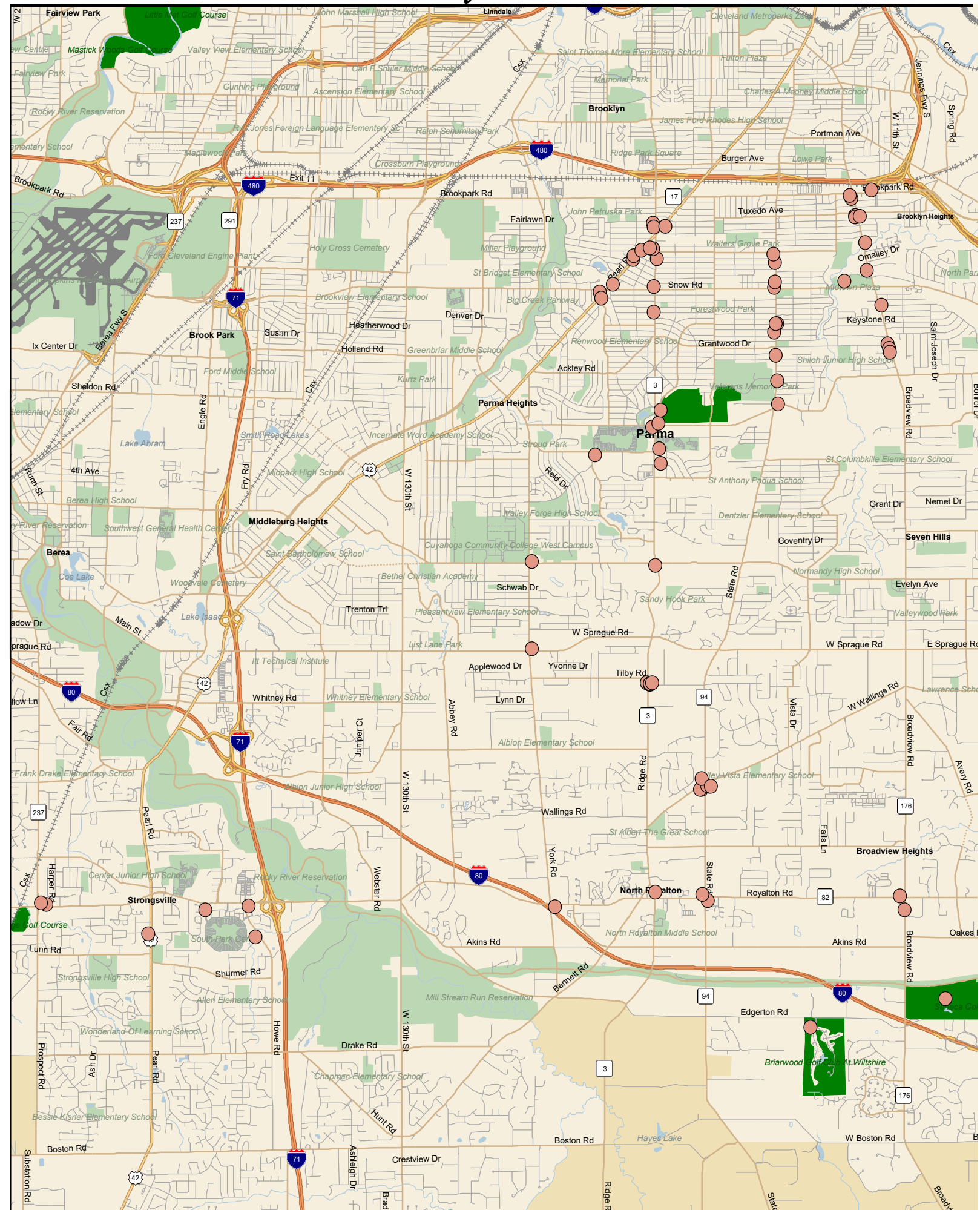


Territory Plot - 604



Route: 604 Overview Week 1

Day	Number Of Stops	CEs	Cases	Kegs
M	18	647.50	566.00	5.00
T	16	417.40	307.40	13.40
W	18	819.60	709.60	8.20
F	20	797.50	685.80	10.60
	72	2,682.00	2,268.70	37.20

