.00
21					576.80	486.30	10.40

Route: 607 Wednesday Week 2

Cus #	Name	Address	City	Blk	CEs	Cases	Kegs
22482	Discount Drug Mart #36	34100 Vine Street	Eastlake	X	58.39	57.07	.00
22516	Discount Tobacco (Eastlk)	34722 Vine Street	Eastlake	X	75.59	69.25	.00
22560	Circle K #5712	35779 Vine Street	Eastlake	X	101.03	94.68	.00
22575	Garage Bar	37825 Vine Street	Willoughby		13.88	10.27	.68
22090	Wild Goose, The (EDI)	4144 Erie Street	Willoughby		18.76	13.20	.95
22117	Sol (EDI)	38257 Glenn Avenue	Willoughby		10.36	9.36	.50
10299	Spirits (Willoughby)	3872 Erie Street Building A	Willoughby		21.37	12.95	1.47
22071	Yard on 3rd, The (EFT)	38040 Third Street	Willoughby		8.94	7.13	.04
22075	Erie + Vine (EFT)	4027 Erie Street	Willoughby		20.02	12.29	1.12
22098	Frank & Tony's	38017 Second Street	Willoughby		29.99	9.07	3.04
22105	Panini's (EFT Willoughby)	37333 Euclid Avenue	Willoughby		22.90	8.47	2.08
22120	1899 Pub (EFT)	38228 Glenn Avenue	Willoughby		33.32	32.52	.31
22564	Gabriella Ent Sunoco	36944 Vine Street	Willoughby		33.55	30.48	.09
22567	Circle K #5616	37032 Vine Street	Willoughby		94.07	86.90	.00
22570	Porch, The (EFT)	37638 Vine Street	Willoughby		31.48	22.77	1.25
22085	Nora's Public House (EDI)	4054 Erie Street	Willoughby		21.25	19.50	.31
22092	Mullarkey's Pub	4110 Erie Street	Willoughby		12.00	11.16	.16
25500	Shoregate Beverage & Liquor (EFT)	30498 Lakeshore Boulevard	Willowick	X	68.09	65.16	.01
25515	Speedway #45269 (EDI)	31000 Vine Street	Willowick	X	88.22	81.31	.00
19					763.20	653.80	12.00

Route: 607 Friday Week 2

Cus #	Name	Address	City	Blk	CEs	Cases	Kegs
22405	Happy Moose Bar & Grill (MN)	7693 Reynolds Road	Mentor		21.25	8.67	1.84
22427	Get Go #3638 (EFT)	7750 Reynolds Road	Mentor	X	53.53	48.45	.00
22400	Quicky's Drive Thru (Mentor)	6285 Reynolds Road	Mentor	X	66.55	63.00	.00
22426	Sheetz Conv #394 (EFT)	7777 Reynolds Road	Mentor	X	50.00	50.00	.00
10421	Round 1 (EFT)	7850 Mentor Avenue Suite 200A	Mentor		9.13	1.13	1.16
24330	Cardinal Drive Thru (EFT)	8694 Mentor Avenue	Mentor		42.07	39.43	.00
11996	Mean Mugs Pub (EFT)	7061 Chillicothe Road	Mentor		48.87	12.31	5.36
24240	Prime Food Mart (EFT)	8337 Mentor Avenue	Mentor		16.23	15.09	.00
22151	Speedway #45271 (EDI)	7340 Lakeshore Boulevard	Mentor	X	48.47	46.65	.00
22425	Speedway #45361 (EDI)	7745 Reynolds Road	Mentor	X	49.52	46.48	.00
24320	Discount Drug Mart #25	8500 Mentor Avenue	Mentor		43.40	44.15	.00
24335	Chases Bar	8702 Mentor Avenue	Mentor		28.10	21.95	.90
24410	Avenue Beverage (EFT)	9115 Mentor Avenue	Mentor		36.92	33.88	.00
24580	Tommy Boy's Pub	8330 Tyler Boulevard	Mentor		20.65	12.41	1.20
24416	Rounder's Lounge	9175 Mentor Avenue	Mentor		18.16	14.71	1.21
24090	Toth's Place	6966 Heisley Road #14	Mentor		19.38	19.15	.00
16					572.20	477.50	11.70

Route: 607 Once Per Month

Cus #	Name	Address	City
22475	Walgreens #13058 (EFT)	35279 Vine Street	Eastlake
24222	Walgreens #04317 (EFT)	9400 Mentor Avenue	Mentor
24325	VFW #9295	8682 Mentor Avenue	Mentor
24355	CVS #3326 (EFT)	9040 Mentor Avenue	Mentor
24443	Pastina Rustic Italian (EFT)	9354 Mentor Avenue Suite 1	Mentor
24515	Nonna T's Restaurant (CI)	7345 Center Street	Mentor
24571	Smokers Crib (EFT)	8320 Tyler Boulevard	Mentor
10633	Dollar Gen #19506 (EDI)	38878 Mentor Avenue	Willoughby
21599	Walgreens #04294 (EFT)	5881 Som Center Road	Willoughby
21608	Applebee's #246 (EFT)	35055 Maplegrove Road	Willoughby
22080	Sage Karma Kitchen (EFT)	4051 Erie Street	Willoughby
22089	Barrio (EFT WI)	4061 Erie Street	Willoughby
22390	VFW #1500	38295 Pelton Road	Willoughby

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