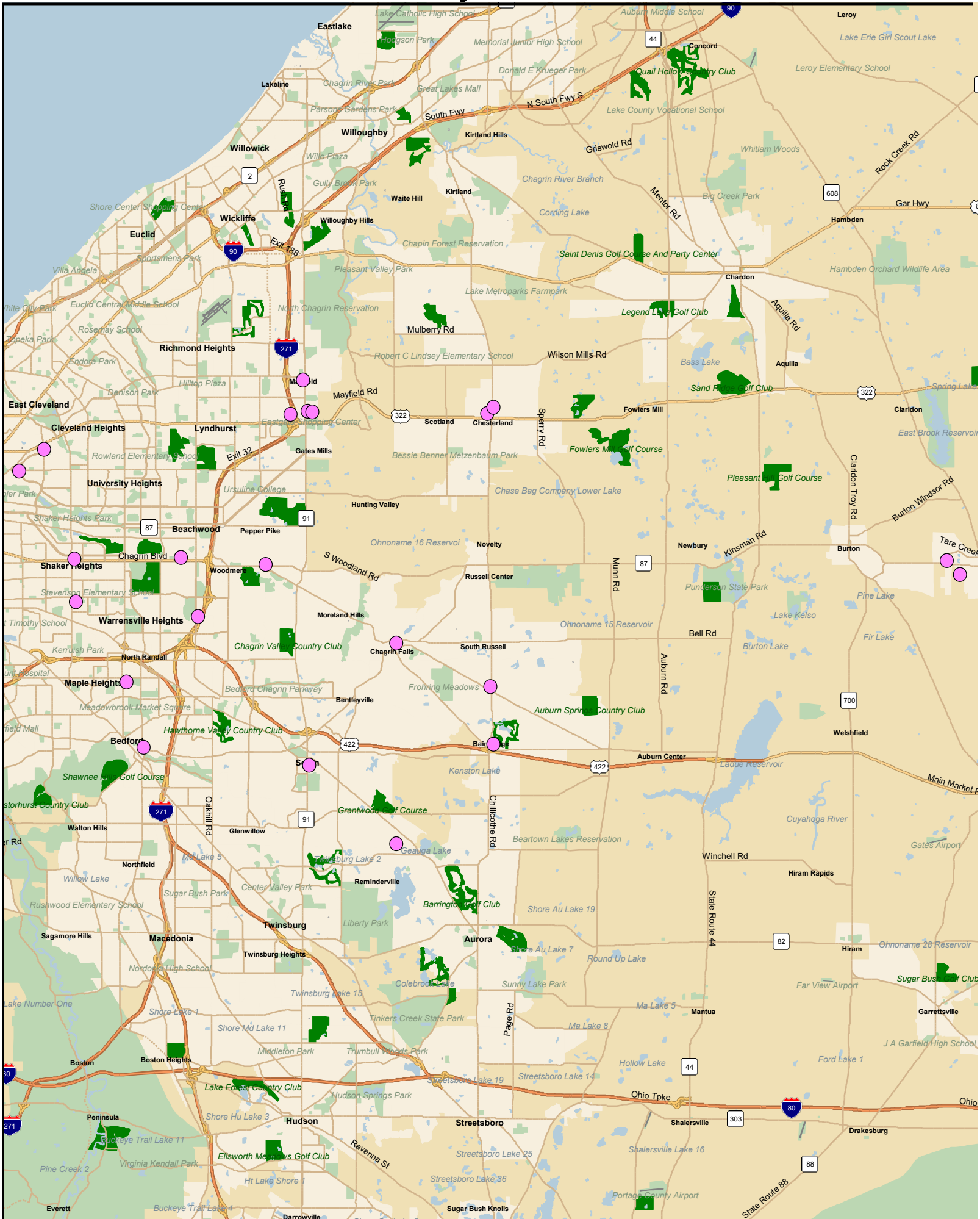


Territory Plot - 703



Route: 703 Overview Week 1

Day	Number Of Stops	CEs	Cases	Kegs
M	3	285.00	283.30	.00
T	9	596.10	626.60	.20
W	6	419.00	419.60	.00
F	11	688.20	739.20	.00
	29	1,988.30	2,068.70	.20