Route: 604 Monday Week 1

Cus #	Name	Address	City	Blk	CEs	Cases	Kegs
27150	Erins Club 42 (EFT)	5542 Pearl Road	Parma		16.48	16.54	.00
27200	Mack's Beverage	5358 Ridge Road	Parma		75.83	69.97	.06
27205	Parma Pit Stop Sports Bar (CC)	5388 Ridge Road	Parma		17.82	13.06	.73
27260	Parma Cafe	5780-82 Ridge Road	Parma		16.52	17.07	.06
27270	Tommy's Take Out	5928 Ridge Road	Parma		76.26	68.23	.00
27290	Wagon Wheel Pub (EFT)	8761 Snow Road	Parma		18.09	12.82	.70
27144	Eagle Stores	5385 Pearl Road	Parma		23.88	20.95	.00
27175	Rustic Pub	5771 Pearl Road	Parma		17.84	17.43	.07
39180	True North #348 (EFT)	6630 Ridge Road	Parma		31.49	28.27	.00
27160	Parma Quick Mart	5590 Pearl Road	Parma		46.91	40.06	.00
39033	Mapco Express #0973 (EFT)	8911 Day Drive	Parma	X	64.73	57.16	.00
39190	Sheetz Conv #465 (EFT)	6767 Ridge Road	Parma	X	56.09	51.53	.00
39175	Ridgewood Golf	6505 Ridge Road	Parma		22.58	22.29	.00
27240	Dollar Gen #11000 (EDI)	5510 Ridge Road	Parma		29.91	27.50	.00
39285	Lucky's Express (EFT)	7213 West Pleasant Valley	Parma		37.09	34.45	.00
27147	Parma Tap House	5513 Pearl Road	Parma		21.81	11.61	1.66
39200	Bleachers Sports Grill	6855 Ridge Road	Parma		25.11	13.63	1.68
27185	Parma One Stop Sunoco	5837 Pearl Road	Parma Heights		49.01	43.41	.00
18					647.40	566.00	5.10

Route: 604 Tuesday Week 1

Cus #	Name	Address	City	Blk	CEs	Cases	Kegs
38300	Seneca Golf (EFT)	975 Valley Parkway	Broadview Heights		9.89	8.57	.36
38305	Briarwood Golf Club	2737 Edgerton Road	Broadview Heights		15.16	14.00	.27
38350	Inn Between Lounge	8684 Ridge Road	North Royalton		19.11	7.91	1.63
38440	Town Tavern (N Royalton)	11300 State Road	North Royalton		18.03	13.07	.68
38490	Sip-N-Post	5581 West Wallings Road	North Royalton		27.65	11.54	2.34
48210	3 Spot, The (EFT)	13855 Ridge Road	North Royalton		37.38	15.41	2.88
48265	Speedway #45299 (EDI)	9191 Royalton Road	North Royalton	X	49.02	46.13	.00
48317	BP Unimart #281 (F)	14043 State Road	North Royalton	X	24.70	22.70	.00
48310	One Stop Sunoco #6	13946 State Road	North Royalton	X	69.47	61.29	.00
38495	Cleats (NR)	5267-69 Wallings Road	North Royalton		14.56	4.97	1.40
47290	Mulligan's (EFT)	20880 Royalton Road	Strongsville		30.78	18.22	1.81
48288	7-11 #36231 (EDI F)	16625 Royalton Road	Strongsville		17.80	17.66	.00
10122	Brew Garden (EFT SV)	16555 SouthPark Center Drive	Strongsville		11.67	7.86	.56
48312	Hooley House 5 (EFT Strgsvl)	500 Southpark Center Unit GL10	Strongsville		12.06	2.79	1.50
48130	Kilbane's Bev & Party Shoppe (EFT)	14692 Pearl Road	Strongsville		42.46	37.65	.00
47275	Proof Liquor Company	20884 Royalton Road Unit G	Strongsville		17.66	17.61	.00
16					417.40	307.40	13.50

