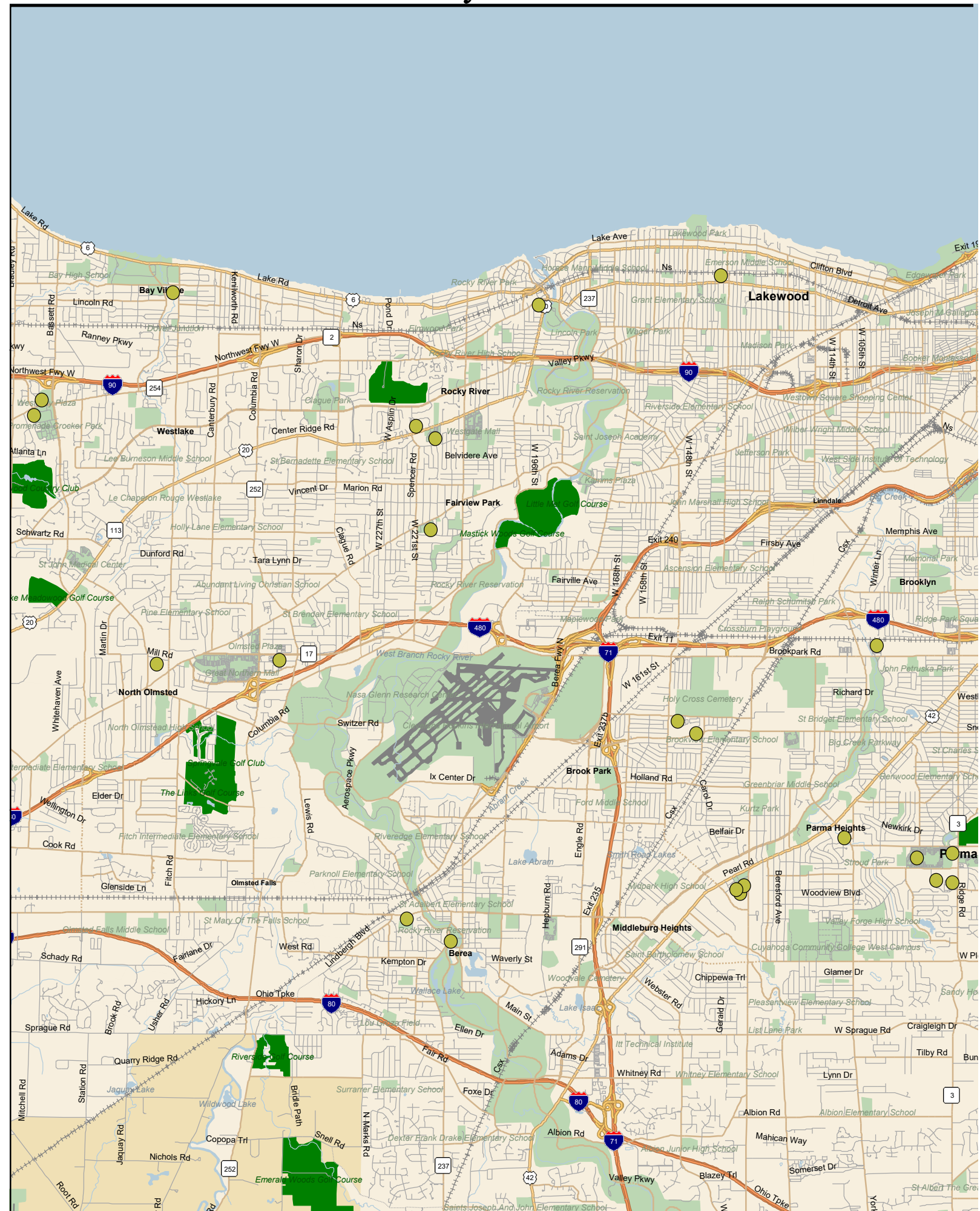


Territory Plot - 702



Route: 702 Overview Week 1

Day	Number Of Stops	CEs	Cases	Kegs
M	9	695.60	712.90	.00
T	9	743.20	768.80	.00
W	9	720.10	728.80	.00
F	11	865.00	908.80	.00
	38	3,024.00	3,119.10	.00

Route: 702 Monday Week 1

Cus #	Name	Address	City	Blk	CEs	Cases	Kegs
47315	Giant Eagle #2108 (EFT)	50 West Bridge Street	Berea	X	58.58	59.87	.00
26375	Marc's #66 (EFT)	371 West Bagley Road	Berea	X	84.30	80.73	.00
26229	Wal Mart 2073 (EFT)	10000 Brookpark Road	Cleveland	X	67.42	73.68	.00
39220	Marc's #01 (EFT)	6849 Southland Drive	Middleburg Heights	X	65.19	61.35	.00
39222	Giant Eagle # 217 (EFT)	6869 Southland Drive	Middleburg Heights	X	119.33	121.22	.00
39335	Wal Mart 5082 (EFT)	8303 West Ridgewood Drive	Parma	X	92.59	101.72	.00
39025	Giant Eagle #5817 (EFT)	7939 Day Drive	Parma	X	134.20	138.25	.00
39199	Target #0792 (EFT)	6850 Ridge Road	Parma	X	24.06	29.07	.00
39442	Discount Drug Mart #35	6476 York Road	Parma Heights	X	49.97	46.97	.00
9					695.60	712.90	.00

