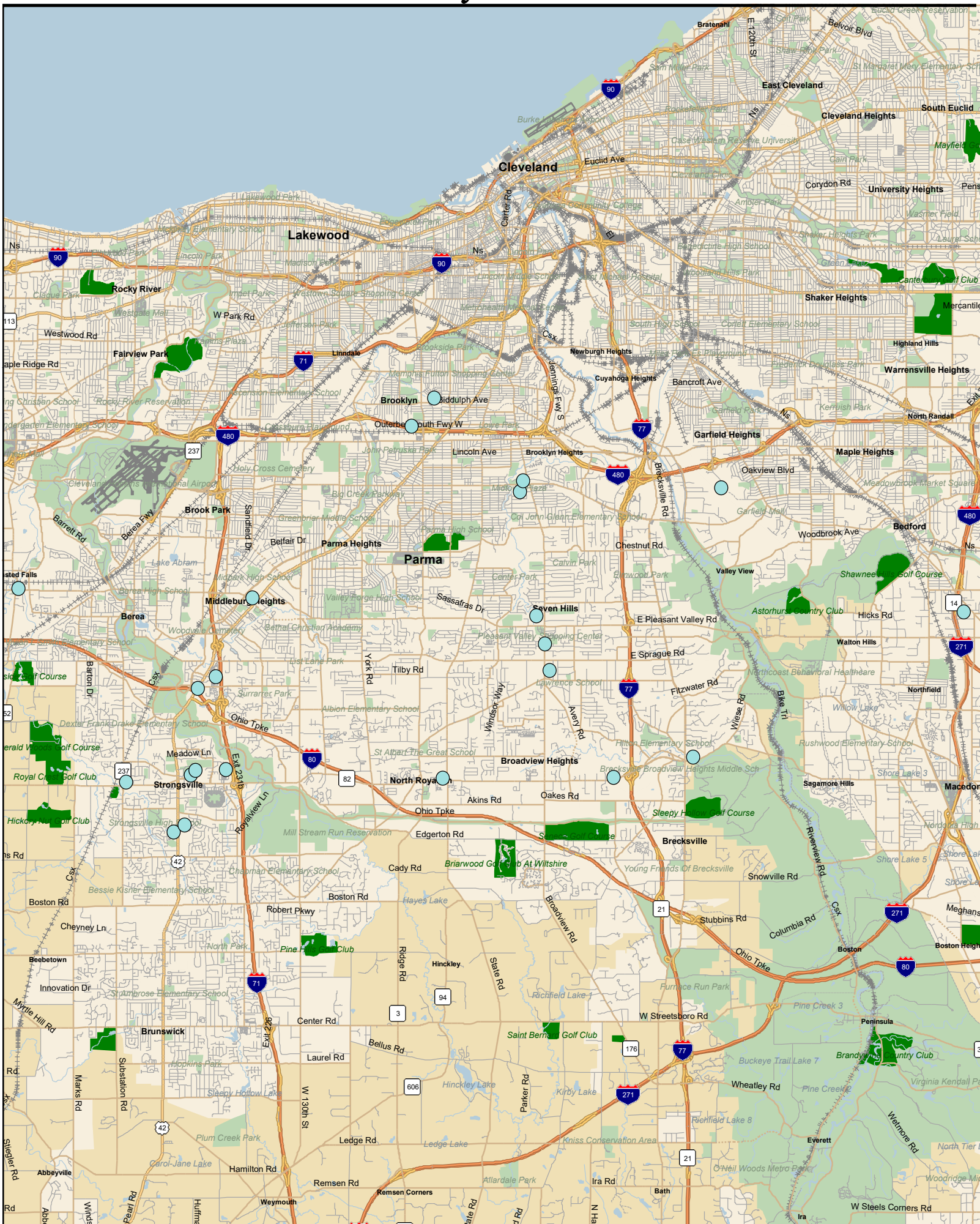


Territory Plot - 704



Route: 704 Overview Week 1

Day	Number Of Stops	CEs	Cases	Kegs
M	8	778.50	771.80	.30
T	9	607.90	642.30	.00
W	9	665.60	695.90	.40
F	9	588.40	608.60	.00
	35	2,640.50	2,718.50	.80