Route: 604 Wednesday Week 1

Cus #	Name	Address	City	Blk	CEs	Cases	Kegs
27013	Marathon (EFT Broadview)	5336 Broadview Road	Parma		45.28	39.50	.00
27345	Drive Thru Beverage, The	5618 State Road	Parma		64.07	58.94	.00
27014	Parma Tobacco Plus	5337 Broadview Road	Parma		58.32	50.54	.00
27340	Quick Stop Beverage (EFT)	5566 State Road	Parma		110.50	99.14	.00
38090	Copper Penney	5909 Broadview Road	Parma		16.82	11.95	.70
49117	7-11 #36726 (EDI F)	1700 Brookpark Road	Parma		41.38	41.50	.00
27010	Lucky's Beverage	5228 Broadview Road	Parma	X	39.14	34.29	.00
39177	Joe's Kwik Mart #284 (EFT)	6585 Ridge Road	Parma	X	44.65	41.43	.00
38075	Parma Tavern	5680 Broadview Road	Parma		15.76	6.41	1.32
38093	Hari Sunoco Broadview	6138 Broadview Road	Parma		64.57	59.31	.00
38105	Moonlite Tavern (EFT)	5515 Broadview Road	Parma		37.60	20.72	3.18
38410	Zigs Pub	1854 Snow Road	Parma		16.04	14.32	.31
49110	Knucklehead's	2115 Brookpark Road	Parma		23.31	11.79	1.66
38092	S & K Beverage (CI)	6162 Broadview Road	Parma		7.82	7.32	.00
39190	Sheetz Conv #465 (EFT)	6767 Ridge Road	Parma	X	56.09	51.53	.00
38502	Circle K #5250	7895 York Road	Parma	X	72.63	67.65	.00
39310	Rich's Mini Mart	10550 West Pleasant Valley Road	Parma	X	88.03	81.31	.00
10211	Gen's 176 Bar & Grille (CC)	6174 Broadview Road	Parma		17.60	11.90	1.02
18					819.60	709.30	8.20

Route: 604 Friday Week 1

Cus #	Name	Address	City	Blk	CEs	Cases	Kegs
38455	True North #391 (EFT)	1000 West Royalton Road	Broadview Heights	X	80.11	72.91	.00
10708	Discount Drug Mart #90	9318 Broadview Road	Broadview Heights	X	50.23	50.77	.00
38470	Joe D's Beverage & Deli	5259 West Wallings Road	North Royalton	X	45.72	44.23	.00
38250	Sand Trap Grill & Bar	6824 Bunker Road	North Royalton		9.52	6.93	.39
38345	Mama Romitos Pub & Pizzeria	8611 Ridge Road	North Royalton		21.48	6.04	3.61
38350	Inn Between Lounge	8684 Ridge Road	North Royalton		19.11	7.91	1.63
38349	Dari's Mart	8653 Ridge Road	North Royalton		55.25	50.82	.00
38498	Discount Drug Mart #49	5500 Wallings Road	North Royalton	X	60.31	59.52	.00
48265	Speedway #45299 (EDI)	9191 Royalton Road	North Royalton	X	49.02	46.13	.00
27360	Tradesman Tavern (EFT)	5746 State Road	Parma		17.22	8.35	1.46
27340	Quick Stop Beverage (EFT)	5566 State Road	Parma		110.50	99.14	.00
27405	Last Stop Inn	6200 State Road	Parma		6.62	5.79	.00
27345	Drive Thru Beverage, The	5618 State Road	Parma		64.07	58.94	.00
27385	Good Olde Daze	6001 State Road	Parma		12.61	10.61	.31
27362	Parma Sunoco (CI)	5790 State Road	Parma		9.18	8.48	.00
27410	Audrey's Deli	6347 State Road	Parma		92.94	82.41	.00
27415	American Legion #572	6483 State Road	Parma		21.42	11.50	1.47
38075	Parma Tavern	5680 Broadview Road	Parma		15.76	6.41	1.32
27390	Red Circle Bar & Lanes	6056 State Road	Parma		29.17	27.47	.02
27380	Sloppy Bob's	5994 State Road	Parma		27.24	21.38	.40
20					797.50	685.60	10.60

Route: 604 Overview Week 2

Day	Number Of Stops	CEs	Cases	Kegs
M	19	655.90	567.70	6.20
T	15	399.40	294.30	12.80
W	16	845.40	725.70	8.20
F	20	876.00	759.10	10.20
	70	2,776.60	2,346.80	37.40

