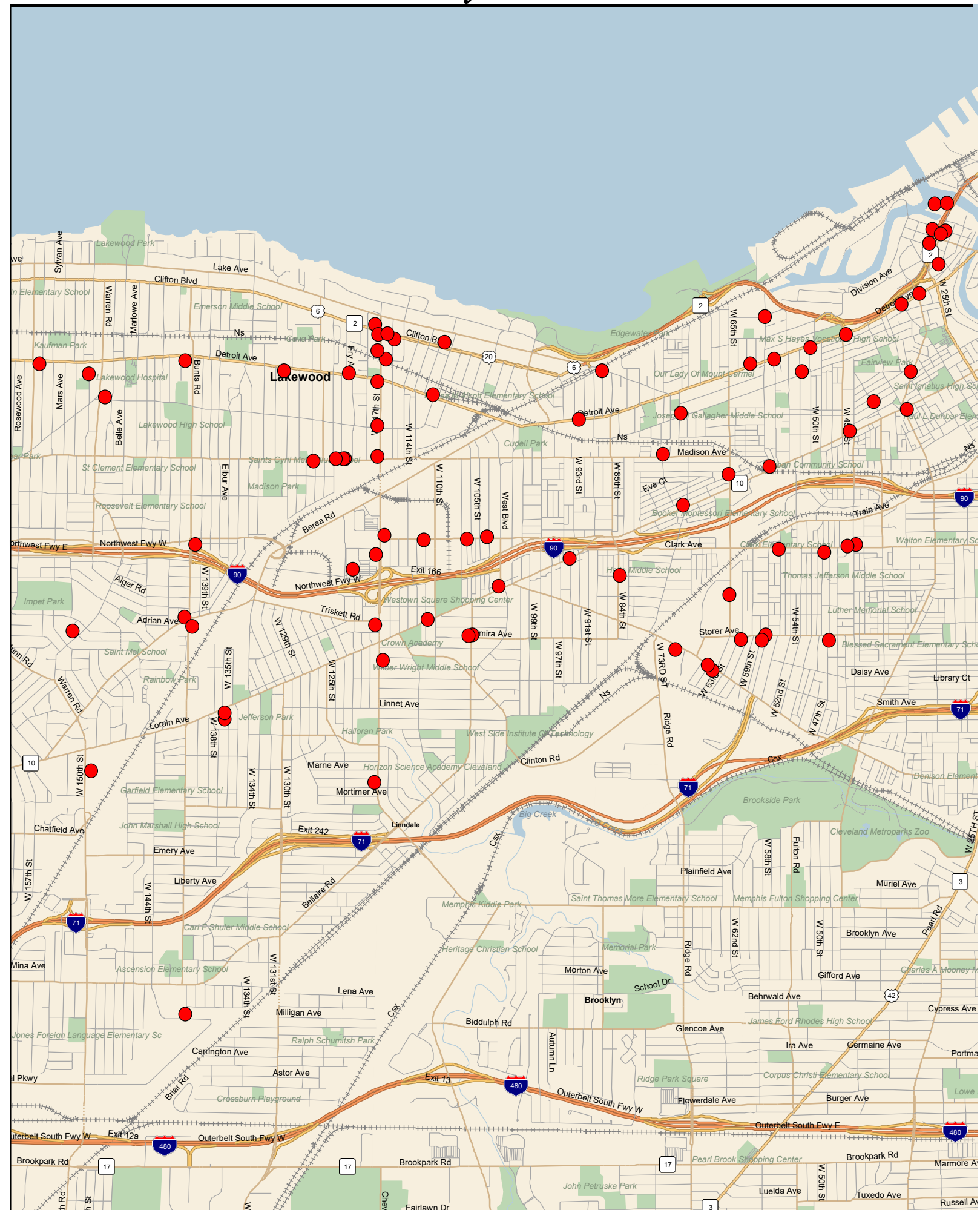


Territory Plot - 603



Route: 603 Overview Week 1

Day	Number Of Stops	CEs	Cases	Kegs
M	17	600.70	526.40	.40
T	18	656.30	585.80	1.60
W	16	796.30	720.00	2.50
F	18	445.80	403.20	2.40
	69	2,499.10	2,235.30	6.80