Route: 702 Tuesday Week 1

Cus #	Name	Address	City	Blk	CEs	Cases	Kegs
26332	Giant Eagle # 465 (EFT)	14650 Snow Road	Brook Park	X	78.92	80.51	.00
41262	Giant Eagle #5810 (EFT)	21593 Lorain Road	Fairview Park	X	60.21	60.78	.00
44140	Giant Eagle #5831 (EFT)	14100 Detroit Avenue	Lakewood	X	59.42	63.88	.00
45275	Giant Eagle #6359 (EFT)	27246 Lorain Road	North Olmsted	X	141.59	148.03	.00
45113	Wal Mart 2316 (EFT)	24801 Brookpark Road	North Olmsted	X	106.26	112.61	.00
46095	Marc's #13 (EFT)	21661 Center Ridge Road	Rocky River	X	74.03	69.75	.00
46230	Giant Eagle #1297 (EFT)	22160 Center Ridge Road	Rocky River	X	97.10	103.03	.00
46335	GE# 1216 Market District (EFT)	30275 Detroit Road	Westlake	X	77.23	83.25	.00
46338	Marc's #37 (EFT)	26400 Detroit Road	Westlake	X	48.43	46.91	.00
9					743.20	768.70	.00

Route: 702 Wednesday Week 1

Cus #	Name	Address	City	Blk	CEs	Cases	Kegs
47315	Giant Eagle #2108 (EFT)	50 West Bridge Street	Berea	X	58.58	59.87	.00
26375	Marc's #66 (EFT)	371 West Bagley Road	Berea	X	84.30	80.73	.00
26229	Wal Mart 2073 (EFT)	10000 Brookpark Road	Cleveland	X	67.42	73.68	.00
39215	BJ'S Wholesale Club #124 (EFT)	6944 West 130th Street	Middleburg Heights	X	41.39	37.63	.00
39220	Marc's #01 (EFT)	6849 Southland Drive	Middleburg Heights	X	65.19	61.35	.00
39222	Giant Eagle # 217 (EFT)	6869 Southland Drive	Middleburg Heights	X	119.33	121.22	.00
39335	Wal Mart 5082 (EFT)	8303 West Ridgewood Drive	Parma	X	92.59	101.72	.00
39342	Marc's #33 (EFT)	7511 West Ridgewood Drive	Parma	X	57.13	54.29	.00
39025	Giant Eagle #5817 (EFT)	7939 Day Drive	Parma	X	134.20	138.25	.00
9					720.10	728.70	.00

Route: 702 Friday Week 1

Cus #	Name	Address	City	Blk	CEs	Cases	Kegs
46350	Heinen's # 6 (EFT)	434 Dover Center Road	Bay Village	X	59.74	67.22	.00
26252	Marc's #31 (EFT)	5725 Smith Road	Brook Park	X	67.70	63.29	.00
26332	Giant Eagle # 465 (EFT)	14650 Snow Road	Brook Park	X	78.92	80.51	.00
41262	Giant Eagle #5810 (EFT)	21593 Lorain Road	Fairview Park	X	60.21	60.78	.00
44140	Giant Eagle #5831 (EFT)	14100 Detroit Avenue	Lakewood	X	59.42	63.88	.00
45113	Wal Mart 2316 (EFT)	24801 Brookpark Road	North Olmsted	X	106.26	112.61	.00
45275	Giant Eagle #6359 (EFT)	27246 Lorain Road	North Olmsted	X	141.59	148.03	.00
46230	Giant Eagle #1297 (EFT)	22160 Center Ridge Road	Rocky River	X	97.10	103.03	.00
44290	Heinen's # 7 (EFT)	19219 Detroit Road	Rocky River	X	68.38	79.25	.00
46335	GE# 1216 Market District (EFT)	30275 Detroit Road	Westlake	X	77.23	83.25	.00
46338	Marc's #37 (EFT)	26400 Detroit Road	Westlake	X	48.43	46.91	.00
11					865.00	908.60	.00

Route: 702 Overview Week 2

Day	Number Of Stops	CEs	Cases	Kegs
M	9	695.60	712.90	.00
T	9	743.20	768.80	.00
W	9	720.10	728.80	.00
F	11	865.00	908.80	.00
	38	3,024.00	3,119.10	.00