Route: 604 Monday Week 2

Cus #	Name	Address	City	Blk	CEs	Cases	Kegs
39200	Bleachers Sports Grill	6855 Ridge Road	Parma		25.11	13.63	1.68
27144	Eagle Stores	5385 Pearl Road	Parma		23.88	20.95	.00
27175	Rustic Pub	5771 Pearl Road	Parma		17.84	17.43	.07
39180	True North #348 (EFT)	6630 Ridge Road	Parma		31.49	28.27	.00
27160	Parma Quick Mart	5590 Pearl Road	Parma		46.91	40.06	.00
39033	Mapco Express #0973 (EFT)	8911 Day Drive	Parma	X	64.73	57.16	.00
27290	Wagon Wheel Pub (EFT)	8761 Snow Road	Parma		18.09	12.82	.70
39175	Ridgewood Golf	6505 Ridge Road	Parma		22.58	22.29	.00
39285	Lucky's Express (EFT)	7213 West Pleasant Valley	Parma		37.09	34.45	.00
27225	Ridge Road Tavern	5587 Ridge Road	Parma		17.37	13.68	.43
27150	Erins Club 42 (EFT)	5542 Pearl Road	Parma		16.48	16.54	.00
27165	Pearl Road Pub	5606 Pearl Road	Parma		20.97	15.54	.79
27200	Mack's Beverage	5358 Ridge Road	Parma		75.83	69.97	.06
27205	Parma Pit Stop Sports Bar (CC)	5388 Ridge Road	Parma		17.82	13.06	.73
27260	Parma Cafe	5780-82 Ridge Road	Parma		16.52	17.07	.06
27270	Tommy's Take Out	5928 Ridge Road	Parma		76.26	68.23	.00
39190	Sheetz Conv #465 (EFT)	6767 Ridge Road	Parma	X	56.09	51.53	.00
27147	Parma Tap House	5513 Pearl Road	Parma		21.81	11.61	1.66
27185	Parma One Stop Sunoco	5837 Pearl Road	Parma Heights		49.01	43.41	.00
19					655.90	567.70	6.30

Route: 604 Tuesday Week 2

Cus #	Name	Address	City	Blk	CEs	Cases	Kegs
38300	Seneca Golf (EFT)	975 Valley Parkway	Broadview Heights		9.89	8.57	.36
38305	Briarwood Golf Club	2737 Edgerton Road	Broadview Heights		15.16	14.00	.27
38350	Inn Between Lounge	8684 Ridge Road	North Royalton		19.11	7.91	1.63
38490	Sip-N-Post	5581 West Wallings Road	North Royalton		27.65	11.54	2.34
48210	3 Spot, The (EFT)	13855 Ridge Road	North Royalton		37.38	15.41	2.88
48265	Speedway #45299 (EDI)	9191 Royalton Road	North Royalton	X	49.02	46.13	.00
48317	BP Unimart #281 (F)	14043 State Road	North Royalton	X	24.70	22.70	.00
48310	One Stop Sunoco #6	13946 State Road	North Royalton	X	69.47	61.29	.00
38495	Cleats (NR)	5267-69 Wallings Road	North Royalton		14.56	4.97	1.40
47290	Mulligan's (EFT)	20880 Royalton Road	Strongsville		30.78	18.22	1.81
48288	7-11 #36231 (EDI F)	16625 Royalton Road	Strongsville		17.80	17.66	.00
10122	Brew Garden (EFT SV)	16555 SouthPark Center Drive	Strongsville		11.67	7.86	.56
47275	Proof Liquor Company	20884 Royalton Road Unit G	Strongsville		17.66	17.61	.00
48312	Hooley House 5 (EFT Strgsvl)	500 Southpark Center Unit GL10	Strongsville		12.06	2.79	1.50
48130	Kilbane's Bev & Party Shoppe (EFT)	14692 Pearl Road	Strongsville		42.46	37.65	.00
15					399.40	294.30	12.80