Route: 603 Monday Week 1

Cus #	Name	Address	City	Blk	CEs	Cases	Kegs
34082	Q's Gas & Go (Clark)	4322 Clark Avenue	Cleveland		34.43	29.04	.00
34095	Henry's Bar (EFT)	4416 Clark Avenue	Cleveland		21.96	21.96	.00
34115	Conv Food #3-102 (EFT)	4709 Clark Avenue	Cleveland		30.55	25.84	.00
34130	Cleveland Food Market (EFT)	5601 Clark Avenue	Cleveland		30.15	24.93	.00
34200	Gas USA (Denison)	6501 Denison Avenue	Cleveland		45.02	38.73	.00
34360	Conv Food #3-048	4701 Storer Avenue	Cleveland		49.02	41.57	.00
34380	Brown's Market	5800-04 Storer Avenue	Cleveland		88.85	75.95	.00
34385	Storer Foods Deli (EFT)	5815 Storer Avenue	Cleveland		28.16	22.16	.00
34400	One Stop Sunoco	6225 Storer Avenue	Cleveland		35.64	29.93	.00
41345	Weeks End Tavern (EFT)	3309 West 105th Street	Cleveland		32.28	32.63	.04
41393	Dairy Mart #5242 (F)	3387 West 117th Street	Cleveland		35.02	29.56	.00
50125	Corner Stop (EFT)	11026 Lorain Avenue	Cleveland		50.78	42.40	.00
50495	Gas USA (W 117)	3266 West 117th Street	Cleveland		23.20	22.06	.00
12008	Go Puff #194 (EFT CL)	3228 West 65th Street	Cleveland		14.24	14.31	.00
34205	Medieval Pub (CI)	6625 Denison Avenue	Cleveland		10.35	10.36	.00
42035	Sachsenheim Hall (EFT CI)	7001 Denison Avenue	Cleveland		6.82	4.70	.31
50455	Warren Village Beverage (EFT)	3330 Warren Road	Cleveland	X	64.20	60.30	.01
17					600.70	526.50	.30

Route: 603 Tuesday Week 1

Cus #	Name	Address	City	Blk	CEs	Cases	Kegs
40030	Adam Deli	4020 Bridge Avenue	Cleveland		18.86	15.47	.00
40124	Edgewater Cafe (CI)	4911 Detroit Avenue	Cleveland		7.97	7.97	.00
42265	Deli, The	7310 Franklin Avenue	Cleveland		46.22	41.13	.00
42300	Lorain Ave Supermarket (CC)	5802 Lorain Avenue	Cleveland		23.05	22.31	.00
42330	HP Gas W 73rd (EFT)	7310 Lorain Avenue	Cleveland		36.90	31.84	.00
42395	Alexandria Market	7602 Madison Avenue	Cleveland		56.86	46.95	.00
40135	Gordon Market	5605 Detroit Avenue	Cleveland		23.13	22.02	.00
40155	Shoreway Market	5910 Detroit Avenue	Cleveland		30.35	27.25	.00
40180	Ohio City Deli (CC)	5106 Franklin Boulevard	Cleveland		30.33	25.27	.00
40200	Ohio City Brew Stop	1828 Fulton Road	Cleveland		25.77	25.46	.00
40302	One Stop Gas Mart	4402 Lorain Avenue	Cleveland		36.40	32.15	.00
40650	Parkview Nite Club	1261 West 58th Street	Cleveland		10.50	10.50	.00
44171	Speedway #45485 (EDI)	1511 Warren Road	Lakewood		40.23	37.36	.00
44198	Merry Arts Lounge	15607 1/2 Detroit Avenue	Lakewood		32.12	22.77	1.59
44172	Marc's #35 (EFT)	14861 Detroit Avenue	Lakewood	X	34.04	30.91	.00
44425	Sapell's Food Basket (EFT)	1314 West 117th Street	Lakewood	X	105.26	94.41	.00
44110	Discount Drug Mart #41	13123 Detroit Avenue	Lakewood	X	54.59	52.06	.00
44130	Get Go #3431 (EFT)	14013 Detroit Avenue	Lakewood	X	43.69	39.93	.00
18					656.30	585.90	1.60