Route: 703 Monday Week 1

Cus #	Name	Address	City	Blk	CEs	Cases	Kegs
20540	Giant Eagle # 515 (EFT)	8575 Tanglewood Square	Chagrin Falls	X	112.92	117.22	.00
20575	Giant Eagle #4133 (EFT)	15400 West High Street	Middlefield	X	79.11	74.03	.00
20581	Wal Mart Super 5387 (EFT)	15050 South Springdale Avenue	Middlefield	X	92.96	92.03	.00
3					285.00	283.20	.00

Route: 703 Tuesday Week 1

Cus #	Name	Address	City	Blk	CEs	Cases	Kegs
20092	Wal Mart Super 3250 (EFT)	7235 Market Place Drive	Aurora	X	85.96	93.53	.00
29230	Giant Eagle #5830 (EFT)	24601 Chagrin Boulevard	Beachwood	X	47.83	51.09	.00
30405	Giant Eagle # 209 (EFT)	900 Northfield Road	Bedford	X	71.58	68.36	.00
11412	Heinen's #22 (EFT)	20 Plaza Drive	Chagrin Falls		33.00	37.25	.13
21665	Giant Eagle # 203 (EFT)	12692 West Geauga Plaza	Chesterland	X	54.31	57.44	.00
54312	Dave's # 14 (EFT Harvard)	16820 Harvard Avenue	Cleveland	X	73.72	72.93	.00
30577	Giant Eagle #6414 (EFT)	5321 Warrensville Center Road	Maple Heights	X	79.97	77.65	.00
29185	Heinen's # 1 (EFT)	16611 Chagrin Boulevard	Shaker Heights	X	49.13	59.18	.00
30145	GE# 228 Market District (EFT)	34310 Aurora Road	Solon	X	100.64	109.17	.04
9					596.10	626.50	.10

Route: 703 Wednesday Week 1

Cus #	Name	Address	City	Blk	CEs	Cases	Kegs
20132	Heinen's #14 (EFT)	8482 East Washington Street	Chagrin Falls	X	59.38	69.51	.02
20540	Giant Eagle # 515 (EFT)	8575 Tanglewood Square	Chagrin Falls	X	112.92	117.22	.00
31225	Marc's #64 (EFT)	1833 Coventry Road	Cleveland Heights		37.11	32.73	.00
31150	Grocery Outlet #808 (EFT CH)	12438 Cedar Road	Cleveland Heights		37.51	34.13	.00
20575	Giant Eagle #4133 (EFT)	15400 West High Street	Middlefield	X	79.11	74.03	.00
20581	Wal Mart Super 5387 (EFT)	15050 South Springdale Avenue	Middlefield	X	92.96	92.03	.00
6					419.00	419.50	.00

Route: 703 Friday Week 1

Cus #	Name	Address	City	Blk	CEs	Cases	Kegs
20092	Wal Mart Super 3250 (EFT)	7235 Market Place Drive	Aurora	X	85.96	93.53	.00
29230	Giant Eagle #5830 (EFT)	24601 Chagrin Boulevard	Beachwood	X	47.83	51.09	.00
21170	Discount Drug Mart #34	12575 Chillicothe Road	Chesterland	X	39.11	40.13	.00
21665	Giant Eagle # 203 (EFT)	12692 West Geauga Plaza	Chesterland	X	54.31	57.44	.00
33560	Heinen's #10 (EFT)	860 Som Center Road	Mayfield	X	75.91	93.41	.00
33050	Costco Wholesale # 344 (EFT)	1409 Golden Gate Boulevard	Mayfield Heights	X	123.40	112.15	.00
33573	Target #1324 (EFT)	1285 Som Center Road	Mayfield Heights	X	27.75	33.06	.00
33035	Marc's #02 (EFT)	6695 Eastgate Drive	Mayfield Heights	X	50.40	47.48	.00
29610	Heinen's # 5 (EFT)	30849 Pine Tree Road	Pepper Pike	X	71.17	89.73	.00
30145	GE# 228 Market District (EFT)	34310 Aurora Road	Solon	X	100.64	109.17	.04
29643	BJ'S Wholesale Club #122 (EFT)	4365 Richmond Road	Warrensville		11.74	12.04	.00
11					688.20	739.20	.00

Route: 703 Overview Week 2

Day	Number Of Stops	CEs	Cases	Kegs
M	3	285.00	283.30	.00
T	9	596.10	626.60	.20
W	6	419.00	419.60	.00
F	11	688.20	739.20	.00
	29	1,988.30	2,068.70	.20

