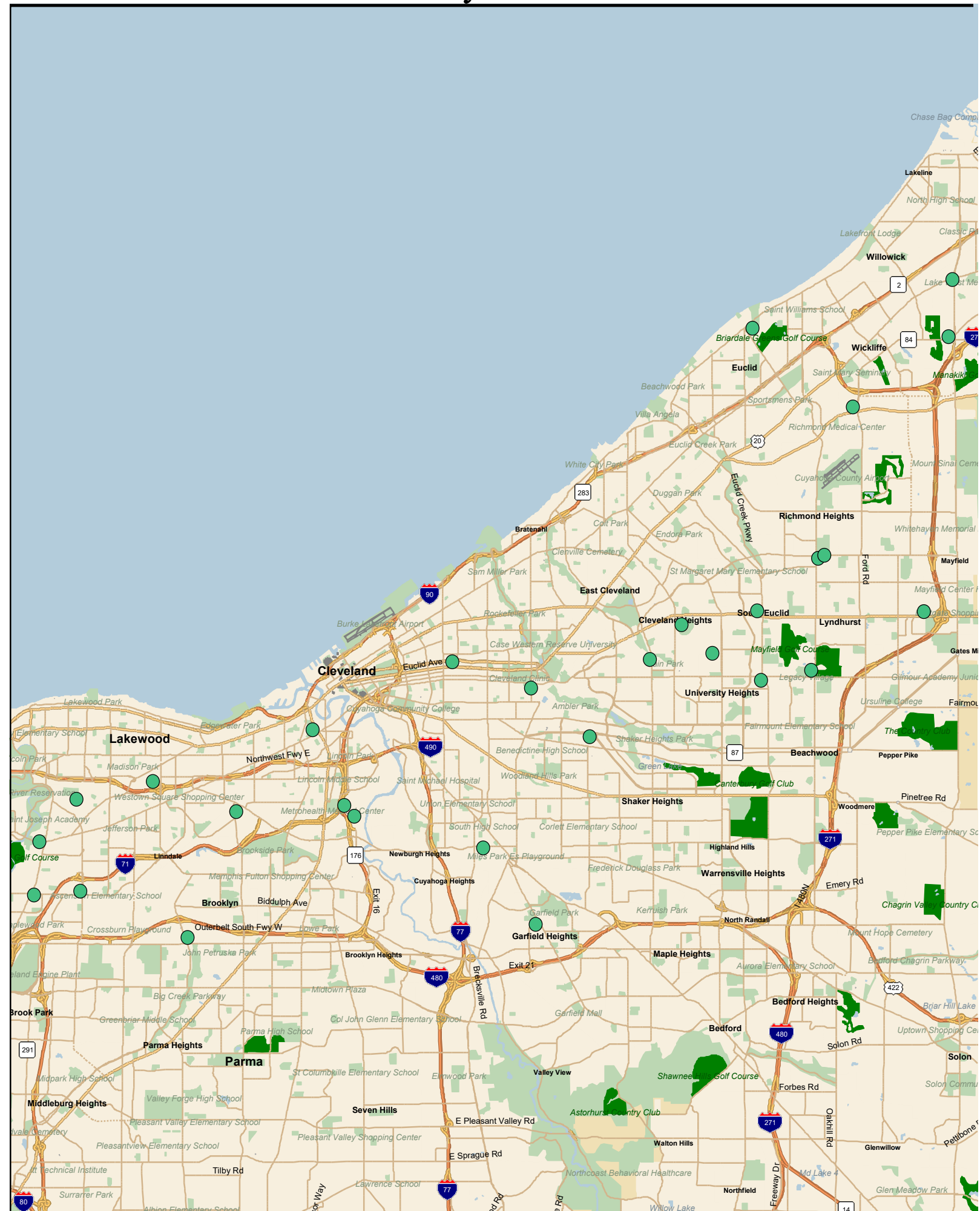


Territory Plot - 701



Route: 701 Overview Week 1

Day	Number Of Stops	CEs	Cases	Kegs
M	9	582.00	565.90	.00
T	13	827.40	865.50	.00
W	6	444.50	442.70	.00
F	10	629.60	667.60	.00
	38	2,483.60	2,541.70	.00

Route: 701 Monday Week 1

Cus #	Name	Address	City	Blk	CEs	Cases	Kegs
40070	Dave's # 6 (EFT Carroll)	2700 Carroll Avenue	Cleveland		57.21	53.48	.00
41218	Marc's #68 (EFT)	17400 Lorain Avenue	Cleveland	X	84.88	80.11	.00
43147	Marc's #23 (EFT)	15030 Puritas Avenue	Cleveland	X	35.15	32.20	.00
43160	Discount Drug Mart #15	17815 Puritas Avenue	Cleveland	X	69.24	62.22	.00
50030	Giant Eagle #1263 (EFT)	15325 Edgecliff Avenue	Cleveland	X	58.70	57.88	.00
37682	Wal Mart Super 4285 (EFT)	3400 Steelyard Drive	Cleveland	X	82.45	89.88	.00
41382	Giant Eagle # 230 (EFT)	3050 West 117th Street	Cleveland	X	113.91	112.31	.00
37640	Dave's # 8 (EFT Harvard)	7422 Harvard Avenue	Cleveland	X	59.21	53.75	.00
37681	Target #2228 (EFT)	3535 Steelyard Drive	Cleveland	X	21.25	24.04	.00
9					582.00	565.90	.00