Route: 603 Wednesday Week 1

Cus #	Name	Address	City	Blk	CEs	Cases	Kegs
36352	McCarthy's Ale House (EFT)	1231 Main Avenue	Cleveland		9.90	7.72	.52
41384	Target #2226 (EFT)	3100 West 117th Street	Cleveland	X	21.18	24.54	.00
43415	Coast Guard W Pkwy (EFT)	13920 West Parkway	Cleveland	X	256.91	244.88	.00
50415	Mozie In Beverage	14016 Triskett Road	Cleveland	X	40.34	35.52	.00
50407	Circle K #5580	13951 Triskett Road	Cleveland	X	67.39	59.48	.00
41420	Mini Mart (CC W 117)	3778 West 117th Street	Cleveland	X	54.01	45.61	.00
50455	Warren Village Beverage (EFT)	3330 Warren Road	Cleveland	X	64.20	60.30	.01
41095	Speedy Gas & Grub	13601 Lorain Avenue	Cleveland	X	63.15	54.59	.00
36645	Carney's	1329 Washington Avenue	Cleveland		11.70	11.68	.00
40110	Linda's Superette	2716 Detroit Avenue	Cleveland		25.74	21.15	.00
43380	VFW #2533	3791 West 150th Street	Cleveland		16.21	16.21	.00
36630	Mulberry's	2316 Mulberry Avenue	Cleveland		13.26	8.52	.68
36331	Music Box Supper Club (EFT)	1148 Main Avenue Unit 200	Cleveland		18.50	8.91	1.29
41101	Marc's #03 (EFT)	13693 Lorain Avenue	Cleveland	X	43.26	39.36	.00
50470	North Coast Wine and Beer	1630 West 117th Street	Lakewood	X	41.47	35.59	.00
50060	Circle K #5241	13933 Lakewood Heights Boulevard	Lakewood	X	49.11	45.90	.00
16					796.30	720.00	2.50

Route: 603 Friday Week 1

Cus #	Name	Address	City	Blk	CEs	Cases	Kegs
42210	Avenue Deli	11006 Detroit Avenue	Cleveland		13.16	10.64	.00
42520	Eddie's Deli & Beverage	2236 West 103rd Street	Cleveland		24.26	21.93	.00
42640	Sawchyn's Cafe	10511 Western Avenue	Cleveland		28.53	28.81	.00
10436	Lucky's Market #19 (EFT)	11620 Clifton Boulevard	Cleveland		34.10	34.79	.00
44015	Clifton Mini Mart (EFT CB)	11022 Clifton Boulevard	Cleveland		40.23	34.95	.00
44025	Clifton E-Z Shoppe	11521 Clifton Boulevard	Cleveland		28.38	26.48	.00
50488	Get Go #3230 (EFT)	3038 West 117th Street	Cleveland		19.09	16.73	.00
42645	Western Tavern (EFT CI)	11121 Western Avenue	Cleveland		10.70	10.13	.07
50475	Shell Western #1403	2249 West 117th Street	Cleveland		30.48	28.52	.00
44418	Julien Shell (EFT)	11701 Clifton Boulevard	Lakewood		25.83	23.18	.00
44444	Franklin Gas	1538 West 117th Street	Lakewood		42.73	38.63	.00
44057	Walgreens #05206 (EFT)	11701 Detroit Avenue	Lakewood		14.55	13.32	.00
50186	Birdietown (EFT)	12501 Madison Avenue	Lakewood		12.76	12.42	.06
44198	Merry Arts Lounge	15607 1/2 Detroit Avenue	Lakewood		32.12	22.77	1.59
44430	Express Deli (Lakewood)	1337 West 117th Street	Lakewood		29.92	25.22	.00
50150	East End Bistro & Pub	11922 Madison Avenue	Lakewood		27.63	25.82	.25
50160	Flying Rib, The (EFT)	11926 Madison Avenue	Lakewood		13.68	11.23	.41
44085	Five O'Clock Bar	11904-06 Detroit Avenue	Lakewood		17.65	17.61	.00
18					445.80	403.00	2.40

Route: 603 Overview Week 2

Day	Number Of Stops	CEs	Cases	Kegs
M	16	581.40	509.00	.40
T	21	712.10	628.50	1.60
W	17	785.60	710.40	2.50
F	19	514.10	451.60	3.10
	73	2,593.20	2,299.50	7.50