Route: 604 Wednesday Week 2

Cus #	Name	Address	City	Blk	CEs	Cases	Kegs
39310	Rich's Mini Mart	10550 West Pleasant Valley Road	Parma	X	88.03	81.31	.00
10211	Gen's 176 Bar & Grille (CC)	6174 Broadview Road	Parma		17.60	11.90	1.02
27340	Quick Stop Beverage (EFT)	5566 State Road	Parma		110.50	99.14	.00
38090	Copper Penney	5909 Broadview Road	Parma		16.82	11.95	.70
27010	Lucky's Beverage	5228 Broadview Road	Parma	X	39.14	34.29	.00
39177	Joe's Kwik Mart #284 (EFT)	6585 Ridge Road	Parma	X	44.65	41.43	.00
39190	Sheetz Conv #465 (EFT)	6767 Ridge Road	Parma	X	56.09	51.53	.00
38502	Circle K #5250	7895 York Road	Parma	X	72.63	67.65	.00
38075	Parma Tavern	5680 Broadview Road	Parma		15.76	6.41	1.32
38093	Hari Sunoco Broadview	6138 Broadview Road	Parma		64.57	59.31	.00
38105	Moonlite Tavern (EFT)	5515 Broadview Road	Parma		37.60	20.72	3.18
38410	Zigs Pub	1854 Snow Road	Parma		16.04	14.32	.31
49110	Knucklehead's	2115 Brookpark Road	Parma		23.31	11.79	1.66
27014	Parma Tobacco Plus	5337 Broadview Road	Parma		58.32	50.54	.00
27015	Deli Mart & Beverage	5346 Broadview Road	Parma		120.24	104.44	.00
27345	Drive Thru Beverage, The	5618 State Road	Parma		64.07	58.94	.00
16					845.40	725.40	8.20

Route: 604 Friday Week 2

Cus #	Name	Address	City	Blk	CEs	Cases	Kegs
38455	True North #391 (EFT)	1000 West Royalton Road	Broadview Heights	X	80.11	72.91	.00
10708	Discount Drug Mart #90	9318 Broadview Road	Broadview Heights	X	50.23	50.77	.00
38345	Mama Romitos Pub & Pizzeria	8611 Ridge Road	North Royalton		21.48	6.04	3.61
38435	Royalton Sunoco	11209 State Road	North Royalton	X	88.00	80.26	.00
38350	Inn Between Lounge	8684 Ridge Road	North Royalton		19.11	7.91	1.63
38349	Dari's Mart	8653 Ridge Road	North Royalton		55.25	50.82	.00
38470	Joe D's Beverage & Deli	5259 West Wallings Road	North Royalton	X	45.72	44.23	.00
48265	Speedway #45299 (EDI)	9191 Royalton Road	North Royalton	X	49.02	46.13	.00
38498	Discount Drug Mart #49	5500 Wallings Road	North Royalton	X	60.31	59.52	.00
38075	Parma Tavern	5680 Broadview Road	Parma		15.76	6.41	1.32
27345	Drive Thru Beverage, The	5618 State Road	Parma		64.07	58.94	.00
27385	Good Olde Daze	6001 State Road	Parma		12.61	10.61	.31
27410	Audrey's Deli	6347 State Road	Parma		92.94	82.41	.00
27415	American Legion #572	6483 State Road	Parma		21.42	11.50	1.47
27340	Quick Stop Beverage (EFT)	5566 State Road	Parma		110.50	99.14	.00
27390	Red Circle Bar & Lanes	6056 State Road	Parma		29.17	27.47	.02
27380	Sloppy Bob's	5994 State Road	Parma		27.24	21.38	.40
27362	Parma Sunoco (CI)	5790 State Road	Parma		9.18	8.48	.00
27360	Tradesman Tavern (EFT)	5746 State Road	Parma		17.22	8.35	1.46
27405	Last Stop Inn	6200 State Road	Parma		6.62	5.79	.00
20					876.00	759.00	10.20

Route: 604 Once Per Month

Cus #	Name	Address	City
38076	Dollar Gen # 8052 (EDI)	5687 Broadview Road	Cleveland
38385	Walgreens #12634 (EFT)	1415 Rockside Road	Cleveland
49115	CVS #3322 (EFT)	2007 Brookpark Road	Cleveland
48225	CVS #3332 (EFT)	14000 Ridge Road	North Royalton
10324	CVS #10893	5812 Ridge Road	Parma
27142	Walgreens #03314 (EFT)	5400 Pearl Road	Parma
27207	Family Dollar # 2005 (EFT)	5455 Ridge Road	Parma
27215	Bar 1 West	5555 Ridge Road	Parma
27342	Family Dollar # 4577 (EFT)	5590 State Road	Parma
38415	Elks Lodge #1938	2300 Snow Road	Parma
38421	Cozumel Mex Restaurant (PAR)	2071 Snow Road	Parma
48120	CVS #4300	13777 Pearl Road	Strongsville

12