Route: 701 Tuesday Week 1

Cus #	Name	Address	City	Blk	CEs	Cases	Kegs
10577	Dave's # 18 (EFT Midtown)	1929 East 61st Street	Cleveland	X	49.96	48.28	.00
53076	Meijer # 664 (EFT)	2190 East 105th Street	Cleveland	X	26.28	28.85	.00
31315	Dave's # 22 (EFT CleveHts)	1940 Lee Road	Cleveland Heights	X	93.67	91.84	.00
31460	Dave's # 16 (EFT Myfld)	3628 Mayfield Road	Cleveland Heights	X	48.70	46.73	.00
28675	Dave's # 12 (EFT Turney)	4948 Turney Road	Garfield Heights	X	67.26	66.09	.00
29117	Giant Eagle # 208 (EFT)	25105 Cedar Road	Lyndhurst	X	63.82	71.86	.00
33621	Meijer # 336 (EFT)	5155 Wilson Mills Road	Richmond Heights	X	90.91	101.19	.00
33620	Dave's # 17 (EFT Rhmd Hts)	5100 Wilson Mills Road	Richmond Heights	X	51.46	53.59	.00
33190	Giant Eagle # 440 (EFT)	4401 Mayfield Road	South Euclid	X	78.69	80.42	.00
31827	Wal Mart Super 2362 (EFT)	1868 Warrensville Center Road	South Euclid	X	93.00	104.88	.00
21590	Heinen's #12 (EFT)	34501 Ridge Road	Willoughby	X	62.15	75.11	.00
10883	Marc's #75 (EFT)	34881 Euclid Avenue	Willoughby	X	48.74	46.73	.00
21047	Marc's #32 (EFT)	27505 Chardon Road	Willoughby Hills	X	52.81	49.95	.00
13					827.40	865.50	.00

Route: 701 Wednesday Week 1

Cus #	Name	Address	City	Blk	CEs	Cases	Kegs
49388	Dave's # 5 (EFT Ridge)	3565 Ridge Road	Cleveland	X	85.73	88.16	.00
50030	Giant Eagle #1263 (EFT)	15325 Edgecliff Avenue	Cleveland	X	58.70	57.88	.00
41382	Giant Eagle # 230 (EFT)	3050 West 117th Street	Cleveland	X	113.91	112.31	.00
40070	Dave's # 6 (EFT Carroll)	2700 Carroll Avenue	Cleveland		57.21	53.48	.00
26230	Sam's Club #6305 (EFT)	10250 Brookpark Road	Cleveland	X	44.56	45.18	.00
25480	Dave's # 13 (EFT Shore)	22501 Shore Center Drive	Euclid	X	84.37	85.68	.00
6					444.50	442.80	.00

Route: 701 Friday Week 1

Cus #	Name	Address	City	Blk	CEs	Cases	Kegs
31725	Dave's # 11 (EFT SkrSq)	13128 Shaker Square	Cleveland		71.91	65.66	.00
10577	Dave's # 18 (EFT Midtown)	1929 East 61st Street	Cleveland	X	49.96	48.28	.00
53076	Meijer # 664 (EFT)	2190 East 105th Street	Cleveland	X	26.28	28.85	.00
31460	Dave's # 16 (EFT Myfld)	3628 Mayfield Road	Cleveland Heights	X	48.70	46.73	.00
29117	Giant Eagle # 208 (EFT)	25105 Cedar Road	Lyndhurst	X	63.82	71.86	.00
33386	Giant Eagle #5836 (EFT)	6259 Mayfield Road	Mayfield Heights	X	98.98	109.84	.00
33620	Dave's # 17 (EFT Rhmd Hts)	5100 Wilson Mills Road	Richmond Heights	X	51.46	53.59	.00
33621	Meijer # 336 (EFT)	5155 Wilson Mills Road	Richmond Heights	X	90.91	101.19	.00
33190	Giant Eagle # 440 (EFT)	4401 Mayfield Road	South Euclid	X	78.69	80.42	.00
29680	Heinen's # 4 (EFT)	2180 South Green Road	University Heights	X	48.94	61.18	.00
10					629.60	667.60	.00

Route: 701 Overview Week 2

Day	Number Of Stops	CEs	Cases	Kegs
M	9	582.00	565.90	.00
T	13	827.40	865.50	.00
W	6	444.50	442.70	.00
F	10	629.60	667.60	.00
	38	2,483.60	2,541.70	.00