Route: 704 Monday Week 1

Cus #	Name	Address	City	Blk	CEs	Cases	Kegs
27065	Giant Eagle #6376 (EFT)	6600 Biddulph Road	Brooklyn	X	125.64	124.26	.00
49420	Marc's #12 (EFT)	7359 Northcliff Avenue	Brooklyn	X	43.59	41.59	.00
47080	Discount Drug Mart #28	8190 Columbia Road	Olmsted Falls	X	62.45	61.56	.00
48178	Marc's #41 (EFT)	16224 Pearl Road	Strongsville	X	58.39	54.92	.00
48065	Wal Mart Super 2266 (EFT)	8585 Pearl Road	Strongsville	X	122.13	131.43	.00
48289	Costco Wholesale # 625 (EFT)	16690 Royalton Road	Strongsville	X	150.16	132.50	.00
48180	GE# 4086 Market District (EFT)	15919 Pearl Road	Strongsville	X	143.88	153.47	.33
47273	Discount Drug Mart #84	13919 Prospect Road	Strongsville	X	72.27	72.04	.00
8					778.50	771.80	.30

Route: 704 Tuesday Week 1

Cus #	Name	Address	City	Blk	CEs	Cases	Kegs
38277	Heinen's #17 (EFT)	8383 Chippewa Road	Brecksville	X	65.04	79.13	.00
38212	Marc's #67 (EFT)	8003 Broadview Road	Broadview Heights	X	36.04	34.28	.00
38312	Giant Eagle #4088 (EFT)	4343 East Royalton Road	Broadview Heights	X	82.86	89.28	.00
28737	Giant Eagle # 218 (EFT)	5744 Transportation Boulevard	Garfield Heights	X	61.51	64.31	.00
48220	Giant Eagle # 204 (EFT)	6000 Royalton Road	North Royalton	X	70.11	74.06	.00
38080	Giant Eagle #1635	1825 Snow Road	Parma	X	77.65	78.56	.01
38135	Giant Eagle #6388 (EFT)	7400 Broadview Road	Parma	X	59.09	60.68	.00
38390	Marc's #46 (EFT)	1650 Snow Road	Parma	X	44.91	41.61	.00
10902	Meijer # 321 (EFT)	7701 Broadview Road	Seven Hills	X	110.75	120.36	.00
9					608.00	642.40	.00

Route: 704 Wednesday Week 1

Cus #	Name	Address	City	Blk	CEs	Cases	Kegs
49420	Marc's #12 (EFT)	7359 Northcliff Avenue	Brooklyn	X	43.59	41.59	.00
27065	Giant Eagle #6376 (EFT)	6600 Biddulph Road	Brooklyn	X	125.64	124.26	.00
26150	Heinen's #11 (EFT)	15300 Bagley Road	Middleburg Heights	X	35.57	42.77	.00
48125	Heinen's #20 (EFT)	18300 Royalton Road	Strongsville	X	45.25	50.84	.07
48178	Marc's #41 (EFT)	16224 Pearl Road	Strongsville	X	58.39	54.92	.00
48065	Wal Mart Super 2266 (EFT)	8585 Pearl Road	Strongsville	X	122.13	131.43	.00
48180	GE# 4086 Market District (EFT)	15919 Pearl Road	Strongsville	X	143.88	153.47	.33
48122	Target #0985 (EFT)	18200 Royalton Road	Strongsville	X	34.87	40.93	.00
11207	Discount Drug Mart #93	9133 Pearl Road	Strongsville	X	56.27	55.66	.00
9					665.60	695.90	.40

Route: 704 Friday Week 1

Cus #	Name	Address	City	Blk	CEs	Cases	Kegs
38212	Marc's #67 (EFT)	8003 Broadview Road	Broadview Heights	X	36.04	34.28	.00
38312	Giant Eagle #4088 (EFT)	4343 East Royalton Road	Broadview Heights	X	82.86	89.28	.00
28737	Giant Eagle # 218 (EFT)	5744 Transportation Boulevard	Garfield Heights	X	61.51	64.31	.00
48220	Giant Eagle # 204 (EFT)	6000 Royalton Road	North Royalton	X	70.11	74.06	.00
30272	Sam's Club #6302 (EFT)	23300 Broadway Avenue	Oakwood	X	45.52	45.45	.00
38080	Giant Eagle #1635	1825 Snow Road	Parma	X	77.65	78.56	.01
38135	Giant Eagle #6388 (EFT)	7400 Broadview Road	Parma	X	59.09	60.68	.00
38390	Marc's #46 (EFT)	1650 Snow Road	Parma	X	44.91	41.61	.00
10902	Meijer # 321 (EFT)	7701 Broadview Road	Seven Hills	X	110.75	120.36	.00
9					588.40	608.70	.00

Route: 704 Overview Week 2

Day	Number Of Stops	CEs	Cases	Kegs
M	8	778.50	771.80	.30
T	9	607.90	642.30	.00
W	9	665.60	695.90	.40
F	9	588.40	608.60	.00
	35	2,640.50	2,718.50	.80