Route: 702 Monday Week 2

Cus #	Name	Address	City	Blk	CEs	Cases	Kegs
47315	Giant Eagle #2108 (EFT)	50 West Bridge Street	Berea	X	58.58	59.87	.00
26375	Marc's #66 (EFT)	371 West Bagley Road	Berea	X	84.30	80.73	.00
26229	Wal Mart 2073 (EFT)	10000 Brookpark Road	Cleveland	X	67.42	73.68	.00
39220	Marc's #01 (EFT)	6849 Southland Drive	Middleburg Heights	X	65.19	61.35	.00
39222	Giant Eagle # 217 (EFT)	6869 Southland Drive	Middleburg Heights	X	119.33	121.22	.00
39335	Wal Mart 5082 (EFT)	8303 West Ridgewood Drive	Parma	X	92.59	101.72	.00
39025	Giant Eagle #5817 (EFT)	7939 Day Drive	Parma	X	134.20	138.25	.00
39199	Target #0792 (EFT)	6850 Ridge Road	Parma	X	24.06	29.07	.00
39442	Discount Drug Mart #35	6476 York Road	Parma Heights	X	49.97	46.97	.00
9					695.60	712.90	.00

Route: 702 Tuesday Week 2

Cus #	Name	Address	City	Blk	CEs	Cases	Kegs
26332	Giant Eagle # 465 (EFT)	14650 Snow Road	Brook Park	X	78.92	80.51	.00
41262	Giant Eagle #5810 (EFT)	21593 Lorain Road	Fairview Park	X	60.21	60.78	.00
44140	Giant Eagle #5831 (EFT)	14100 Detroit Avenue	Lakewood	X	59.42	63.88	.00
45275	Giant Eagle #6359 (EFT)	27246 Lorain Road	North Olmsted	X	141.59	148.03	.00
45113	Wal Mart 2316 (EFT)	24801 Brookpark Road	North Olmsted	X	106.26	112.61	.00
46095	Marc's #13 (EFT)	21661 Center Ridge Road	Rocky River	X	74.03	69.75	.00
46230	Giant Eagle #1297 (EFT)	22160 Center Ridge Road	Rocky River	X	97.10	103.03	.00
46335	GE# 1216 Market District (EFT)	30275 Detroit Road	Westlake	X	77.23	83.25	.00
46338	Marc's #37 (EFT)	26400 Detroit Road	Westlake	X	48.43	46.91	.00
9					743.20	768.70	.00

Route: 702 Wednesday Week 2

Cus #	Name	Address	City	Blk	CEs	Cases	Kegs
47315	Giant Eagle #2108 (EFT)	50 West Bridge Street	Berea	X	58.58	59.87	.00
26375	Marc's #66 (EFT)	371 West Bagley Road	Berea	X	84.30	80.73	.00
26229	Wal Mart 2073 (EFT)	10000 Brookpark Road	Cleveland	X	67.42	73.68	.00
39215	BJ'S Wholesale Club #124 (EFT)	6944 West 130th Street	Middleburg Heights	X	41.39	37.63	.00
39220	Marc's #01 (EFT)	6849 Southland Drive	Middleburg Heights	X	65.19	61.35	.00
39222	Giant Eagle # 217 (EFT)	6869 Southland Drive	Middleburg Heights	X	119.33	121.22	.00
39342	Marc's #33 (EFT)	7511 West Ridgewood Drive	Parma	X	57.13	54.29	.00
39025	Giant Eagle #5817 (EFT)	7939 Day Drive	Parma	X	134.20	138.25	.00
39335	Wal Mart 5082 (EFT)	8303 West Ridgewood Drive	Parma	X	92.59	101.72	.00
9					720.10	728.70	.00

Route: 702 Friday Week 2

Cus #	Name	Address	City	Blk	CEs	Cases	Kegs
46350	Heinen's # 6 (EFT)	434 Dover Center Road	Bay Village	X	59.74	67.22	.00
26252	Marc's #31 (EFT)	5725 Smith Road	Brook Park	X	67.70	63.29	.00
26332	Giant Eagle # 465 (EFT)	14650 Snow Road	Brook Park	X	78.92	80.51	.00
41262	Giant Eagle #5810 (EFT)	21593 Lorain Road	Fairview Park	X	60.21	60.78	.00
44140	Giant Eagle #5831 (EFT)	14100 Detroit Avenue	Lakewood	X	59.42	63.88	.00
45275	Giant Eagle #6359 (EFT)	27246 Lorain Road	North Olmsted	X	141.59	148.03	.00
45113	Wal Mart 2316 (EFT)	24801 Brookpark Road	North Olmsted	X	106.26	112.61	.00
46230	Giant Eagle #1297 (EFT)	22160 Center Ridge Road	Rocky River	X	97.10	103.03	.00
44290	Heinen's # 7 (EFT)	19219 Detroit Road	Rocky River	X	68.38	79.25	.00
46335	GE# 1216 Market District (EFT)	30275 Detroit Road	Westlake	X	77.23	83.25	.00
46338	Marc's #37 (EFT)	26400 Detroit Road	Westlake	X	48.43	46.91	.00
11					865.00	908.60	.00