Route: 603 Monday Week 2

Cus #	Name	Address	City	Blk	CEs	Cases	Kegs
34400	One Stop Sunoco	6225 Storer Avenue	Cleveland		35.64	29.93	.00
41345	Weeks End Tavern (EFT)	3309 West 105th Street	Cleveland		32.28	32.63	.04
41393	Dairy Mart #5242 (F)	3387 West 117th Street	Cleveland		35.02	29.56	.00
50125	Corner Stop (EFT)	11026 Lorain Avenue	Cleveland		50.78	42.40	.00
50495	Gas USA (W 117)	3266 West 117th Street	Cleveland		23.20	22.06	.00
41350	Almira Beverage	3312 West 105th Street	Cleveland		32.82	29.44	.00
12008	Go Puff #194 (EFT CL)	3228 West 65th Street	Cleveland		14.24	14.31	.00
34205	Medieval Pub (CI)	6625 Denison Avenue	Cleveland		10.35	10.36	.00
42035	Sachsenheim Hall (EFT CI)	7001 Denison Avenue	Cleveland		6.82	4.70	.31
50455	Warren Village Beverage (EFT)	3330 Warren Road	Cleveland	X	64.20	60.30	.01
34082	Q's Gas & Go (Clark)	4322 Clark Avenue	Cleveland		34.43	29.04	.00
34115	Conv Food #3-102 (EFT)	4709 Clark Avenue	Cleveland		30.55	25.84	.00
34200	Gas USA (Denison)	6501 Denison Avenue	Cleveland		45.02	38.73	.00
34360	Conv Food #3-048	4701 Storer Avenue	Cleveland		49.02	41.57	.00
34380	Brown's Market	5800-04 Storer Avenue	Cleveland		88.85	75.95	.00
34385	Storer Foods Deli (EFT)	5815 Storer Avenue	Cleveland		28.16	22.16	.00
16					581.40	509.00	.30

Route: 603 Tuesday Week 2

Cus #	Name	Address	City	Blk	CEs	Cases	Kegs
40030	Adam Deli	4020 Bridge Avenue	Cleveland		18.86	15.47	.00
40135	Gordon Market	5605 Detroit Avenue	Cleveland		23.13	22.02	.00
40125	Thomas Beverage	4423 Detroit Avenue	Cleveland		14.41	12.11	.00
40155	Shoreway Market	5910 Detroit Avenue	Cleveland		30.35	27.25	.00
40180	Ohio City Deli (CC)	5106 Franklin Boulevard	Cleveland		30.33	25.27	.00
40277	Marathon (Lorain)	3501 Lorain Avenue	Cleveland		28.16	24.18	.00
40302	One Stop Gas Mart	4402 Lorain Avenue	Cleveland		36.40	32.15	.00
40650	Parkview Nite Club	1261 West 58th Street	Cleveland		10.50	10.50	.00
42265	Deli, The	7310 Franklin Avenue	Cleveland		46.22	41.13	.00
42260	JukeBox (EFT CI)	1404-06 West 29th Street	Cleveland		4.46	4.64	.00
40124	Edgewater Cafe (CI)	4911 Detroit Avenue	Cleveland		7.97	7.97	.00
42560	R & J Market	2044 West 65th Street	Cleveland		34.56	27.29	.00
42300	Lorain Ave Supermarket (CC)	5802 Lorain Avenue	Cleveland		23.05	22.31	.00
42330	HP Gas W 73rd (EFT)	7310 Lorain Avenue	Cleveland		36.90	31.84	.00
42395	Alexandria Market	7602 Madison Avenue	Cleveland		56.86	46.95	.00
44171	Speedway #45485 (EDI)	1511 Warren Road	Lakewood		40.23	37.36	.00
44198	Merry Arts Lounge	15607 1/2 Detroit Avenue	Lakewood		32.12	22.77	1.59
44172	Marc's #35 (EFT)	14861 Detroit Avenue	Lakewood	X	34.04	30.91	.00
44425	Sapell's Food Basket (EFT)	1314 West 117th Street	Lakewood	X	105.26	94.41	.00
44110	Discount Drug Mart #41	13123 Detroit Avenue	Lakewood	X	54.59	52.06	.00
44130	Get Go #3431 (EFT)	14013 Detroit Avenue	Lakewood	X	43.69	39.93	.00
21					712.10	628.60	1.60