Route: 701 Monday Week 2

Cus #	Name	Address	City	Blk	CEs	Cases	Kegs
40070	Dave's # 6 (EFT Carroll)	2700 Carroll Avenue	Cleveland		57.21	53.48	.00
41218	Marc's #68 (EFT)	17400 Lorain Avenue	Cleveland	X	84.88	80.11	.00
43147	Marc's #23 (EFT)	15030 Puritas Avenue	Cleveland	X	35.15	32.20	.00
43160	Discount Drug Mart #15	17815 Puritas Avenue	Cleveland	X	69.24	62.22	.00
50030	Giant Eagle #1263 (EFT)	15325 Edgecliff Avenue	Cleveland	X	58.70	57.88	.00
37682	Wal Mart Super 4285 (EFT)	3400 Steelyard Drive	Cleveland	X	82.45	89.88	.00
41382	Giant Eagle # 230 (EFT)	3050 West 117th Street	Cleveland	X	113.91	112.31	.00
37640	Dave's # 8 (EFT Harvard)	7422 Harvard Avenue	Cleveland	X	59.21	53.75	.00
37681	Target #2228 (EFT)	3535 Steelyard Drive	Cleveland	X	21.25	24.04	.00
9					582.00	565.90	.00

Route: 701 Tuesday Week 2

Cus #	Name	Address	City	Blk	CEs	Cases	Kegs
53076	Meijer # 664 (EFT)	2190 East 105th Street	Cleveland	X	26.28	28.85	.00
10577	Dave's # 18 (EFT Midtown)	1929 East 61st Street	Cleveland	X	49.96	48.28	.00
31460	Dave's # 16 (EFT Myfld)	3628 Mayfield Road	Cleveland Heights	X	48.70	46.73	.00
31315	Dave's # 22 (EFT CleveHts)	1940 Lee Road	Cleveland Heights	X	93.67	91.84	.00
28675	Dave's # 12 (EFT Turney)	4948 Turney Road	Garfield Heights	X	67.26	66.09	.00
29117	Giant Eagle # 208 (EFT)	25105 Cedar Road	Lyndhurst	X	63.82	71.86	.00
33620	Dave's # 17 (EFT Rhmd Hts)	5100 Wilson Mills Road	Richmond Heights	X	51.46	53.59	.00
33621	Meijer # 336 (EFT)	5155 Wilson Mills Road	Richmond Heights	X	90.91	101.19	.00
31827	Wal Mart Super 2362 (EFT)	1868 Warrensville Center Road	South Euclid	X	93.00	104.88	.00
33190	Giant Eagle # 440 (EFT)	4401 Mayfield Road	South Euclid	X	78.69	80.42	.00
21590	Heinen's #12 (EFT)	34501 Ridge Road	Willoughby	X	62.15	75.11	.00
10883	Marc's #75 (EFT)	34881 Euclid Avenue	Willoughby	X	48.74	46.73	.00
21047	Marc's #32 (EFT)	27505 Chardon Road	Willoughby Hills	X	52.81	49.95	.00
13					827.40	865.50	.00

Route: 701 Wednesday Week 2

Cus #	Name	Address	City	Blk	CEs	Cases	Kegs
49388	Dave's # 5 (EFT Ridge)	3565 Ridge Road	Cleveland	X	85.73	88.16	.00
50030	Giant Eagle #1263 (EFT)	15325 Edgecliff Avenue	Cleveland	X	58.70	57.88	.00
41382	Giant Eagle # 230 (EFT)	3050 West 117th Street	Cleveland	X	113.91	112.31	.00
40070	Dave's # 6 (EFT Carroll)	2700 Carroll Avenue	Cleveland		57.21	53.48	.00
26230	Sam's Club #6305 (EFT)	10250 Brookpark Road	Cleveland	X	44.56	45.18	.00
25480	Dave's # 13 (EFT Shore)	22501 Shore Center Drive	Euclid	X	84.37	85.68	.00
6					444.50	442.80	.00

Route: 701 Friday Week 2

Cus #	Name	Address	City	Blk	CEs	Cases	Kegs
31725	Dave's # 11 (EFT SkrSq)	13128 Shaker Square	Cleveland		71.91	65.66	.00
10577	Dave's # 18 (EFT Midtown)	1929 East 61st Street	Cleveland	X	49.96	48.28	.00
53076	Meijer # 664 (EFT)	2190 East 105th Street	Cleveland	X	26.28	28.85	.00
31460	Dave's # 16 (EFT Myfld)	3628 Mayfield Road	Cleveland Heights	X	48.70	46.73	.00
29117	Giant Eagle # 208 (EFT)	25105 Cedar Road	Lyndhurst	X	63.82	71.86	.00
33386	Giant Eagle #5836 (EFT)	6259 Mayfield Road	Mayfield Heights	X	98.98	109.84	.00
33620	Dave's # 17 (EFT Rhmd Hts)	5100 Wilson Mills Road	Richmond Heights	X	51.46	53.59	.00
33621	Meijer # 336 (EFT)	5155 Wilson Mills Road	Richmond Heights	X	90.91	101.19	.00
33190	Giant Eagle # 440 (EFT)	4401 Mayfield Road	South Euclid	X	78.69	80.42	.00
29680	Heinen's # 4 (EFT)	2180 South Green Road	University Heights	X	48.94	61.18	.00
10					629.60	667.60	.00