Route: 703 Monday Week 2

Cus #	Name	Address	City	Blk	CEs	Cases	Kegs
20540	Giant Eagle # 515 (EFT)	8575 Tanglewood Square	Chagrin Falls	X	112.92	117.22	.00
20575	Giant Eagle #4133 (EFT)	15400 West High Street	Middlefield	X	79.11	74.03	.00
20581	Wal Mart Super 5387 (EFT)	15050 South Springdale Avenue	Middlefield	X	92.96	92.03	.00
3					285.00	283.20	.00

Route: 703 Tuesday Week 2

Cus #	Name	Address	City	Blk	CEs	Cases	Kegs
20092	Wal Mart Super 3250 (EFT)	7235 Market Place Drive	Aurora	X	85.96	93.53	.00
29230	Giant Eagle #5830 (EFT)	24601 Chagrin Boulevard	Beachwood	X	47.83	51.09	.00
30405	Giant Eagle # 209 (EFT)	900 Northfield Road	Bedford	X	71.58	68.36	.00
11412	Heinen's #22 (EFT)	20 Plaza Drive	Chagrin Falls		33.00	37.25	.13
21665	Giant Eagle # 203 (EFT)	12692 West Geauga Plaza	Chesterland	X	54.31	57.44	.00
54312	Dave's # 14 (EFT Harvard)	16820 Harvard Avenue	Cleveland	X	73.72	72.93	.00
30577	Giant Eagle #6414 (EFT)	5321 Warrensville Center Road	Maple Heights	X	79.97	77.65	.00
29185	Heinen's # 1 (EFT)	16611 Chagrin Boulevard	Shaker Heights	X	49.13	59.18	.00
30145	GE# 228 Market District (EFT)	34310 Aurora Road	Solon	X	100.64	109.17	.04
9					596.10	626.50	.10

Route: 703 Wednesday Week 2

Cus #	Name	Address	City	Blk	CEs	Cases	Kegs
20132	Heinen's #14 (EFT)	8482 East Washington Street	Chagrin Falls	X	59.38	69.51	.02
20540	Giant Eagle # 515 (EFT)	8575 Tanglewood Square	Chagrin Falls	X	112.92	117.22	.00
31225	Marc's #64 (EFT)	1833 Coventry Road	Cleveland Heights		37.11	32.73	.00
31150	Grocery Outlet #808 (EFT CH)	12438 Cedar Road	Cleveland Heights		37.51	34.13	.00
20575	Giant Eagle #4133 (EFT)	15400 West High Street	Middlefield	X	79.11	74.03	.00
20581	Wal Mart Super 5387 (EFT)	15050 South Springdale Avenue	Middlefield	X	92.96	92.03	.00
6					419.00	419.50	.00

Route: 703 Friday Week 2

Cus #	Name	Address	City	Blk	CEs	Cases	Kegs
20092	Wal Mart Super 3250 (EFT)	7235 Market Place Drive	Aurora	X	85.96	93.53	.00
29230	Giant Eagle #5830 (EFT)	24601 Chagrin Boulevard	Beachwood	X	47.83	51.09	.00
21170	Discount Drug Mart #34	12575 Chillicothe Road	Chesterland	X	39.11	40.13	.00
21665	Giant Eagle # 203 (EFT)	12692 West Geauga Plaza	Chesterland	X	54.31	57.44	.00
33560	Heinen's #10 (EFT)	860 Som Center Road	Mayfield	X	75.91	93.41	.00
33050	Costco Wholesale # 344 (EFT)	1409 Golden Gate Boulevard	Mayfield Heights	X	123.40	112.15	.00
33573	Target #1324 (EFT)	1285 Som Center Road	Mayfield Heights	X	27.75	33.06	.00
33035	Marc's #02 (EFT)	6695 Eastgate Drive	Mayfield Heights	X	50.40	47.48	.00
29610	Heinen's # 5 (EFT)	30849 Pine Tree Road	Pepper Pike	X	71.17	89.73	.00
30145	GE# 228 Market District (EFT)	34310 Aurora Road	Solon	X	100.64	109.17	.04
29643	BJ'S Wholesale Club #122 (EFT)	4365 Richmond Road	Warrensville		11.74	12.04	.00
11					688.20	739.20	.00