Route: 603 Wednesday Week 2

Cus #	Name	Address	City	Blk	CEs	Cases	Kegs
36350	Harbor Inn Cafe	1219 Main Avenue	Cleveland		15.08	14.32	.00
36352	McCarthy's Ale House (EFT)	1231 Main Avenue	Cleveland		9.90	7.72	.52
40110	Linda's Superette	2716 Detroit Avenue	Cleveland		25.74	21.15	.00
36630	Mulberry's	2316 Mulberry Avenue	Cleveland		13.26	8.52	.68
36331	Music Box Supper Club (EFT)	1148 Main Avenue Unit 200	Cleveland		18.50	8.91	1.29
41384	Target #2226 (EFT)	3100 West 117th Street	Cleveland	X	21.18	24.54	.00
41101	Marc's #03 (EFT)	13693 Lorain Avenue	Cleveland	X	43.26	39.36	.00
36330	Shooters On The Water	1148 Main Avenue Unit 600	Cleveland		.02	.00	.00
36167	Globe Iron (EFT CI)	2325 Elm Street	Cleveland		2.04	4.04	.00
43415	Coast Guard W Pkwy (EFT)	13920 West Parkway	Cleveland	X	256.91	244.88	.00
50415	Mozie In Beverage	14016 Triskett Road	Cleveland	X	40.34	35.52	.00
50407	Circle K #5580	13951 Triskett Road	Cleveland	X	67.39	59.48	.00
41420	Mini Mart (CC W 117)	3778 West 117th Street	Cleveland	X	54.01	45.61	.00
50455	Warren Village Beverage (EFT)	3330 Warren Road	Cleveland	X	64.20	60.30	.01
41095	Speedy Gas & Grub	13601 Lorain Avenue	Cleveland	X	63.15	54.59	.00
50470	North Coast Wine and Beer	1630 West 117th Street	Lakewood	X	41.47	35.59	.00
50060	Circle K #5241	13933 Lakewood Heights Boulevard	Lakewood	X	49.11	45.90	.00
17					785.60	710.40	2.50

Route: 603 Friday Week 2

Cus #	Name	Address	City	Blk	CEs	Cases	Kegs
50475	Shell Western #1403	2249 West 117th Street	Cleveland		30.48	28.52	.00
42280	Edgewater Deli	8701 Lake Avenue	Cleveland		19.43	15.21	.00
42520	Eddie's Deli & Beverage	2236 West 103rd Street	Cleveland		24.26	21.93	.00
42610	Corner Store	3175 West 84th Street	Cleveland		29.88	25.30	.00
42640	Sawchyn's Cafe	10511 Western Avenue	Cleveland		28.53	28.81	.00
44015	Clifton Mini Mart (EFT CB)	11022 Clifton Boulevard	Cleveland		40.23	34.95	.00
44025	Clifton E-Z Shoppe	11521 Clifton Boulevard	Cleveland		28.38	26.48	.00
50092	BP #4431 (F)	10202 Lorain Avenue	Cleveland		30.92	26.11	.00
42645	Western Tavern (EFT CI)	11121 Western Avenue	Cleveland		10.70	10.13	.07
10436	Lucky's Market #19 (EFT)	11620 Clifton Boulevard	Cleveland		34.10	34.79	.00
42352	Mike's Beverage & Deli	9402 Lorain Avenue	Cleveland		42.34	33.57	.00
42175	Cocktails Cleveland (EFT)	9208 Detroit Avenue	Cleveland		14.71	14.71	.00
50488	Get Go #3230 (EFT)	3038 West 117th Street	Cleveland		19.09	16.73	.00
44047	CVS #3329 (EFT)	11706 Clifton Boulevard	Cleveland		29.84	27.04	.00
44198	Merry Arts Lounge	15607 1/2 Detroit Avenue	Lakewood		32.12	22.77	1.59
50165	Winchester Music Tavern	12112 Madison Avenue	Lakewood		15.06	8.86	.76
44444	Franklin Gas	1538 West 117th Street	Lakewood		42.73	38.63	.00
50150	East End Bistro & Pub	11922 Madison Avenue	Lakewood		27.63	25.82	.25
50160	Flying Rib, The (EFT)	11926 Madison Avenue	Lakewood		13.68	11.23	.41
19					514.10	451.50	3.10

Route: 603 Once Per Month

Cus #	Name	Address	City
40164	Family Dollar # 5559 (EFT)	7301 Detroit Avenue	Cleveland
40660	Zone Car	1303 West 58th Street	Cleveland
50105	Family Dollar #24807 (EFT)	10820 Lorain Avenue	Cleveland
50490	BP Unimart #243 (F)	3065 West 117th Street	Cleveland
44175	Rozi's Wine House	14900 Detroit Avenue	Lakewood
44179	Dollar Gen #13935 (EDI)	15311 Detroit Avenue	Lakewood
44181	Tapster Cleveland (EFT)	15320 Detroit Avenue	Lakewood
44185	CVS #3340 (EFT)	15501 Detroit Avenue	Lakewood
50170	Family Dollar # 5813 (EFT)	12200 Madison Avenue	Lakewood

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