Route: 704 Monday Week 2

Cus #	Name	Address	City	Blk	CEs	Cases	Kegs
27065	Giant Eagle #6376 (EFT)	6600 Biddulph Road	Brooklyn	X	125.64	124.26	.00
49420	Marc's #12 (EFT)	7359 Northcliff Avenue	Brooklyn	X	43.59	41.59	.00
47080	Discount Drug Mart #28	8190 Columbia Road	Olmsted Falls	X	62.45	61.56	.00
48178	Marc's #41 (EFT)	16224 Pearl Road	Strongsville	X	58.39	54.92	.00
48065	Wal Mart Super 2266 (EFT)	8585 Pearl Road	Strongsville	X	122.13	131.43	.00
48289	Costco Wholesale # 625 (EFT)	16690 Royalton Road	Strongsville	X	150.16	132.50	.00
48180	GE# 4086 Market District (EFT)	15919 Pearl Road	Strongsville	X	143.88	153.47	.33
47273	Discount Drug Mart #84	13919 Prospect Road	Strongsville	X	72.27	72.04	.00
8					778.50	771.80	.30

Route: 704 Tuesday Week 2

Cus #	Name	Address	City	Blk	CEs	Cases	Kegs
38277	Heinen's #17 (EFT)	8383 Chippewa Road	Brecksville	X	65.04	79.13	.00
38212	Marc's #67 (EFT)	8003 Broadview Road	Broadview Heights	X	36.04	34.28	.00
38312	Giant Eagle #4088 (EFT)	4343 East Royalton Road	Broadview Heights	X	82.86	89.28	.00
28737	Giant Eagle # 218 (EFT)	5744 Transportation Boulevard	Garfield Heights	X	61.51	64.31	.00
48220	Giant Eagle # 204 (EFT)	6000 Royalton Road	North Royalton	X	70.11	74.06	.00
38390	Marc's #46 (EFT)	1650 Snow Road	Parma	X	44.91	41.61	.00
38080	Giant Eagle #1635	1825 Snow Road	Parma	X	77.65	78.56	.01
38135	Giant Eagle #6388 (EFT)	7400 Broadview Road	Parma	X	59.09	60.68	.00
10902	Meijer # 321 (EFT)	7701 Broadview Road	Seven Hills	X	110.75	120.36	.00
9					608.00	642.40	.00

Route: 704 Wednesday Week 2

Cus #	Name	Address	City	Blk	CEs	Cases	Kegs
49420	Marc's #12 (EFT)	7359 Northcliff Avenue	Brooklyn	X	43.59	41.59	.00
27065	Giant Eagle #6376 (EFT)	6600 Biddulph Road	Brooklyn	X	125.64	124.26	.00
26150	Heinen's #11 (EFT)	15300 Bagley Road	Middleburg Heights	X	35.57	42.77	.00
48065	Wal Mart Super 2266 (EFT)	8585 Pearl Road	Strongsville	X	122.13	131.43	.00
48180	GE# 4086 Market District (EFT)	15919 Pearl Road	Strongsville	X	143.88	153.47	.33
48125	Heinen's #20 (EFT)	18300 Royalton Road	Strongsville	X	45.25	50.84	.07
48178	Marc's #41 (EFT)	16224 Pearl Road	Strongsville	X	58.39	54.92	.00
48122	Target #0985 (EFT)	18200 Royalton Road	Strongsville	X	34.87	40.93	.00
11207	Discount Drug Mart #93	9133 Pearl Road	Strongsville	X	56.27	55.66	.00
9					665.60	695.90	.40

Route: 704 Friday Week 2

Cus #	Name	Address	City	Blk	CEs	Cases	Kegs
38212	Marc's #67 (EFT)	8003 Broadview Road	Broadview Heights	X	36.04	34.28	.00
38312	Giant Eagle #4088 (EFT)	4343 East Royalton Road	Broadview Heights	X	82.86	89.28	.00
28737	Giant Eagle # 218 (EFT)	5744 Transportation Boulevard	Garfield Heights	X	61.51	64.31	.00
48220	Giant Eagle # 204 (EFT)	6000 Royalton Road	North Royalton	X	70.11	74.06	.00
30272	Sam's Club #6302 (EFT)	23300 Broadway Avenue	Oakwood	X	45.52	45.45	.00
38080	Giant Eagle #1635	1825 Snow Road	Parma	X	77.65	78.56	.01
38135	Giant Eagle #6388 (EFT)	7400 Broadview Road	Parma	X	59.09	60.68	.00
38390	Marc's #46 (EFT)	1650 Snow Road	Parma	X	44.91	41.61	.00
10902	Meijer # 321 (EFT)	7701 Broadview Road	Seven Hills	X	110.75	120.36	.00
9					588.40	608.70	.00